



G-cloud 15 Ambulance Rostering Pricing

Totalmobile Ambulance Rostering – pricing

	2026			2027			2028			2029			2030		
	Tier price			Tier price			Tier price			Tier price			Tier price		
Solution	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3
Rostering	£7.41	£8.55	£9.69	£7.71	£8.89	£10.08	£8.01	£9.25	£10.48	£8.34	£9.62	£10.90	£8.67	£10.00	£11.34
Analytics	Inclusive*	£13.68	£20.52	Inclusive*	£14.23	£21.34	Inclusive*	£14.80	£22.19	Inclusive*	£15.39	£23.08	Inclusive*	£16.00	£24.01

	2031			2032			2033			2034		
	Tier price			Tier price			Tier price			Tier price		
Solution	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3	Tier 1	Tier 2	Tier 3
Rostering	£9.02	£10.40	£11.79	£9.38	£10.82	£12.26	£9.94	£11.47	£13.00	£10.53	£12.16	£13.78
Analytics	Inclusive*	£16.64	£24.97	Inclusive*	£17.31	£25.96	Inclusive*	£18.35	£27.52	Inclusive*	£19.45	£29.17

Discount models	
Volume discount	
Band	Discount
1 - 99	0%
100 - 199	5%
200 - 499	10%
500 - 999	20%
1000+	25%

Note

- The Unit Price set out in the above table is calculated on a Per User Per Month basis.
- * Standard GRS reporting
- Where Ambulance Trusts have “light users” their license requirement is calculated as 3 light users = 1 full license
- A light user is defined as
 - Having set Daytime Working Hours
 - Only Use GRS to do HR functions e.g. report sickness, request annual leave or claim overtime

Totalmobile Ambulance Rostering – continued

Functionality	Tier 1 Basic	Tier 2 Standard	Tier 3 Standard +
Full Roster Management			
Personnel Records			
Annual Leave			
Reporting			
Overtime			
Sickness & Other Abstractions			
Event Planning			
Demand Gap Bridging			
Electronic Time Management			
Self-Service Portal			
ESR Interface Outbound/Inbound			
Auto Rostering	Not Included		
Mobile App	Not Included		
Vehicle Resource Management	Not Included		
ESR Interface to Payroll	Not Included		
CAD Interfaces (Intergraph, <u>Adastra</u> , Cleric) *subject to software versions	Not Included		
Private Ambulance Service, Agency & Bank Staff Management	Not Included	Not Included	

- High level summary of functionality by Tier
- Details can be expanded within the order form
- The Unit Price will vary as per the pricing table based on the applicable Tier for the Services

Totalmobile Ambulance Rostering – continued

GRS Functionality	Short Description
Full Roster Management	Posting, Call-Sign, Shift Pattern and Duty Allocations covering all staff. Includes self-rostering, volunteering for shifts, shift swaps and on-call rosters.
Personnel Records	Comprehensive personnel details including skills and contractual information – basic level of integration with ESR.
Annual Leave	Full annual leave allocation, TOIL, requests and authorisation processes linked to rule-based staffing levels.
Reporting	A comprehensive set of reports direct from the system and the ability to design custom reports through the query and report designer toolkit.
Overtime	Complete workflow processes for allocation, monitoring, claim and authorisation management.

Notes

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Totalmobile Ambulance Rostering – continued

Sickness & Other Abstractions	Complete Sickness and general absence management from initial notification to return to work interviews and fully integrated with rosters.
Event Planning	Special events planning with support for recurring event templates.
Demand Gap Bridging	Allows a day-by-day, staffing demand to be imported to produce a chart of expected against actual staffing levels to see where the required staffing levels are not being met. The system automatically produces a set of shifts to best fill the gap between the actual and required levels.
Electronic Time Management	Timesheets with full management approval processes. Includes clocking-on/off capability.
Self-Service Web Portal	Provides self-service functionality for Annual Leave, TOIL, Study Days etc. When leave is authorised, the hours lost to each abstraction type are deducted from their relevant individual area totals and the rosters are automatically updated.
ESR Interface (Inbound/Outbound)	Allows basic personnel information to be shared between ESR and GRS
Auto-Rostering	GRS assists in automatically preparing and filling rotas, using existing data and a detailed set of rules.
Mobile App	Provides self-service functionality for Annual Leave, TOIL, Study Days etc. When leave is authorised, the hours lost to each abstraction type are deducted from their relevant individual area totals and the rosters are automatically updated.
Vehicle Resource Management	To ensure that there are adequate vehicles available for the scheduled resources.
Interface to Payroll (ESR)	Standard ESR payroll interface (J-97800 ESR Generic TA Inbound Interface Specification), using authorised data from the GRS timesheet module.
CAD Interfaces (Intergraph, Adastra, Cleric) *Subject to version	Ability to upload personnel details including skills, and duty plans with crews paired together. Ability to download duty actuals once the shift is completed.

