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G-Cloud 15 Price List

PM3 - Project and Portfolio

Management Platform

Successfully deliver your project portfolio with PM3, the simple, scalable PPM Tool

Introduction

At **BestOutcome** we are passionate about helping our clients improve their project delivery capability. We focus on 2 principal SaaS solutions, PM3, and PM3time. By refining our offerings to the marketplace, we ensure that our focus is entirely on meeting the ever-changing needs of our clients. We consider ourselves different. We do not believe in just implementing a tool; we recognise that there needs to be a compelling need to change, strong stakeholder engagement, high user adoption, and good process to improve project delivery.

At BestOutcome we work very closely with our clients to understand their requirements and establish what success looks like to them. We take an outcome-driven approach and provide expert advice on best practices. The tool itself is just part of the solution; a good process and well-trained project practitioners are needed to deliver the desired outcomes.

PM3 stands out as a robust Project, Programme, and Portfolio Management (PPM) tool known for its power, user-friendliness, and intuitive interface. Widely adopted within the Public sector, it emphasises achieving successful 'outcomes'. Functioning as a centralised hub of accurate information, PM3 facilitates informed decision-making and governance at various organisational levels. Boasting a rich array of over 150 pre-built reports, PM3 delivers efficiency and cost-effectiveness.

Whether deploying PM3 for a small-scale organisation or integrating it as an Enterprise PPM solution, our implementation strategy is flexible and tailored to meet your specific needs. At Bestoutcome, we distinguish ourselves by not only offering PM3 but also complementing it with comprehensive training, mentoring, and change management services aimed at enhancing your team's performance.

PM3Time is an easy-to-use time, cost and expense management system that just works. It provides clear, integrated, and ‘real time’ visibility of how your employees and contractors are spending their time, whether that be on projects or non-billable work.

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PM3 User Types

- **PM3 has a range of user types. These are broken down into Admin, Full and Light Users:**
  - **Admin –** a super user of PM3 who can configure and maintain the system, create new users and set-up views. Typically, the Administrator licence is used by the organisation's PMO.
  - **Full**
    - **Creator –**project managers, programme managers and portfolio managers. They can update any part of PM3 that either the plan owner or Administrator has given them access.
    - **Resource Manager –** the managers of one or more resource pools. These resource managers can set capacity of their resource pool and respond to resource requests. Resource Managers can also update any part of PM3 that either the plan owner or Administrator has given them access.
  - **Light**
    - **Team Member** - typically, members of a project team who need to update actions, timesheets, and tasks.
    - **Viewer** - typically stakeholders who have an interest in a project or programme. Viewers can read information on plans but cannot update any project information.

- **PM3Learn –** each user, by default will have access to our online learning management system. Here users can run through PM3 courses, PMO & Project Management courses, methodologies and templates, user forums, awareness session and a lot more

PM3 Costs

Licence Costs (Monthly)
PM3 is licensed on a per user, per month basis. Licence fees include access to the PM3 cloud service, hosting, maintenance, updates, and standard support.

PM3 licence type	Monthly Cost (£)
Admin	£ 72.00
Full User	£ 35.00
Light User (including Timsheet submitters)	£ 6.00

PM3Learn is provided as a mandatory, costed component of the PM3 service, ensuring all users have access to structured onboarding, role based training, and ongoing learning materials to support effective adoption of the platform.

PM3Learn is charged as a fixed annual fee based on the total number of PM3 licences procured. Volume based discounts apply to PM3 licences only and do not apply to the PM3Learn fee, ensuring a simple and transparent pricing structure.

No. of Licences	PM3Learn Cost (Annual Fee)
0-20	£1,000
21-50	£1,750
51-75	£2,500
76-100	£3,250
100+	£5,000

Volume Based Discounts

Volume based discounts apply where multiple licences are purchased under a single contract. Discounts are applied to the applicable licence fees based on the total number of **Admin and Full User licences only**. Light User licences are excluded from volume discounting.
Discounts are calculated at contract award and remain fixed for the duration of the contract term.

