

OVERVIEW

OutSystems 11 subscriptions are priced according to:

1. **The scale and complexity of the apps you build.** Measured in [Application Objects](#) (AOs), which is the sum of the screens, database tables, events and API methods across your apps. A typical medium-sized app is about 150 AOs.
2. **The number of non-anonymous end users who use your apps.** [Internal \(i.e., employees\) and external end users](#) are counted separately.
3. **The need for additional capabilities.** Additional non-prod environments, Environment Packs (prod + non-prod), Load Test environment, HA, Disaster Recovery, and Sentry are priced based on AO capacity, so if you buy 8 AO packs (1200 AOs), the price for each of these would be 8 times its list price. However, Database Replica is sold per database, Log Streaming is sold per monthly data capacity and AppShield is sold based on total end user capacity.

EDITION

	ENTERPRISE
MINIMUM APPLICATION OBJECTS (AOs)	Minimum 150
AO PRICING (BEFORE ADD-ONS)	Per 150 AOs: £26,100
DEVELOPERS	All your developers can use Service Studio to build apps
END USERS INCLUDED	100 internal end users
RUNTIME ENVIRONMENTS INCLUDED	Development, Non-Production, and Production
DEPLOYMENT OPTIONS	OutSystems Cloud or Self-managed
CLOUD UPTIME GUARANTEE	99.5% or 99.95% with High Availability
SUPPORT	24x7 support included

END USER CAPACITY

- **Internal end users** have an email address in the organization's domain, or have no email address stored in the platform database. All other users are **external end users**.
- There is **no charge for developers, anonymous end users, or inactive end users**.
- **Internal end user capacity is licensed per 100 users, external end user capacity is licensed per 1,000 users.**
- An application can serve both internal and external end users.
- Customers can monitor the number of end users reported using their apps in the Service Center and Customer Portal consoles.
- Tiered prices apply for each separate range of users. Take an example of 12,000 external end users: The first 10,000 are priced at €4k per 1,000 (€40k), then the next 2,000 are priced at €1.2k per 1,000 (€2.4k), totaling €42.4k.
- When the unlimited users option is selected, this provides both unlimited internal and unlimited external end users.

INTERNAL END USERS (PER 100)	
100 users	£0
200-1k users	£8,700
1100-10k users	£1740
>10k users	£174

EXTERNAL END USERS (PER 1,000)	
1k-10k users	£3,480
11k-250k users	£1,044
>250k users	£21.75

ADD-ONS

	ENTERPRISE
PREMIUM 24x7 SUPPORT	Per 150 AOs: £2,600
NON-PRODUCTION ENVIRONMENT	Per 150 AOs: £2,600 (each)
LOAD TEST ENVIRONMENT	Per 150 AOs: £4,350 (each)
ENVIRONMENT PACK (NON-PROD + PROD)	Per 150 AOs: £6,960 (each)
HIGH AVAILABILITY	Per 150 AOs: £8,700
HIGH AVAILABILITY WITH SENTRY	Per 150 AOs: £17,400
DISASTER RECOVERY (SELF-MANAGED ONLY)	Per 150 AOs: £8,700
DATABASE REPLICAS ¹	Per database: £69,600
LOG STREAMING	Per 0.5 TB of log streaming capacity / month: £5,200
APPSHIELD	Up to 10k end users: £13,000 Up to 50k end users: £23,490 Up to 100k end users: £39,150 Up to 500k end users: £69,600

¹ Database replica requires High Availability and SQL server database configuration

Load Test environments, High Availability, Database Replica, Log Streaming, and Sentry are only available for cloud deployments.

All prices are per year per OutSystems 11 infrastructure/instance, and subject to change.

Last updated: Jan 2026

- Any runtime environment where a Class 5 or higher instance is deployed requires an upgrade: LifeTime, development, non-production, load test, or production.
- Compute add-ons for upgrades on FE or Database are applied to any environment** (e.g lifetime/dev/nonprod/load test/prod).
- Whenever upgrading FE/Database classes, please consider that the chosen level for compute add-ons should match the level in production (e.g., if class 7 is sold in production, then class 7 DB is needed for the Load Test environment).
- Once a quote is submitted and processed, the Solution Architect will be notified to identify the specific environment to which the increased capacity is meant to.

		ENTERPRISE
COMPUTE ADD-ONS	FRONT-END UPGRADE ¹	Class 5: £10,440 Class 6: £15,660 Class 7: £20,880 Class 8: £26,100 Class 9: £52,200
	DATABASE UPGRADE ²	Class 5 without HA: £52,200 Class 5 with HA or Sentry: £104,400 Class 6 without HA: £104,400 Class 6 with HA or Sentry: £208,800 Class 7 without HA: £208,800 Class 7 with HA or Sentry: £417,600 Class 8 without HA: £626,400 Class 8 with HA or Sentry: £1,252,800

¹ Prices per Front-End

² Prices per Database

Example 1: new customer planning 5 apps to serve 100,000 customers, running on OutSystems Cloud

750 AOs is a good starting estimate because one medium-sized application is about 150 AOs. Since these 5 apps are just for customers, it will only be necessary to buy packs of external users. External users are sold in packs of 1,000, so 100 packs are needed for 100,000 users. User pack pricing depends on the amount of AOs, so with 750 AOs, this will use the second highest pricing level. Here is what needs to be purchased:

Product	Product Code	Quantity	Unit Price	Total
Enterprise Edition (Includes: 1 production runtime; 1 development runtime; 8x5 support; 100 internal users; 150 application objects; 1 non-production runtime)	P-ENTERPRISE-2023	1	£26,100	£26,100
Application Objects (pack of 150 / per year)	P-AO-150	4	£26,100	£104,400
External users (pack of 1,000) - cloud	P-EXTERNAL-USERS	100	£3,480 (first 10 packs) £1,044 (next 90 packs)	£128,760
Total per year				£259,260