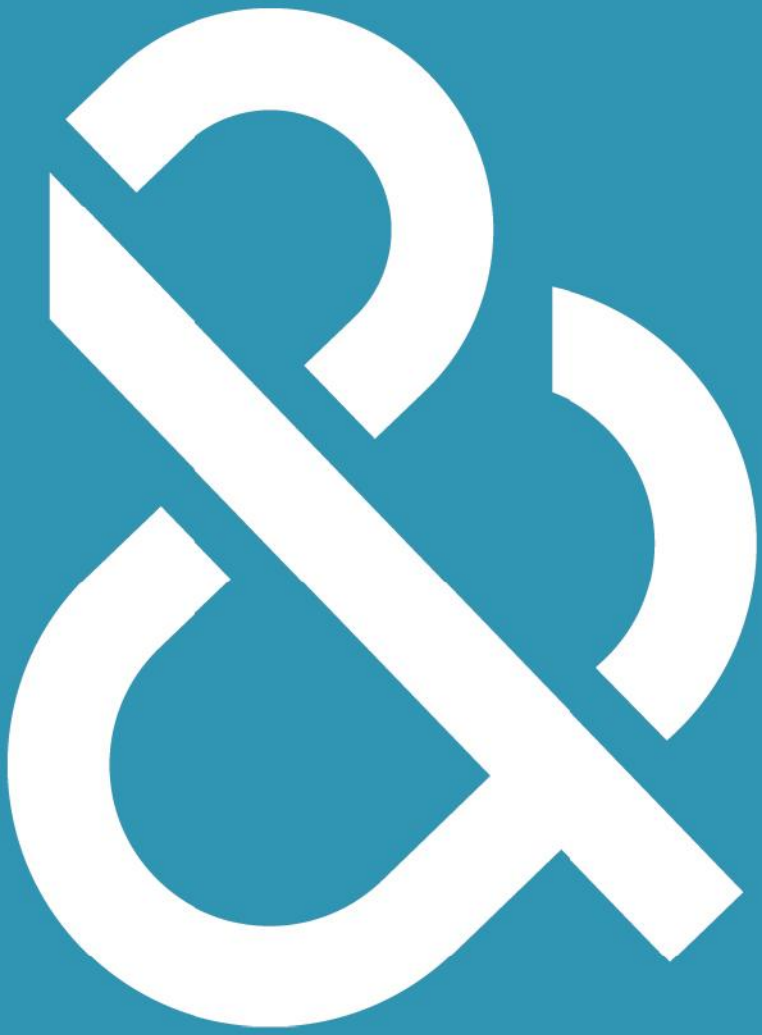
dun & bradstreet

Service Definition

G-Cloud 15 – Lot 2b
Cloud Software

FINANCE SOLUTIONS
D&B Finance Analytics



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PRODUCT OVERVIEW

DUN & BRADSTREET'S POWERFUL AI-DRIVEN FINANCE PLATFORM

D&B Finance Analytics is an AI-driven platform powered by the Dun & Bradstreet Data Cloud—for finance and supply chain leaders wishing to improve finance operations and reduce cost through insight, automation, and enhanced user experience.

Intelligent, flexible, and easy to use, D&B Finance Analytics allows finance and supply chain teams to manage risk, increase operational efficiency, enhance business insight, and improve the user experience.

D&B FINANCE ANALYTICS

FEATURES AND BENEFITS

FEATURES

- Manage financial risk and any potential receivables risk using predictive analytics
- Access to business information on over 620 million global businesses
- Automation using Dun & Bradstreet data with accounts receivable data or spend data
- Multiple reports and dashboards readily available to manage supplier portfolio
- Access to up to date any accounts receivable data
- Globally consistent financial statements on businesses across 220 markets
- Country Insight Reports providing detailed analysis of opportunities and risks
- Configurable alert profiles on companies in more than 220 countries
- Spend management information through intuitive dashboards, charts, and graphs
- Industrial, geographical, aging buckets and credit limit segmentations

