



LET US TAKE YOU BEYOND THE CLOUD

ALSCIENT G CLOUD 15 PRICING

SOLVING YOUR PROBLEMS, EMPOWERING YOUR BUSINESS.
WE USE OUR BUSINESS AND TECHNOLOGY EXPERTISE TO HELP
YOU GAIN THE ADVANTAGE, BOOST REVENUES, REDUCE COSTS
AND ACHIEVE CUSTOMER SUCCESS.

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Pricing

Resource Based Pricing

Alscient provides resources on a T&M basis according to the rates published on the Digital Platform. These rates are based on a consultant's working day (being 7.5 hours exclusive of travel and lunch).

Volume Discounts

Alscient provide discounted pricing based on the number of days per engagement within any single calendar year. The following table describes the discounts that apply:

Banding	Discount Applied	Illustration
1 to 120 days	Not Applicable	The first 120 days are charged as per the rates published on the Digital Platform.
121 to 250 days	5% discount	The first 120 days are charged as per the rates published on the Digital Platform. Subsequent days are charged at a 5% discount from the rates published on the Digital Platform.
251 + Days	10% discount	The first 120 days are charged as per the rates published on the Digital Platform. The next 130 days (the 121st to 250 th day) are charged at a 5% discount from the rates published on the Digital Platform. Subsequent days are charged at a 10% discount from the rates published on the Digital Platform.

Combination Discounts We do not provide specific discounts relating to a combination of services. The volume discounting described above would apply according to the combined number of days.

Education Pricing We do not provide separate pricing for educational services. The rates published on the Digital Platform apply.

Sector Pricing We do not provide separate pricing for different sectors. The rates published on the Digital Platform apply.