

Concentric AI Pricing

Concentric AI provides autonomous **data discovery, classification and risk remediation** across cloud and on-prem repositories. The platform helps organisations reduce data exposure risk, support compliance requirements, and improve readiness for responsible GenAI use.

Framework Pricing Approach

Pricing is based on **total data volume (TB)** under management (not per user).

- **2-year subscription term**
- **Volume-based price breaks** apply (lower unit cost at higher TB)
- Pricing applies to the total data volume in scope across connected repositories

Framework pricing notice: The prices published in this document represent Concentric AI's **G-Cloud Framework List Price** for the services described. Final pricing is confirmed via formal quotation and may vary depending on data volume in scope, repositories connected, and support package selected.

Concentric AI Platform Subscription (TB-based) — 24-month term

Service/SKU	Metric	Tier (TB)	24-Month Price (GBP)	Annual Equivalent (GBP/Year)	24-Month Price (USD) (ref)	Annual USD (ref)
Concentric AI Platform Subscription	TB under management	100	£380,375	£190,187	\$507,000	\$253,500
Concentric AI Platform Subscription	TB under management	300	£848,526	£424,263	\$1,131,000	\$565,500
Concentric AI Platform Subscription	TB under management	500	£1,170,380	£585,190	\$1,560,000	\$780,000
Concentric AI Platform Subscription	TB under management	1000	£1,872,608	£936,304	\$2,496,000	\$1,248,000

Unit Pricing

- Pricing begins at **£1,902 per TB per year at the 100TB tier**, with volume-based discounts applied as data volumes increase

- Notes**
- This pricing reflects Concentric AI's **G-Cloud Framework List Price** for the platform subscription on a cost per year **2-year term**.
 - The correct tier is determined by the **total TB in scope**. All quotes will be tailored to the volume of in scope, the above is for guidance purposes.
 - Any optional services (including Customer Success) will be quoted separately.

What's Included in the Base Licence

The base TB licence includes:

- Autonomous data discovery across connected repositories
- AI-based classification (Semantic Intelligence)
- Sensitive data categorisation (e.g., PII, PCI, contracts, IP)
- Risk insights (oversharing, excessive permissions, risky sharing, stale/ROT data)
- Governance and remediation workflows
- Compliance framework mapping
- Dashboards and reporting to support compliance and audit needs
- Product updates during the subscription term

Customer Success SKU (Optional Add-On)

Customer Success is available as a separate SKU and may include:

- Onboarding and implementation support
- Configuration guidance and best practice
- Repository connection support
- Remediation workflow enablement
- Ongoing service reviews and optimisation recommendations
- Executive reporting support

Customer Success is priced separately and is not included in the base TB licence unless explicitly added to the quotation. **Pricing will be 10% of the license cost.** Three tiers available.

GenAI Semantic DLP (Per User)

Concentric AI also offers an optional **GenAI Semantic DLP** to support safe user interaction with approved GenAI tools (e.g., Copilot / Gemini / ChatGPT) by reducing the risk of sensitive data exposure during prompt input.

- **Licensed on a per-user basis** (separate from TB licensing)
- Available as an **optional add-on SKU**
- **Compliant with G-Cloud framework procurement terms** and can be purchased alongside the annual TB subscription
- **Final pricing confirmed via quote based on the number of users in scope**

End User Pricing Schedule – Concentric AI GenAI DLP (G-Cloud)

All pricing is per user. Minimum purchase: 500 users. Contract term: 24 months.

Service / SKU	Metric	Tier (Users)	24-Month Price (GBP)	Annual Equivalent (GBP / Year)	24-Month Price (USD) (Ref)	Annual USD (Ref)
CS-GENAI-DLP-1000	Users	500	£76,660	£38,330	\$98,280	\$49,140
CS-GENAI-DLP-2500	Users	1,001	£136,416	£68,208	\$174,895	\$87,448
CS-GENAI-DLP-5000	Users	2,501	£284,013	£142,007	\$364,073	\$182,037
CS-GENAI-DLP-10000	Users	5,001	£516,603	£258,302	\$662,267	\$331,133
CS-GENAI-DLP-50000	Users	10,001	£834,283	£417,142	\$1,069,707	\$534,854

Pricing is **per user, per year**, starting from **£76.66 per user per year** (500+ user tier), with **price break discounts available** at higher volume bands.

- 24-Month Price = *Users × 2-Year Unit Price*
- Annual Equivalent = half of 24-month value
- USD shown for reference only

Pricing Notes

- Pricing is **per user**
- **Minimum order quantity: 500 users**
- Pricing shown is for a **24-month contract term**
- Lower per-user pricing applies at higher volume bands
- USD amounts shown for **reference only (non-contractual)**

Service to be paid in accordance with our executed reseller agreement or one-off agreement. Terms and Conditions (<https://concentric.ai/terms-and-conditions/>)

Prices exclusive of VAT.

Subscription can be invoiced annually in advance (preferred), or alternative billing schedules may be agreed in the quotation.

The Customer is solely responsible for all applicable sales, use, or similar taxes. Renewal of the existing license and quantity will not exceed a 5% increase. Any other additions of product or licensing would be separate or in the case of an enterprise agreement being installed, the term will be renegotiated at that point.