

XMA Limited – Lightning Salesforce Agentforce 360 Platform

Detailed Pricing

VAR to End Customer - Pricing

Agentforce 360 Platform (formerly Salesforce Platform)		Unit Price by Volume Band (subscribers from-to)							
Description	Unit	1-24	25-49	50-99	100-999	1000+			
Lightning Platform (Administrator)	User/Month	£31.02	£27.92	£24.81	£23.80	£22.33			
Description	Unit	1-49	50-199	200-599	600-999	1000-1999	2000-4999	5000-7999	8000+
Employee Apps and Community (Add-On)	User/Month	£11.17	£10.34	£8.27	£7.86	£6.62	£5.79	£4.76	£4.14
Description	Unit	1-49	50-199	200-599	600-999	1000-1999	2000-4999	5000-7999	8000+
Lightning Platform Starter	User/Month	£9.15	£7.73	£6.92	£6.31	£5.70	£5.17	£4.14	£3.52
Employee Apps and Community-only*	User/Month	£9.97	£8.95	£7.73	£6.71	£5.49	£5.16	£3.26	£3.71
Description	Unit	1-24	25-49	50-99	100-999	1000+			
Lightning Platform Plus	User/Month	£41.54	£36.93	£32.31	£31.54	£29.66			
Description	Unit	1-99	100-199	200-499	500-999	1000+			
Lightning Platform Custom Object Pack	User/Month	£27.92	£25.31	£24.19	£23.57	£22.95			
Description	Unit	1-70	71-200	201-700	701-2000	2001-3000	3001-10000	10001-30000	30001+
External Apps- Enterprise Edition - Logins (per Month)	Login/Month	£7.57	£6.82	£6.20	£4.84	£3.72	£3.35	£1.86	£1.24
External Apps - Enterprise Edition - Members	User/Month	£17.66	£15.92	£14.47	£11.29	£8.68	£7.82	£4.34	£2.89
External Apps - Unlimited Edition - Logins (per Month)	Login/Month	£7.57	£6.82	£6.20	£4.84	£3.72	£3.35	£1.86	£1.24
External Apps - Unlimited Edition - Members	User/Month	£17.66	£15.92	£14.47	£11.29	£8.68	£7.82	£4.34	£2.89
Description	Unit	1+							
High Volume Platform Events	Subscription/Month	£373.24							
Developer Productivity	Subscription/Month	£20.68							

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Percentage Based Products	0.00	Unit Price
Description	Unit	%
Salesforce Shield	% of Net Price	30%
Platform Encryption	% of Net Price	20%
Event Monitoring	% of Net Price	10%
Field Audit Trail	% of Net Price	10%
Description	Unit	%
Sandbox (Developer Pro) ¹	% of Net Price	5%
Sandbox (Partial Copy) ¹	% of Net Price	20%
Sandbox (Full Copy) ¹	% of Net Price	30%
Salesforce Data Mask	% of Net Price	10%
Description	Unit	%
Premier Success Plan	% of Net Price	18%
Premier Success Plan - Heroku	% of Net Price	18%
Premier Success Plan - Pardot	% of Net Price	18%

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Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
¹ - Sandbox (Developer Pro) ¹ - Sandbox (Partial Copy) ¹ - Sandbox (Full Copy)	% of NET price for Sales Cloud, Service Cloud, Force.com, Chatter Plus, Communities, Knowledge-only and Portal Users (all types). Enterprise Edition (EE) includes 1 Sandbox (Partial Copy). Unlimited Edition (UE) includes 5 Sandbox (Developer Pro), 1 Sandbox (Partial Copy), 1 Sandbox (Full Copy).

The pricing above shall also apply to existing Customers who have legacy Stock Keeping Units (SKU) on existing Orgs, per Edition as appropriate: Lightning Force 100 (Administrator) - Enterprise Edition, Lightning Force 100 (Administrator) - Unlimited Edition. For clarity, any new Orgs shall use the new SKUs, as above.

All prices are quoted exclusive of VAT.