

XMA Limited - Salesforce Heroku

Detailed Pricing

VAR to End Customer - Pricing

Salesforce - Heroku		Unit Price	
Description	Unit	1+	
Heroku - 1 Dyno Unit (Per Month)	Subscription/Month	£17.99	
Heroku - 1,000 Add-on Credits - Data ¹	Subscription/Month	£777.49	
Heroku - 1,000 Add-on Credits - Partner ²	Subscription/Month	£818.85	
Heroku - 1,000 Add-on Credits - General ³	Subscription/Month	£818.85	
Heroku - 250k Connect Rows	Subscription/Month	£397.02	
Heroku - 1 Private Space	Subscription/Month	£744.41	
Heroku - Dev Starter Package	Subscription/Month	£1,985.09	
Heroku - Prod Starter Package	Subscription/Month	£29,776.32	
Description	Unit	1-4	
Heroku Shield - 250k Connect Rows	Subscription/Month	£397.02	
Heroku Shield - 1 Private Space	Subscription/Month	£1,811.39	

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Percentage Based Products		Unit Price	
Description	Unit	%	
Salesforce Shield	% of Net Price	30%	
Platform Encryption	% of Net Price	20%	
Event Monitoring	% of Net Price	10%	
Field Audit Trail	% of Net Price	10%	
Description	Unit	%	
Sandbox (Developer Pro) ⁴	% of Net Price	5%	
Sandbox (Partial Copy) ⁴	% of Net Price	20%	
Sandbox (Full Copy) ⁴	% of Net Price	30%	
Salesforce Data Mask	% of Net Price	10%	
Description	Unit	%	
Premier Success Plan	% of Net Price	18%	
Premier Success Plan - Heroku	% of Net Price	18%	
Premier Success Plan - Pardot	% of Net Price	18%	

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Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
1 - Heroku - 1,000 Add-on Credits - Data	Customer acknowledges and agrees that the 1 Heroku - 1,000 Add-on Credits - Data subscriptions ordered hereunder at pricing of £XXX.XX/subscription/month are Restricted Use Subscriptions, and shall be subject to the following restriction: The Restricted Use Subscriptions shall only be used for 500 of Heroku Add-on Credits - Data. These restrictions shall be cumulative and shall apply to all Restricted Use Subscriptions purchased under this Order Form. Customer must strictly segregate all Restricted Use Subscriptions from any full-featured subscriptions it may hold by setting up and enforcing a unique profile in the Service associated with such Restricted Use Subscriptions. Customer understands that the above functionality limitations are contractual in nature (i.e., the functionality itself has not been disabled as a technical matter in the Service) and therefore agrees to strictly monitor its Users' use of such Restricted Use Subscriptions and enforce the applicable restrictions. Salesforce.com may audit Customer's use of Restricted Use Subscriptions at any time through the Service. Should any audit reveal any unauthorized use of Restricted Use Subscriptions, Customer agrees it will pay, within five (5) business days of notice of the audit results, the difference between the contract price for Restricted Use Subscriptions and the list price for full subscriptions of the above-named product, for all of the Restricted Use Subscriptions showing unauthorized use (taken as a group), beginning with the date of the first violation through the end of the then current subscription term. Upon such payment, all such Restricted Use Subscriptions showing unauthorized use will be converted into full subscriptions for the remainder of the then current subscription term.
2 - Heroku - 1,000 Add-on Credits - Partner	Customer acknowledges and agrees that the 1 Heroku - 1,000 Add-on Credits - Partner subscriptions ordered hereunder at pricing of £XXX.XX/subscription/month are Restricted Use Subscriptions, and shall be subject to the following restriction: The Restricted Use Subscriptions shall only be used for 500 of Heroku Add-on Credits - Partner. These restrictions shall be cumulative and shall apply to all Restricted Use Subscriptions purchased under this Order Form. Customer must strictly segregate all Restricted Use Subscriptions from any full-featured subscriptions it may hold by setting up and enforcing a unique profile in the Service associated with such Restricted Use Subscriptions. Customer understands that the above functionality limitations are contractual in nature (i.e., the functionality itself has not been disabled as a technical matter in the Service) and therefore agrees to strictly monitor its Users' use of such Restricted Use Subscriptions and enforce the applicable restrictions. Salesforce.com may audit Customer's use of Restricted Use Subscriptions at any time through the Service. Should any audit reveal any unauthorized use of Restricted Use Subscriptions, Customer agrees it will pay, within five (5) business days of notice of the audit results, the difference between the contract price for Restricted Use Subscriptions and the list price for full subscriptions of the above-named product, for all of the Restricted Use Subscriptions showing unauthorized use (taken as a group), beginning with the date of the first violation through the end of the then current subscription term. Upon such payment, all such Restricted Use Subscriptions showing unauthorized use will be converted into full subscriptions for the remainder of the then current subscription term.

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Description	Term
3 - Heroku - 1,000 Add-on Credits - General	Customer acknowledges and agrees that the 1 Heroku - 1,000 Add-on Credits - General subscriptions ordered hereunder at pricing of £XXX.XX/subscription/month are Restricted Use Subscriptions, and shall be subject to the following restriction: The Restricted Use Subscriptions shall only be used for 500 of Heroku Add-on Credits - General. These restrictions shall be cumulative and shall apply to all Restricted Use Subscriptions purchased under this Order Form. Customer must strictly segregate all Restricted Use Subscriptions from any full-featured subscriptions it may hold by setting up and enforcing a unique profile in the Service associated with such Restricted Use Subscriptions. Customer understands that the above functionality limitations are contractual in nature (i.e., the functionality itself has not been disabled as a technical matter in the Service) and therefore agrees to strictly monitor its Users' use of such Restricted Use Subscriptions and enforce the applicable restrictions. Salesforce.com may audit Customer's use of Restricted Use Subscriptions at any time through the Service. Should any audit reveal any unauthorized use of Restricted Use Subscriptions, Customer agrees it will pay, within five (5) business days of notice of the audit results, the difference between the contract price for Restricted Use Subscriptions and the list price for full subscriptions of the above-named product, for all of the Restricted Use Subscriptions showing unauthorized use (taken as a group), beginning with the date of the first violation through the end of the then current subscription term. Upon such payment, all such Restricted Use Subscriptions showing unauthorized use will be converted into full subscriptions for the remainder of the then current subscription term.
⁴ - Sandbox (Developer Pro)	% of NET price for Sales Cloud, Service Cloud, Force.com, Chatter Plus, Communities, Knowledge-only and Portal Users (all types).
⁴ - Sandbox (Partial Copy)	Enterprise Edition (EE) includes 1 Sandbox (Partial Copy).
⁴ - Sandbox (Full Copy)	Unlimited Edition (UE) includes 5 Sandbox (Developer Pro), 1 Sandbox (Partial Copy), 1 Sandbox (Full Copy).