



Pricing Document

G-Cloud 15

January 2026

Pricing Information

Working Week

Monday to Friday excluding national holidays

Office Hours

09:00 – 17:00 Monday to Friday

General Pricing Information

Pricing for this service applies equally across all Buyer organisations and sectors. No sector-specific pricing applies.

All prices are stated in pounds sterling (GBP) and are exclusive of VAT, which will be charged at the prevailing rate where applicable, in accordance with the Framework Contract.

All Charges are inclusive of all costs associated with the delivery of the service, unless explicitly stated otherwise in the applicable Order Form.

Resource-based Pricing (Time & Materials)

Where applicable, services are charged on a time and materials basis using a Skills Framework for the Information Age (SFIA) aligned rate card.

The SFIA Rate Card for this service is published as part of the service documentation and sets out the applicable day rates by SFIA role and level. Rates represent the maximum prices payable under the Framework and may be refined by the Buyer as part of the Call-Off award process, in accordance with Framework Schedule 7 (Call-Off Award Procedure).

The applicable rates and resource profiles will be confirmed in the Call-Off Contract Order Form.

Fixed Price Service Charge

Where appropriate, services may be delivered on a fixed-price basis.

Fixed pricing will be based on an agreed scope, defined deliverables, and an assumed level of effort derived from the published rates.

Any fixed-price arrangement will be confirmed in the Call-Off Contract and documented in the completed Order Form.

Discounts

Prices published under this Framework do not include volume, aggregation, or combination discounts.

Any applicable discounts (including those for education or volume) may be offered by the Supplier at the Buyer's discretion as part of a Call-Off award, and must be reflected transparently in the Call-Off Contract pricing. Discounts are not guaranteed and are not applied retrospectively.

Pricing for Combined Services

Where a Buyer purchases multiple G-Cloud services from the Supplier under a single Call-Off Contract, the total price will be the aggregate of the individual service prices as set out in the applicable Order Form.

Invoicing and Payment

The Supplier will invoice the Buyer in accordance with the Charges set out in the Call-Off Contract Order Form. Payment terms are as defined in the Framework Contract General Terms. The Supplier will not charge the Buyer any CCS Management Charge.

Personnel Rates

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Standard Rate Card

Capability Level	Typical Roles Covered (Examples)	Indicative SFIA Level	Maximum Day Rate
Associate Consultant	Technician, Junior Developer, Junior Tester	SFIA 3 (Apply)	£550
Consultant	Engineer, Developer, Tester, Analyst, Scrum Master	SFIA 4 (Enable)	£900
Senior Consultant	Senior Engineer, Senior Developer, Senior Tester	SFIA 5 (Ensure & Advise)	£1300
Lead Consultant	Lead Engineer, Lead Developer, Lead Tester, Agile Lead	SFIA 6 (Initiate & Influence)	£1500
Principal Consultant	Architect, Principal Engineer, Programme Lead	SFIA 7 (Set Strategy & Inspire)	£1750
Executive Consultant	CTO, Chief Architect, Transformation Lead	SFIA 7+ (Executive)	£1950

Contact Details:

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