

G Cloud Rate Card

XMA-SDD-004 — Modern Compute & Cloud Cost Optimisation Services

The roles listed in this rate card are available to support service delivery for this service. Not all roles will be required for every engagement; role selection will be driven by scope, phase, and delivery approach.

Job family	Job role	Role level	UK Day Rate	Offshore Day Rate
Architecture roles	Business architect	1. Trainee business architect	£714	
Architecture roles	Business architect	2. Associate business architect	£857	
Architecture roles	Business architect	3. Business architect	£1,071	
Architecture roles	Business architect	4. Lead business architect	£1,414	
Architecture roles	Data architect	1. Data architect	£1,236	
Architecture roles	Data architect	2. Senior data architect	£1,414	
Architecture roles	Data architect	3. Chief data architect	£1,786	
Architecture roles	Enterprise architect	1. Enterprise architect	£1,313	
Architecture roles	Network architect	1. Associate network architect	£714	
Architecture roles	Network architect	2. Network architect	£1,071	
Architecture roles	Network architect	3. Lead network architect	£1,236	
Architecture roles	Security architect	1. Security architect	£1,236	
Architecture roles	Security architect	2. Lead security architect	£1,414	
Architecture roles	Security architect	3. Principal security architect	£1,786	
Architecture roles	Solution architect	1. Associate solution architect	£857	
Architecture roles	Solution architect	2. Solution architect	£1,071	
Architecture roles	Solution architect	3. Senior solution architect	£1,236	
Architecture roles	Solution architect	4. Lead solution architect	£1,414	
Architecture roles	Solution architect	5. Principal solution architect	£1,786	
Architecture roles	Technical architect	1. Associate technical architect	£857	
Architecture roles	Technical architect	2. Technical architect	£1,071	
Data roles	Analytics engineer	1. Trainee analytics engineer	£714	
Data roles	Analytics engineer	2. Analytics engineer	£857	
Data roles	Analytics engineer	3. Senior analytics engineer	£1,071	
Data roles	Analytics engineer	4. Lead analytics engineer	£1,236	
Data roles	Analytics engineer	5. Head of analytics engineering	£1,414	

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New Town
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Data roles	Data analyst	1. Associate analyst	£714	
Data roles	Data analyst	2. Data analyst	£857	
Data roles	Data analyst	3. Senior data analyst	£1,071	
Data roles	Data analyst	4. Principal data analyst	£1,236	
Data roles	Performance analyst	1. Associate performance analyst	£714	
Data roles	Performance analyst	2. Performance analyst	£857	
Data roles	Performance analyst	3. Senior performance analyst	£1,071	
Data roles	Performance analyst	4. Lead performance analyst	£1,236	
Data roles	Performance analyst	5. Head of performance analysis	£1,414	
IT operations roles	Change and release manager	1. Configuration analyst	£714	
IT operations roles	Change and release manager	2. Change and release analyst	£857	
IT operations roles	Change and release manager	3. Change and release manager	£1,071	
Product and delivery roles	Programme delivery manager	1. Programme delivery manager	£1,236	
User-centred design roles	Service designer	1. Associate service designer	£714	
User-centred design roles	Service designer	2. Junior service designer	£786	
User-centred design roles	Service designer	3. Service designer	£857	
User-centred design roles	Service designer	4. Senior service designer	£1,071	
User-centred design roles	Service designer	5. Lead service designer	£1,236	

Additional Roles

These roles are not defined within the DDaT Capability Framework and are provided to support complementary transformation and change services.

Job family	Job role	Role level	UK Day Rate	Offshore Day Rate
PMO Service roles	PMO roles	PMO analyst	£600	
PMO Service roles	PMO roles	PMO manager	£917	
PMO Service roles	PMO roles	Senior PMO manager	£1,325	
Stakeholder Management roles	Stakeholder engagement roles	Stakeholder engagement analyst	£600	

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Stakeholder Management roles	Stakeholder engagement roles	Stakeholder manager	£917	
Stakeholder Management roles	Stakeholder engagement roles	Senior stakeholder manager	£1,325	
Business Change roles	Business change roles	Business change analyst	£600	
Business Change roles	Business change roles	Business change manager	£917	
Business Change roles	Business change roles	Senior business change manager	£1,325	
Communications, PR and Creative roles	Communications and creative roles	Communications and creative consultant	£600	
Communications, PR and Creative roles	Communications and creative roles	Communications and creative manager	£917	
Communications, PR and Creative roles	Communications and creative roles	Senior communications and creative manager	£1,325	

Commercial assumptions and standards

- All UK and offshore rates are quoted per day, in pounds sterling (GBP), excluding VAT and expenses, unless otherwise stated.
- XMA may offer volume discounts for larger teams, longer-term engagements, or where multiple services are procured by the same customer. Any discounts are discretionary and are agreed on a case-by-case basis as part of the individual call-off agreement.
- Working day: 8 hours, exclusive of travel time and lunch
- Working week: Monday to Friday, excluding UK public holidays. Local public holidays may apply for offshore delivery locations.
- Core working hours: 9:00am to 5:00pm, Monday to Friday
- Travel and subsistence:
 - Included in the day rate for work undertaken within the M25
 - Travel and subsistence outside the M25 are chargeable at the contracting authority's standard travel and subsistence rates, subject to prior agreement
- Professional indemnity insurance: Included in the day rate

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