

Modern Compute & Cloud Cost Optimisation Services

Driving financial efficiency, transparency and governance

This service improves cloud and SaaS financial efficiency across Microsoft Azure, AWS and Google Cloud Platform (GCP).

It delivers structured cost analysis, optimisation and governance, identifying wasted spend, improving forecasting accuracy and providing a prioritised roadmap to maximise value across multi-cloud, hybrid and SaaS estates.

Service Benefits

- ▶ Improved financial visibility and control across cloud and SaaS services
- ▶ Reduced unnecessary spend through targeted optimisation and waste elimination
- ▶ Stronger governance with clear cost allocation and accountability
- ▶ Enhanced predictability with accurate budgeting and forecasting insights
- ▶ Maximised value from cloud commitments, licences and SaaS subscriptions

Cost Optimisation Approach

Modular service providing clear financial insight and sustained optimisation across cloud and SaaS environments.

▶ Discover

Understanding current cloud and SaaS financial posture:

Review of cloud, multi-cloud and SaaS spend and consumption

Assessment of cost drivers, allocation methods and reporting

Analysis of tagging quality, ownership and accountability

Identification of waste, licences and underutilised resources

Evaluation of budgeting, forecasting and governance

▶ Define

Designing the optimisation strategy and governance model:

Development of tagging, allocation and cost-ownership frameworks

Definition of budgeting, forecasting and consumption modelling

Analysis of commitments, discounts and SaaS subscription tiers

Creation of rightsizing, optimisation and licence efficiency plans

Design of cost anomaly detection rules and reporting improvements

▶ Deploy

Delivering optimisation and governance improvements:

Prioritised optimisation roadmap with projected savings

Financial governance processes, roles and accountability updates

SaaS licence efficiency and renewal optimisation recommendations

Monthly optimisation cycle structure for ongoing cost control

Executive insights and tooling recommendations for sustained visibility

Deliverables

This service provides deliverables aligned to the specific areas selected in scope, which typically include:

- Cloud and SaaS spend analysis, utilisation baselining and cost maturity assessment
- Workload, service and application-level cost attribution, tagging review and accountability mapping
- Rightsizing analysis across compute, storage, databases, networking and managed services
- Reserved instance, savings plan, discount and commercial optimisation modelling
- SaaS licence utilisation analysis, tier optimisation and contract rationalisation guidance
- Software entitlement review, usage baselining and licence-position analysis to support SAM governance
- Preparation of evidence, consumption records and usage reconciliation to support software audit response activities
- Architecture, deployment and configuration recommendations to reduce long-term operational cost
- Consumption anomaly detection, alerting design and spend-pattern investigation
- Cost forecasting, budgeting models and financial-operations process improvements
- FinOps governance framework enhancement, including policies, controls and operational guardrails
- Multi-cloud and SaaS cost-visibility dashboards, reporting packs and decision insights
- Cloud and SaaS toolset evaluation, cost-data pipeline improvements and tagging standards
- Optimisation roadmap with prioritised actions, quantified savings and implementation guidance
- Documentation, standards, artefacts and ongoing cost-governance playbooks
- Knowledge transfer, upskilling, handover and transition support for cost-ownership teams

Service Levels

- 9–5 UK time, Monday to Friday
- Workshops and reviews scheduled in advance
- Defined response and escalation routes
- Document delivery milestones defined in the engagement plan
- Escalation routes confirmed at engagement outset

Pricing Model

- SFIA-aligned day rates for uplift or project work
- Fixed-price assessment packages available
- Scope and pricing finalised after scoping activities

Engagement Options

Supporting flexible delivery across Discover, Define and Deploy:

- **Project Delivery** - Structured execution of cost assessments, optimisation modelling, governance improvements and financial-operations uplift
- **Team Augmentation** – Cost-optimisation specialists, including but not limited to cloud analysts, FinOps practitioners, optimisation consultants and commercial advisors
- **Specialist Resourcing** - Short-term cloud, SaaS or FinOps expertise for anomaly analysis, rightsizing activities or governance refinement

Security & Compliance

- Staff screened to BS7858:2019.
- NPPV or SC clearance available on request and scoped separately (not included in standard rate card)
- Processes aligned to ISO 27001, 9001, 20000-1 and 14001
- GDPR-compliant handling of customer data

Customer Responsibilities

- Provide access to environments, tooling, test data and stakeholders
- Ensure availability for workshops, reviews, testing and approvals
- Supply accurate architectural and operational information required for delivery
- Maintain governance, releases and change-control processes
- Approve deliverables, changes and planned activities in a timely manner

Offboarding

- Handover of all planning artefacts and documentation
- Knowledge-transfer session(s)
- Closure review with next-step recommendations



Contact us to discuss your requirements.

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