

Pricing Document

Weights & Biases SaaS Cloud

Segment	#User Band	Lower Tier	Upper Tier	Price	Annual Platform Fee		Support
Enterprise	(1) <10	0	9	\$333.33	\$0.00	—	—
Enterprise	(2) 10-19	10	19	\$300.00	\$0.00	—	—
Enterprise	(3) 20-29	20	29	\$283.33	\$0.00	—	—
Enterprise	(4) 30-50	30	50	\$266.67	\$0.00	—	—
Enterprise	(5) 50-99	50	99	\$250.00	\$0.00	—	—
Enterprise	(6) 100-149	100	149	\$233.33	\$0.00	—	—
Enterprise	(7) 150+	150	2,000	\$216.67	\$0.00	—	—
Enterprise		2,000		\$216.67	\$0.00	—	—

Weights & Biases Dedicated Cloud

Segment	#User Band	Lower Tier	Upper Tier	Price	Annual Platform Fee		Support
Enterprise	(1) <10	0	9	\$400.00	\$5,555.56	Small	—
Enterprise	(2) 10-19	10	19	\$360.00	\$5,555.56	Small	—
Enterprise	(3) 20-29	20	29	\$340.00	\$16,666.67	Medium	—
Enterprise	(4) 30-50	30	50	\$320.00	\$16,666.67	Medium	—
Enterprise	(5) 50-99	50	99	\$300.00	\$33,333.33	Large	—
Enterprise	(6) 100-149	100	149	\$280.00	\$33,333.33	Large	—
Enterprise	(7) 150+	150	2,000	\$260.00	\$44,444.44	X Large	—
Enterprise		2,000		\$260.00	\$88,888.89	XX Large	—

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Weights & Biases Customer Managed

Segment	#User Band	Lower Tier	Upper Tier	Price	Annual Platform Fee		Support
Enterprise	(1) <10	0	9	\$550.00	\$22,222.22	One Size	Premium
Enterprise	(2) 10-19	10	19	\$405.56	\$22,222.22	One Size	Premium
Enterprise	(3) 20-29	20	29	\$382.22	\$22,222.22	One Size	Premium
Enterprise	(4) 30-50	30	50	\$360.00	\$22,222.22	One Size	Premium
Enterprise	(5) 50-99	50	99	\$337.78	\$22,222.22	One Size	Premium
Enterprise	(6) 100-149	100	149	\$315.56	\$22,222.22	One Size	Premium
Enterprise	(7) 150+	150	2,000	\$292.22	\$22,222.22	One Size	Premium
Enterprise		2,000		\$292.22	\$22,222.22	One Size	Premium

Weave on SaaS Cloud Packages

SKU Name	Annual Commitment	Data Ingestion (GB)	Overage Charge (\$/MB)
Weave - Enterprise - W&B SaaS Cloud - 100 GB	\$7,777.78	Up to 100	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 200 GB	\$14,444.44	Up to 200	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 400 GB	\$25,555.56	Up to 400	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 800 GB	\$44,444.44	Up to 800	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 1200 GB	\$62,222.22	Up to 1200	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 1600 GB	\$78,888.89	Up to 1600	\$0.22
Weave - Enterprise - W&B SaaS Cloud - 2000 GB	\$94,444.44	Up to 2000	\$0.22

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Weave on Dedicated Cloud Packages

SKU Name	Annual Price	Team Size		Annual Traces		Application Development Stage	Overage Charge (\$/MB)
Weave - Enterprise - W&B Dedicated Cloud - 30GB - XS	\$35,555.56	2 - 5	OR	up to 375,000	OR	Developing	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 60GB - S	\$44,444.44	5 - 10	OR	up to 750,000	OR	Developing	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 125GB - M	\$62,222.22	10 - 20	OR	up to 1,500,000	OR	Developing	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 200GB - L	\$78,888.89	20 - 30	OR	up to 2,500,000	OR	Production	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 300GB - XL	\$100,000.00	30 - 40	OR	up to 3,750,000	OR	Production	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 400GB - 2XL	\$120,000.00	40 - 50	OR	up to 5,000,000	OR	Production	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 1TB - 3XL	\$220,000.00	50 - 85	OR	up to 12,500,000	OR	Production	\$0.67
Weave - Enterprise - W&B Dedicated Cloud - 10TB - 4XL	\$1,205,555.56	> 85	OR	up to 125,000,000	OR	Production	\$0.67

Weave Customer Managed Packages

SKU Name	Annual Commitment	Data Ingestion (GB)	Overage Charge (\$/MB)	Support
Weave - Enterprise - Customer-Managed - W&B Server - 200 GB	\$111,111.11	up to 200	\$1.33	Premium
Weave - Enterprise - Customer-Managed - W&B Server - 400 GB	\$190,000.00	up to 400	\$1.33	Premium
Weave - Enterprise - Customer-Managed - W&B Server - 800 GB	\$323,333.33	up to 800	\$1.33	Premium
Weave - Enterprise - Customer-Managed - W&B Server - 1000 GB	\$385,555.56	up to 1000	\$1.33	Premium

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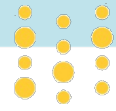
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Pricing Notes

Platform sizing is primarily driven by the average trace data size multiplied by the annual trace volume. These values depend heavily on the data types ingested and the specific workflow patterns (e.g., simple chatbot RAG workflows, multi-turn Agent workflows, or multi-Agent parallel workflows).

XMA will work collaboratively with the customer to accurately assess platform requirements and provide precise costings based on their specific use case and data profile.

All prices are shown in USD. GBP pricing will be confirmed at point of quotation based on the USD/GBP exchange rate at that time.

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