BENEFITS

- Make informed credit decisions about businesses you're working with
- For any revenue or grant income, manage, and reconcile data
- Understand the level of potential risk across your supplier portfolio
- Eliminate manual processes and build more efficient supplier management
- Reports provide big-picture view of portfolio and a supplier team performance
- Allows invoices to be paid online and track any orders
- Easily identify information you need to make a credit decision
- Organise and segment businesses in your portfolio in any way you like
- Assign resources to manage risk effectively
- Utilise Dun & Bradstreet predictive scores, ratings, and view supplier hierarchies

DETAILED OVERVIEW

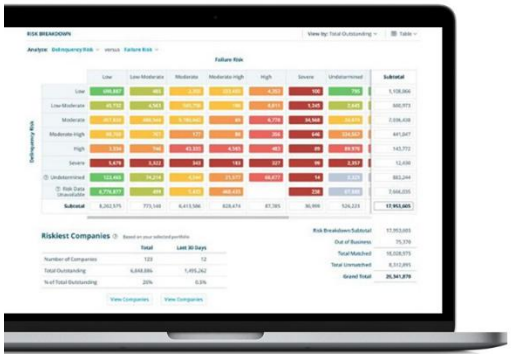
D&B Finance Analytics provides instant access to trusted industry-leading business credit scores, predictive analytics, and robust global data for complete portfolio management and enhanced business insight. With its global portfolio management capabilities and enhanced portfolio insight

reports, D&B Finance Analytics helps you understand total risk across your Portfolio, so you can better manage credit risk and monitor portfolio.

With configurable alert capabilities, you can receive notifications when a business's information changes and take appropriate actions. The dashboard displays easy-to-read charts and graphs that help you visualise risk, exposure, and segmentation across your portfolio to better understand overall performance.

Additional reports provide exceptional insight to help you understand your current risk distribution of outstanding pounds and riskiest accounts/suppliers through various segmentations, such as industry, geographical region, aging buckets, and credit limit utilisation.

The image below shows the risk dashboard with colour-coded red, amber, green status to identify any immediate risks.



DATA

D&B Finance Analytics connects users to the Dun & Bradstreet Data Cloud, which offers comprehensive data and analytical insights on more than 620 million business, including extensive coverage of small, private businesses. Helping government users to understand SMEs within their portfolios.

D&B Finance Analytics includes Dun & Bradstreet's proprietary risk scores, including the D&B PAYDEX®, the D&B® Failure Score, and the D&B Viability Rating®. In addition, public filings including bankruptcies, judgments, liens, lawsuits, and UCC filings to support further due diligence, and commercial trade payment networks.

Please see an image below of the ratings as shown on an account.

FINANCE ANALYTICS AUTOMATION WORKFLOW

D&B Finance Analytics has a new automation workflow tool using AI, designed to automate and streamline decisioning for businesses. It leverages Dun & Bradstreet's global data and analytics to help organisations make faster, more confident, and consistent decisions.

Key Features:

- Automated Decisioning: Uses AI and D&B's proprietary credit intelligence to assess risk, set terms, and decisions based on your supplier onboarding policies and the latest financial data.
- Integration: Can be integrated with tools like Salesforce for real-time, point-of-sale credit decisioning.
- End-to-End Visibility: Provides full transparency into the credit decisioning process and improves collaboration between credit and sales teams.

Benefits:

- Faster onboarding of suppliers and risk decisions
- Improved compliance with policies
- Enhanced risk assessment and working capital management
- Increased operational efficiency and reduced manual processes

Automation is ideal for organisations seeking to automate and optimise processes with trusted data and advanced analytics.

PRICING OVERVIEW & PURCHASE OPTIONS

For full details of pricing, please see the separate pricing guide.

TECHNICAL REQUIREMENTS

Buyers need access to the internet, e.g., supported browsers

- Microsoft Edge
- Firefox
- Chrome
- Safari 9+

THE LEVELS OF DATA BACKUP AND RESTORE, AND DISASTER RECOVERY

Through continual assessments, D&B identifies potential threats and their impacts to the business, then develop plans for mitigation. Dun & Bradstreet has an established business continuity policy and program that creates actionable solutions with a focus on continuous improvement and business resiliency. Our business continuity and disaster recovery strategies and plans are developed to address events such as natural disasters (earthquakes, hurricanes, pandemics, etc.) and manmade disasters (political unrest, terrorism, etc.). Our plans follow industry best practices such as the Disaster Recovery Institute International and Business Continuity Institute guidelines and materially align to industry standards.

