

XMA Limited - Salesforce Agentforce Revenue Management

Detailed Pricing

VAR to End Customer - Pricing

Agentforce Revenue Management (former)		Unit Price by Volume Band (subscribers from-to)										
Description	Unit	10-49	50-99	100-199	200-299	300-399	400-599	600-799	800-999	1000-1999	2000-2999	3000+
CPQ*	User/Month	£58.93	£58.93	£53.04	£53.04	£53.04	£53.04					
CPQ+*	User/Month	£117.86	£117.86	£106.08	£106.08	£106.08	£106.08	£94.29	£94.29	£88.40	£86.04	£78.97
Description	Unit	10-49	50-99	100-199	200-299	300-399	400-599	600-799	800-999	1000-1999	2000-2999	3000+
CPQ for Partner Community Member	User/Month	£19.64	£19.64	£19.64	£19.64	£19.64	£17.58	£17.37	£16.75	£15.72	£14.27	£13.23
CPQ for Partner Community Login	Login/Month	£7.86	£7.86	£7.86	£7.86	£7.86	£7.03	£6.95	£6.70	£6.29	£5.71	£5.29
CPQ for Customer Community Member	User/Month	£11.79	£11.79	£11.79	£11.79	£11.79	£10.55	£10.42	£10.05	£9.43	£8.56	£7.94
CPQ for Customer Community Login	Login/Month	£4.71	£4.71	£4.71	£4.71	£4.71	£4.22	£4.17	£4.02	£3.77	£3.42	£3.18
Revenue Events Starter Pack	Login/Month	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00	£0.00
Revenue Cloud Billing	Login/Month	£4,480.46	£4,135.81	£3,791.16	£3,515.44	£3,239.72	£3,101.86	£2,826.13	£2,688.27	£2,550.41	£2,412.55	£2,274.69
Revenue Cloud Billing Events	Login/Year	£3,143.06	£2,233.22	£2,067.80	£1,902.38	£1,736.95	£1,571.53	£1,406.10	£1,240.68	£992.54	£827.12	£661.70
Revenue Cloud Advanced Enterprise Edition	Login/Month	£107.53	£99.25	£90.98	£82.71	£74.44	£66.17	£61.21	£59.55	£57.90	£36.39	£29.78
Revenue Cloud Advanced Unlimited Edition	Login/Month	£107.53	£99.25	£90.98	£82.71	£74.44	£66.17	£61.21	£59.55	£57.90	£36.39	£29.78
Revenue Cloud Growth Enterprise Edition	User/Month	£73.20	£65.76	£59.55	£53.35	£50.87	£45.91	£43.42	£40.94	£33.50	£27.29	£22.33
Revenue Cloud Growth Unlimited Edition	User/Month	£73.20	£65.76	£59.55	£53.35	£50.87	£45.91	£43.42	£40.94	£33.50	£27.29	£22.33
Description	Unit	1+										
CPQ - Training Subscription for Admins*	User/Month	£65.81										
Conga Quote Generation for Salesforce CPQ	User/Month	£20.68										
Description	Unit	1+										
Billing Growth*	per £1M Invoiced	£7,857.64										
Billing Plus*	per £1M Invoiced	£15,715.28										
CPQ - Advanced Approvals	Subscription/Month	£19.64										

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Percentage Based Products	0.00	Unit Price
Description	Unit	%
Salesforce Shield	% of Net Price	30%
Platform Encryption	% of Net Price	20%
Event Monitoring	% of Net Price	10%
Field Audit Trail	% of Net Price	10%
Description	Unit	%
Sandbox (Developer Pro) ¹	% of Net Price	5%
Sandbox (Partial Copy) ¹	% of Net Price	20%
Sandbox (Full Copy) ¹	% of Net Price	30%
Salesforce Data Mask	% of Net Price	10%
Description	Unit	%
Premier Success Plan	% of Net Price	18%
Premier Success Plan - Heroku	% of Net Price	18%
Premier Success Plan - Pardot	% of Net Price	18%

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Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
¹ - Sandbox (Developer Pro) ¹ - Sandbox (Partial Copy) ¹ - Sandbox (Full Copy)	% of NET price for Sales Cloud, Service Cloud, Force.com, Chatter Plus, Communities, Knowledge-only and Portal Users (all types). Enterprise Edition (EE) includes 1 Sandbox (Partial Copy). Unlimited Edition (UE) includes 5 Sandbox (Developer Pro), 1 Sandbox (Partial Copy), 1 Sandbox (Full Copy).

All prices are exclusive of VAT.