

OVERVIEW

OutSystems Developer Cloud (ODC) subscriptions are priced according to:

1. **The scale and complexity of the apps you build.** We measure this in [Application Objects](#) (AOs), which is the sum of the screens, database tables, and API methods across your apps. A typical medium-sized app is about 150 AOs.
2. **The number of non-anonymous end users who use your apps.** [Internal \(i.e., employees\) and external end users](#) are counted separately.
3. **The need for additional capabilities.** Additional non-production runtimes, 24x7 Support, 24x7 Premium Support, High Availability, Private Gateway and ODC Sentry are priced per AO pack, so if you buy 3 AO packs (450 AOs), the price for each of these would be 3 times the list price. However, AppShield is priced per total end users.

EDITION

	OUTSYSTEMS DEVELOPER CLOUD
MINIMUM APPLICATION OBJECTS (AOs)	Minimum 150 (1 pack of 150 AOs)
AO PRICING (BEFORE ADD-ONS)	First 150 AOs: £21,750; Additional packs of 150 AOs: £17,400
DEVELOPERS	All your developers can use ODC Studio to build apps
END USERS INCLUDED	100 internal end users
RUNTIMES INCLUDED	Development, and Production
DEPLOYMENT OPTIONS	Cloud only
CLOUD UPTIME GUARANTEE	99.5% or 99.95% with High Availability and 24x7 support
SUPPORT	8x5 (business hours) support included

END USER CAPACITY

- **Internal end users** have an email address in the organization's domain, or have no email address stored in the platform database. All other users are **external end users**.
- There is **no charge for developers, anonymous end users, or inactive end users**.
- **Internal end user capacity is licensed per 100 users, external end user capacity is licensed per 1,000 users.**
- An application can serve both internal and external users.
- Customers can monitor the number of end users and AOs in production in the ODC Portal.
- When the unlimited users option is selected, this provides both unlimited internal and unlimited external end users.

INTERNAL END USERS	
First 100 users	€0
All other users	£4,350 / 100

EXTERNAL END USERS	
All external end users	£4,350 / 1,000

ADD-ONS

	ODC Platform
UPGRADE FROM 8x5 TO 24x7 SUPPORT	Per 150 AOs: £4,350
UPGRADE FROM 8x5 TO PREMIUM 24x7 SUPPORT	Per 150 AOs: £6,960
NON-PRODUCTION/QA RUNTIME ¹	Per 150 AOs: £4,350
HIGH AVAILABILITY	Per 150 AOs: £13,050
PRIVATE GATEWAY	Per 150 AOs: £870
ODC SENTRY	Per 150 AOs: £4,350
APPSHIELD	Up to 10k end users: £13,050 Up to 50k end users: £23,490 Up to 100k end users: £39,150 Up to 500k end users: £69,600

¹ Up to 3 non-prod/QA runtimes can be licensed per ODC instance

Example

Example 1: new customer planning to build their first app to serve 300 employees

In most cases, 150 AOs will be sufficient since this is enough to build a medium-sized application. Since this app is just for employees, it will only be necessary to license internal user capacity. 100 internal users are included, so 2 additional packs (each pack is 100 users) are required for 300 total users. Here is what needs to be licensed:

Product	Product Code	Quantity	Unit Price	Total
OutSystems Developer Cloud (Includes: 1 production runtime; 1 development runtime; 8x5 support; 100 internal users; 150 application objects)	P-ODC	1	£21,750	£21,750
Non Production Runtime (per pack of 150 AOs/year)	P-NPRD-RUN	1	£4,350	£4,350
Internal users (pack of 100 / per year)	P-INTERNAL-USERS	2 <i>(first 100 incl.)</i>	£4,350	£8,700
Total per year				£34,800