ONBOARDING AND IMPLEMENTATION

Onboarding and implementation are both simple, once a G-Cloud call-off contract is signed, upon the contract commencement date a User ID will be sent to the principal admin user for access to the solution with links to the Dun & Bradstreet Online Learning Centre (see also "After sales support"). The admin user can then set-up and control all other users.

In terms of offboarding at the end-of-contract, the User's credentials are expired and all access to the product is withdrawn.

SERVICE LEVELS

D&B strives to provide System Availability of 99% 24*7.

"Service Availability" means the availability of D&B services (not including any batch delivery) for access and use by customer over the internet, as a percentage of time in the applicable measurement period by subtracting aggregate downtime for the quarterly interval from the basis period and expressing the result as a percentage of the total basis period (i.e., availability % = ((basis period – aggregate downtime) / basis period) x 100). This availability % excludes unavailability that is due, in whole or in part, to any: (a) delay or failure of performance caused in whole or in part by customer's delay in performing, or failure to perform, any of its obligations under the customer's agreement; (b) customer's internet connectivity; (c) force majeure event; (d) failure, interruption, outage or other problem with any software, hardware, system, network, facility or other matter not supplied by D&B pursuant to this agreement; or (e) scheduled maintenance, which D&B will strive to provide advance notice to customers of.

ACCREDITATIONS

Established programme of 'Currency to do Business' to 'Establish Trust & Confidence' with our customers
This includes:

- ISO 27001 Certification
- ISO 27701 Certification
- ISO 14001 Certification
- Cyber Essentials Certification
- FCA Compliance
- Approved HELLIOS supplier
- Accredited supplier for Financial Services Qualification Scheme
- Accredited supplier for Aerospace, Defence, & Security Sector (JOSCAR)
- Full compliance with GDPR regulations
- Designated Credit Reference Agency

THE ORDERING AND INVOICING PROCESS

Once an order is signed User ID access and links to the Dun & Bradstreet online Learning Centre will be issued, and an invoice will be raised, payments in advance, standard terms are 30 days payable after invoice.

HOW BUYERS OR SUPPLIERS CAN TERMINATE A CONTRACT

The notice period needed for Ending the Call-Off Contract is at least ninety (90) Working Days from the date of written notice for undisputed sums or at least thirty (30) days from the date of written notice for Ending without cause.

TRAINING

The Dun & Bradstreet online Learning Centre helps customers save time and get the maximum benefits from our solutions via europeancommunity.dnb.com

- Customers can choose how they learn based on their preferences.
- Live, regular interactive online courses
- On-demand video tutorials
- Download 'How to' user guides (PDF)
- Detailed product information
- Industry best practices
- View training progress through Learner Dashboards

Dun & Bradstreet can host onsite training sessions when required, as well as web based/virtual training sessions.

AFTERSALES SUPPORT

The Dun & Bradstreet relationship manager and solution consultant will respond to any contractual and initial set up questions.

In conclusion the Dun & Bradstreet Customer Service Team are a knowledgeable team of analysts who provide a helpful and professional service throughout the contract period. The team is available from 8.30am-5.30pm, Monday through to Friday, and operates as multi-channel, allowing customers to get the answers as required:

- Self-serve Knowledge Hub europeancommunity.dnb.com
- Online Chat -which can be accessed from our products or our website https://www.dnb.co.uk/
- Telephone: 0845 145 1700

ETHICAL STANDARDS

Dun & Bradstreet takes its responsibilities to its clients, suppliers, and the wider community extremely seriously. We aim to lead when it comes to being an ethical company and we are extremely proud that we have been voted as one of the most ethical companies by The Ethisphere Institute. We have also received a 100% score on the Human Rights Campaign Corporate Equality Index.

Our international locations achieved certification in Corporate Ethical Procurement and Supply from the Chartered Institute of Procurement and Supply (CIPS), reinforcing our commitment to third-party compliance and ethical procurement practices. This commitment to doing the right thing by our team is one of the many reasons that Dun & Bradstreet continues to be named amongst the best workplaces in multiple regions where we operate.