No. of Licences	Discount (maximum)
21-50	5.0%
51-75	7.5%
76-100	17.5%
100+	30%

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Consulting

Consulting and Implementation Services

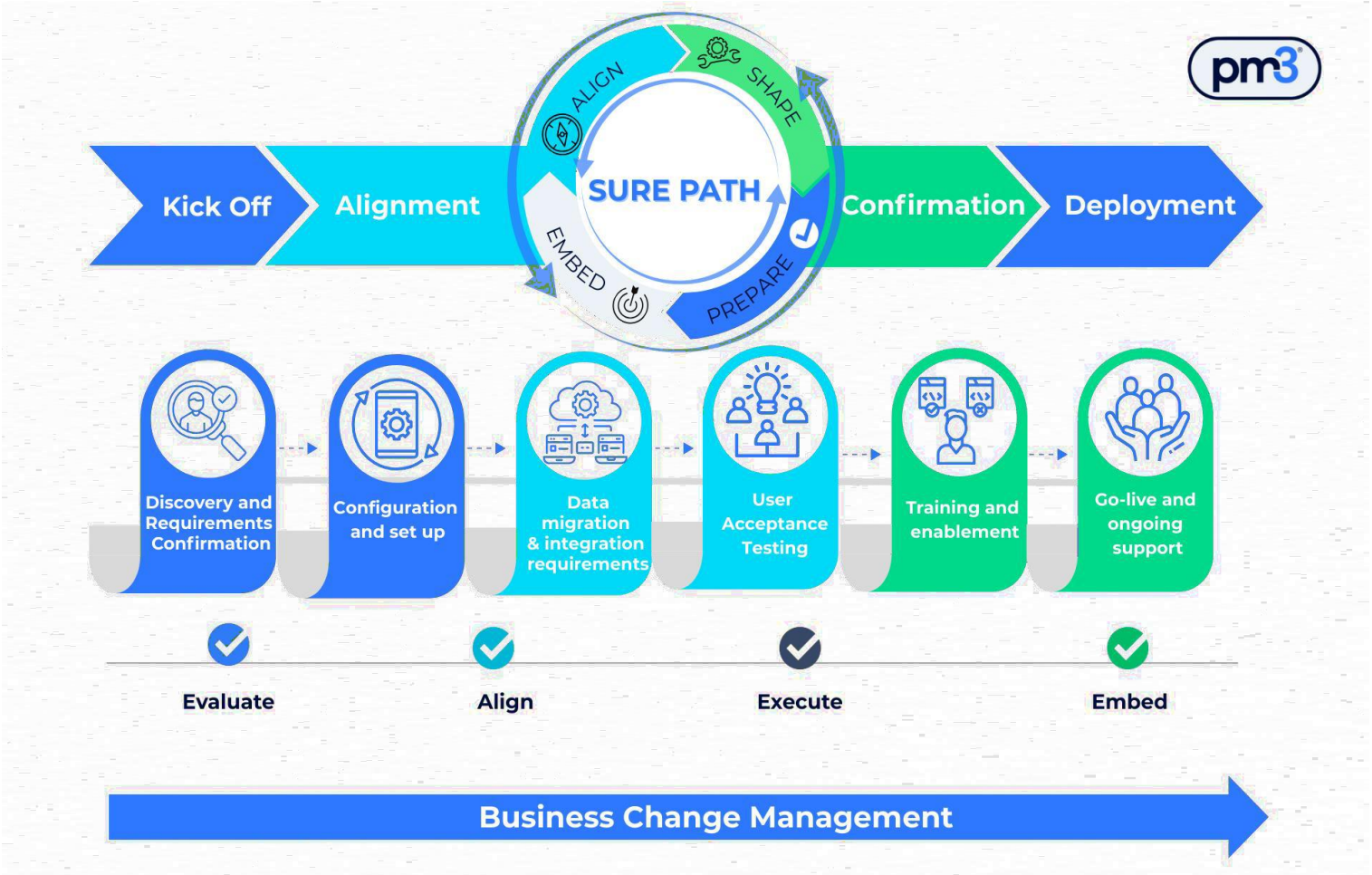
BestOutcome provides consulting and implementation services to support the onboarding and configuration of PM3 and PM3Time.

