

XMA Limited - Salesforce Tableau Platform

Detailed Pricing

VAR to End Customer - Pricing

Tableau Platform	Unit Price by Volume Band (subscribers from - to)		
Description - Tableau Cloud	Unit	1- 999	1,000+
Tableau Cloud - Tableau Plus Creator	User/per month	£157.15	£148.88
Tableau Cloud - Tableau Plus Explorer	User/per month	£94.29	£89.33
Tableau Cloud - Tableau Plus Viewer	User/per month	£47.15	£44.66
Customer Data Cloud Starter	User/per month	£3,928.82	£3,722.04
Data Cloud Provisioning - Tableau Plus ¹	per credit	£0.00	£0.00
Data Services Provisioning - Tableau Plus ¹	per credit	£0.00	£0.00
Tableau Cloud - Creator	User/per month	£58.93	£55.83
Tableau Cloud - Explorer	User/per month	£33.39	£31.64
Tableau Cloud - Viewer	User/per month	£11.79	£11.17
Tableau Cloud - Enterprise Creator ²	User/per month	£90.36	£85.61
Tableau Cloud - Enterprise Explorer ³	User/per month	£55.00	£52.11
Tableau Cloud - Enterprise Viewer ⁴	User/per month	£27.50	£26.05
Tableau Cloud - Private Connect Data Processed (1024)	Yearly	£1,964.41	£1,861.02
Tableau Cloud - Private Connect Endpoint	Monthly	£39.29	£37.22
Tableau Cloud Display	User/per month	£2,357.29	£2,233.22
Tableau Cloud - Multi-Site*	User/per month	£78.58	£74.44
Tableau Cloud - Data Mgmt - Resource Block	User/per month	£196.44	£186.10
Description - Tableau Server	Unit	1-999	1000+
Tableau - Creator (Server)	User/per month	£58.93	£55.83
Tableau - Explorer (Server)	User/per month	£33.00	£31.27
Tableau - Viewer (Server)	User/per month	£11.79	£11.17
Tableau - Enterprise Subscription Plan - Creator (Server) ²	User/per month	£90.36	£85.61
Tableau - Enterprise Subscription Plan - Explorer (Server) ³	User/per month	£55.00	£52.11
Tableau - Enterprise Subscription Plan - Viewer (Server) ⁴	User/per month	£27.50	£26.05
Tableau - 8 Core Base (Server)	User/per month	£12,572.22	£11,910.53
Tableau - 8 Core Additional (Server)	User/per month	£12,572.22	£11,910.53
Tableau - 4 Core Additional (Server)	User/per month	£6,364.69	£6,029.70
Tableau Core - Non-Production Servier	User/per month	£3,013.40	£2,854.80
Tableau - Data Mgmt - Resource Core (Server)	User/per month	£263.23	£249.38
Tableau - Embedded Analytics - Data Mgmt - Resource Core (Server)	User/per month	£196.44	£186.10

All prices are exclusive of VAT.

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Description - Tableau Embedded	Unit	1-999	1000+
Tableau Cloud - Embedded Analytics - Creator	User/per month	£58.93	£55.83
Tableau Cloud - Embedded Analytics - Explorer	User/per month	£25.54	£24.19
Tableau Cloud - Embedded Analytics - Viewer	User/per month	£9.82	£9.31
Tableau - Embedded Analytics - 8 Core Base (Server)	User/per month	£9,429.17	£8,932.90
Tableau - Embedded Analytics - 4 Core Additional (Server)	User/per month	£4,793.16	£4,540.89
Tableau - Embedded Analytics - 8 Core Additional (Server)	User/per month	£9,429.17	£8,932.90
Tableau - Embedded Analytics - Creator (Server)	User/per month	£58.93	£55.83
Tableau - Embedded Analytics - Explorer (Server)	User/per month	£25.14	£23.82
Tableau - Embedded Analytics - Viewer (Server)	User/per month	£9.43	£8.93
Tableau - Embedded Analytics - Enterprise Creator (Server)	User/per month	£90.36	£85.61
Tableau - Embedded Analytics - Enterprise Explorer (Server)	User/per month	£41.65	£39.45
Tableau - Embedded Analytics - Enterprise Viewer (Server)	User/per month	£21.22	£20.10
Tableau Cloud - Embedded Analytics - Data Mgmt - Resource Block	User/per month	£148.31	£140.51

Tableau Platform - Add-ons	0.00	Unit Price
Description - Tableau Support	Unit	%
Tableau - Premier Success Plan	% of Net Price	18%
Tableau - Signature Success (Signature minimum = £75K per tenant)	% of Net Price	40%

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Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
1 - Data Cloud Provisioning - Tableau Plus Data Services Provisioning - Tableau Plus	- 250,000 credits of Data Cloud will be included with Tableau+, regardless of whether the customer already has Data Cloud or not. - Flex Credits are Salesforce's usage metric for all generative AI. Use of generative AI capabilities may consume Flex and possibly Data Cloud credits. - All Flex Credits are pooled across the licensed Deployment and are equally available to all Users. - Customers should expect to purchase additional Flex Credits to support enterprise wide use cases
2 - Tableau Cloud - Enterprise Creator Tableau - Enterprise Subscription Plan - Creator (Server)	Enterprise Creator Bundle includes: - Creator License - Data Management - Advanced Management - eLearning
3 - Tableau Cloud - Enterprise Explorer Tableau - Enterprise Subscription Plan - Explorer (Server)	Enterprise Explorer Bundle includes: - Explorer License - Data Management - Advanced Management - eLearning
4 - Tableau Cloud - Enterprise Viewer Tableau - Enterprise Subscription Plan - Viewer (Server)	Enterprise Viewer Bundle includes: - Viewer License - Data Management - Advanced Management

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