For a business to be selected as one of the world's most ethical companies, it must go above and beyond – not only promoting ethical business standards internally, but also exceeding minimum standards for legal compliance, and shaping future industry standards to introduce new best practices.

PRIVACY AND SECURITY

The Dun & Bradstreet Data Cloud provides insights on hundreds of millions of businesses. Some of the information in the Data Cloud may be classified as personal information under various laws such as information relating to an individual (e.g., a sole trader, a partnership, a company director, a beneficial owner, a trustee, a professional contact.) Data privacy information is available on the www.dnb.co.uk website or can be provided on request.

This privacy notice explains how we collect, share, and protect business information.

Maintaining the security and privacy of our clients' confidential data is one of our highest priorities.
The security notice is also on the website and can be viewed or provided on request.

CODE OF CONDUCT- COMPLIANCE

Dun & Bradstreet maintains a Compliance Hotline and web-based reporting tool which are run by an independent company and are available 24/7, 365 days a year. If a team member chooses, they may remain completely anonymous when reporting any concerns or issues.

DO-GOOD

Through our Do-Good program, we support our employees in giving to the causes that mean the most to them by providing paid time off to volunteer and donation matching. Our annual Do-Good Week embodies our commitment to serve our communities. During this company-wide campaign, we join together to give our time and talents to charitable organisations where we live and work.

OUR COMMITMENT TO SUSTAINABLE OPERATIONS

Dun & Bradstreet uses its data and analytics to help companies grow their business and become better global corporate citizens. Our ideal is to create a triple bottom line – one in which our data and people are driving positive change across the globe for the planet, its people, as well as financial success.

These Guiding Principles demonstrate Dun & Bradstreet's commitment to expand the influence of our business while responsibly mitigating our consumption and the impacts of our global operations. Looking to be a steward of the global environment and actively shape sustainable futures in the communities where we work and live:

- Engage with suppliers and vendors that use progressive and environmentally friendly products, materials, and technology to advance sustainability across the organisation.
- Adopt internal policies and best practices that – when combined with technology – enhance our energy efficiency and management, and resource conservation efforts.
- Create healthy workplaces that embrace published sustainability guidelines and promote recycling and responsible consumption.
- Foster a global workforce aligned with our corporate sustainability efforts and engaged in environmental projects and issues in their local areas.
- Comply with all applicable environmental laws and regulations wherever we do business.
- Set and monitor the progress of the company's sustainability efforts through the collection of key data and establishment of corporate objectives.
- Communicate with employees, customers, partners, suppliers, vendors, and environment focused organisation on the progress of our sustainability efforts and encourage their feedback.
- Continually explore new opportunities to save energy, water, and resources; generate less waste; and consume fewer natural resources.

ABOUT US

Dun & Bradstreet, is a global provider of business decisioning data and analytics, enabling companies around the world to improve their business performance. Dun & Bradstreet's Data Cloud fuels solutions and delivers insights that empower customers to accelerate revenue, lower cost, mitigate risk, and transform their businesses. Since 1841, governments and companies of every size have relied on Dun & Bradstreet to help them manage risk and reveal opportunity.

The Dun & Bradstreet Data Cloud delivers comprehensive business data and analytical insights: comprising over 620 million business records, curated from tens of thousands of sources, 10's millions of web sites and 375 million data elements monitored and updated each day.

Holding information on companies in over 200 countries, over the last two decades, Dun & Bradstreet has created the largest partnership network in the industry - a truly global organisation, a top-tier technology infrastructure and a single, global quality process (DUNSRight™) to ensure our customers can enjoy the best quality of content, tools, and service around the world. The starting point of Live Business identity is the Dun & Bradstreet D-U-N-S® Number, a proprietary, unique 9-digit identifier for businesses that allows the tracking of a business and its related connections throughout the full lifecycle of that business.

Dun & Bradstreet solutions meet a diverse set of global customer needs with 90% of the Fortune 500™, and companies of every size around the world, (including both local and central governmental agencies) relying on our data for many purposes including:

- Finance, marketing & Risk
- Supply Management
- Compliance
- Master Data Management & Analytics
- Marketing & Sales
- Data intelligence

CONTACT DETAILS

Further information /ordering

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