Notes

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- Details can be expanded within the order form
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Totalmobile Ambulance Rostering – continued

Private Ambulance Service, Agency & Bank Staff Management Platform

A web-based technology platform to manage end to end process of management of Private Ambulance, Agency and Bank staff. This platform is run by Supplier's partners, *Skillstream*, and is integrated with GRS.

Skillstream Functionality	Short Description
Upload Core Rota	Automatically populates the contractual shift obligations of the various suppliers. The Private Providers will be notified of these shifts, login to their portals and allocate candidates against the appropriate shifts.
Timesheets	The Private Providers use the platform to submit timesheets which are automatically created off the back of the shift pattern.
Feed from Computer Aided Dispatch (CAD) systems	Allowing comparison of original shift start/end times vs the actual hours worked recorded by the CAD.
Automatic Timesheet Classification	Into timesheets with anomalies, i.e. they sit outside of expected tolerances and ones without. The Ambulance Trust can then approve or deny.
Timesheet Disputes Handled through the System	Between the Trust and Private Provider.
Creation of a Self-Bill Invoice by Trust	For each Individual Private Provider, with associated backing data. These invoices are fully-branded to the Private Providers requirements and can be downloaded directly from the platform.
Manages Compliance	Of every Private Provider worker on the system. If a compliance requirement is reaching a certain expiry threshold, they system will send out alerts to both candidate and Private Provider advising them to address the issue.
Prevent Bookings	Being made where candidates compliance expires during the advertised shift pattern.
Management Reporting	Both directly through the platform and by using a 3 rd party data visualisation technology.

Notes

- High level summary of functionality by Tier
- Details can be expanded within the order form
- The Unit Price will vary as per the pricing table based on the applicable Tier for the Services

Totalmobile Ambulance Rostering – pricing continued

		Totalmobile G-cloud 15 consultancy rate card							
Rate Card		2026	2027	2028	2029	2030	2031	2032	2033
Professional Services	Programme Manager	£1,600	£1,664	£1,730	£1,799	£1,871	£1,946	£2,024	£2,105
Professional Services	Project Manager	£1,385	£1,440	£1,498	£1,558	£1,620	£1,685	£1,752	£1,823
Professional Services	PMO	£995	£1,035	£1,076	£1,119	£1,164	£1,211	£1,259	£1,309
Professional Services	Solutions Architect	£1,495	£1,555	£1,617	£1,682	£1,749	£1,819	£1,892	£1,967
Professional Services	Principal Consultant	£1,385	£1,440	£1,498	£1,558	£1,620	£1,685	£1,752	£1,823
Professional Services	Product Consultant / Trainer	£1,280	£1,331	£1,384	£1,440	£1,497	£1,557	£1,620	£1,684
Professional Services	Business Analyst	£1,100	£1,144	£1,190	£1,237	£1,287	£1,338	£1,392	£1,448
Professional Services	Associate Consultant / Trainer	£745	£775	£806	£838	£872	£906	£943	£980
Technology	Development/QA Manager	£1,395	£1,451	£1,509	£1,569	£1,632	£1,697	£1,765	£1,836
Technology	Development/QA	£1,175	£1,222	£1,271	£1,322	£1,375	£1,430	£1,487	£1,546
Technology	Product Manager	£1,600	£1,664	£1,730	£1,799	£1,871	£1,946	£2,024	£2,105
Technology	Product Owner	£1,395	£1,451	£1,509	£1,569	£1,632	£1,697	£1,765	£1,836
Technology	Platform	£1,550	£1,612	£1,676	£1,744	£1,813	£1,886	£1,961	£2,040
Technology	Senior QA	£1,175	£1,222	£1,271	£1,322	£1,375	£1,430	£1,487	£1,546
Technology	QA	£1,065	£1,107	£1,152	£1,198	£1,245	£1,295	£1,347	£1,401

Notes

- The above rate card is provided for time and materials basis