Consulting services are delivered using standard PM3 functionality and focus on configuration, onboarding, training, and adoption. These services do not include bespoke software development. The number of consulting days required is dependent on the customer's requirements and implementation scope.

Minimum engagement:

A minimum of **5 days professional services** is required for initial PM3 implementation.

- **Consulting Rate (per day) - £1250.00 this is used for the following services:**
  - PMO Consulting
  - Additional Training & Support
  - Data Extraction & Reporting Support
  - API Access
  - On site support & consulting
  - Enhanced Support



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Additional Modules

PM3Bi **£250/mo** billed at £3,000/yr

- Used to extract all Portfolio/Project data into XML or JSON format via extract or direct SQL query. This is a popular option and is used for Business Intelligence (BI) teams to build dashboards in PowerBI, Tableau, Qlik, Excel etc. This allows for a maximum of ***3*** users.

PM3Bi Extractor **£250/mo** billed at £3,000/yr

- Big Data PPM, technically known as the PM3Bi Extractor, is a tool designed to enable, regular automatic extraction of data saved to a local database to produce dated history of snapshots.
- A Business Information (BI) tool can connect to and query this database, thereby enabling the organisation to examine and investigate project trends over time.

Test/Pre-Prod Environment(s) **£166/mo** billed at £2,000/yr

- Typical usages are: Investigating different ways of configuring and/or using a system without impacting live. Testing upgrades in a safe environment before they are applied to live. Integration testing with other systems without risk to live systems and data
- The latter two are typically required for Change Approval Boards (CAB)

Encryption at Rest **£208/mo** billed at £2,500/yr

- Adds an extra layer of security for your PM3 & PM3Time instances
- Your instance database is encrypted ‘on disk’ using encryption key unique to your Organisation
- The database (including any backups) cannot be accessed without the Encryption key

PowerBI Reporting Pack **£166/mo** billed at £2,000/yr

- A set of pre-defined PowerBi reports

Partition Management **£208/mo** billed at £2,500/yr

- Partitions provide data segregation within a PM3 instance
- Data can be organisationally separated in a secure manner
- Projects and Programmes can be shared across partitions

Terms & Conditions

Hosting Maintenance & Support

- Licence costs include hosting, backups, monitoring, bandwith and all help desk support. Help desk is defined as:
- Second line support via email
- Hotfixes for crucial issues
- New release at intervals (approx. 3 new releases a year)

- All prices shown exclude VAT and Business expenses
- Our minimum contract term is 24 months
- Licences are based per user per month billed yearly upfront

Our Approach to Implementation

Implementing PM3 into any organisation should be treated as not only a technology implementation but also a change project. To ensure PM3 is a success within your organisation we have developed a robust Implementation plan that we have used to successfully implement the platform across our extensive client base.

Working closely with the Organisation team this plan will be localised to match your needs.

- **Kick-Off Meeting** - At our Initial meeting with all relevant stakeholders, we will ensure that we understand the objectives of your PM3 implementation and what success will look like. We have a standard agenda for this kick-off meeting.

- **Configure PM3 -** Complete walk-through of all system configurations, assessing the best options for you and how to best proceed with tailoring the system

- **Train Administrators and Provide Support -** Complete admin training of the system and ensure that the PMO understands the role and responsibilities of a PM3 Administrator. This will include adding new users, unlocking plans and how to configure PM3. Ad-hoc training/support and mentoring for admin members (PMO). Create your portfolio structure

- **Training and Mentoring -** Administrator Training to ensure that they are 'Super Users of PM3'. The other PM3 users will use our Learning Management System – PM3Learn. Working in small groups or 1-1, we will then provide advice and guidance to users on how best to use PM3. This mentoring is essential for a successful PM3 implementation
  .
- Change Management – we work with you to build a compelling need to change, stakeholder map and a communications plan for all PM£ stakeholders

- **Quality Assurance -** We are committed to a quality implementation of PM3 and Quality Assurance will be provided through the implementation.