



SAPPHIRE™

Improve Trust, Resilience and Compliance Throughout Your Supply Chain

The lack of clarity around how third parties are interacting with your critical assets is understandably a significant concern to your security and risk management. That anxiety is heightened by the knowledge that third-party cyber security incidents resulting in business disruptions are on the increase, with the associated impact on your business.

In facing the fact that third-party risk management (TPRM) poses a significant threat to their organisation, the response is invariably heavy investment. Yet if that investment only focuses on upfront one-off due diligence or annual assessments, it is not reducing risk. And that means it is not delivering a return on investment. Risk isn't simply at a point in time, but a continuously evolving landscape. It is crucial to consider the risk not just at the beginning but throughout the duration of that third-party relationship. To do that effectively presents a resourcing requirement adding further to an organisation's challenges.

Outsourcing third-party risk management can reduce costs by 25-45% while enhancing operational efficiency by 45-65%.

Sapphire's fully managed Supplier Risk Management service addresses these issues as they relate to cyber risk.

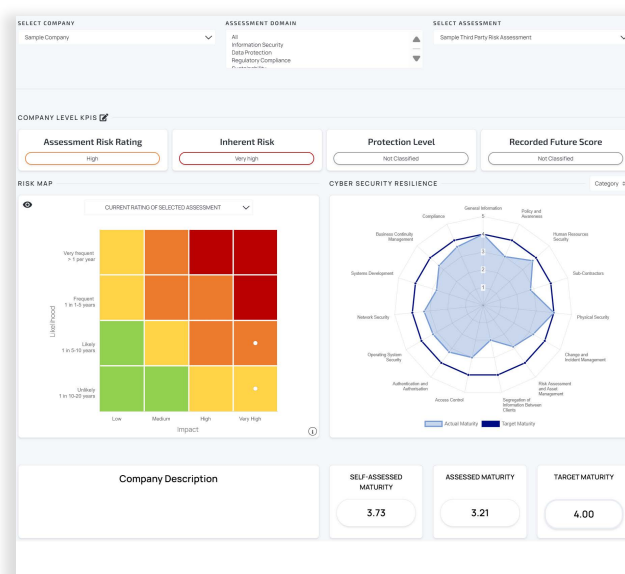


Key Benefits

- Improved visibility and control over third-party cyber risk
- Tailored risk management aligned to your business need
- Actionable insights for strategic decision making
- Reduced internal resource burden
- Enhanced compliance assurance
- Return on investment through ongoing risk reduction

How Sapphire Can help

With Sapphire's Supplier Risk Management service, you benefit from a combination of cyber security subject matter expertise, risk-based categorisation based on your needs and supplier criticality to your core business operations, and process management, augmented with industry-leading threat intelligence, which is all underpinned by an innovative AI-powered TPRM platform.



Understand how your third- and fourth-party suppliers impact your cyber risk

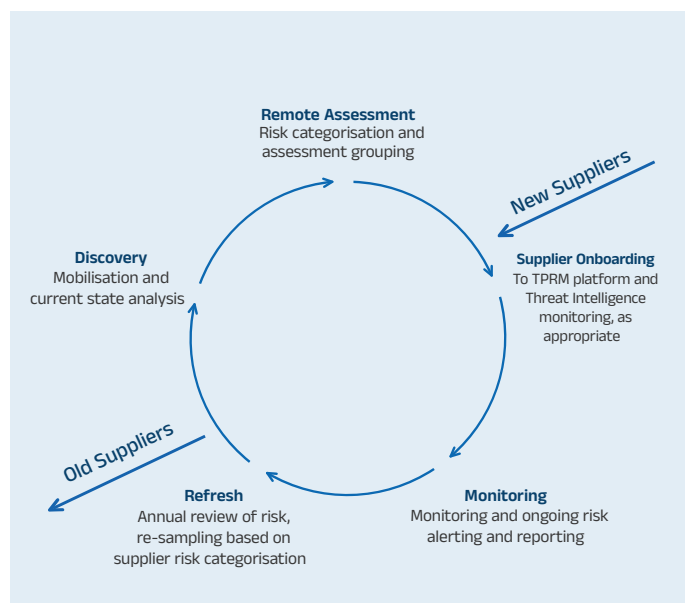
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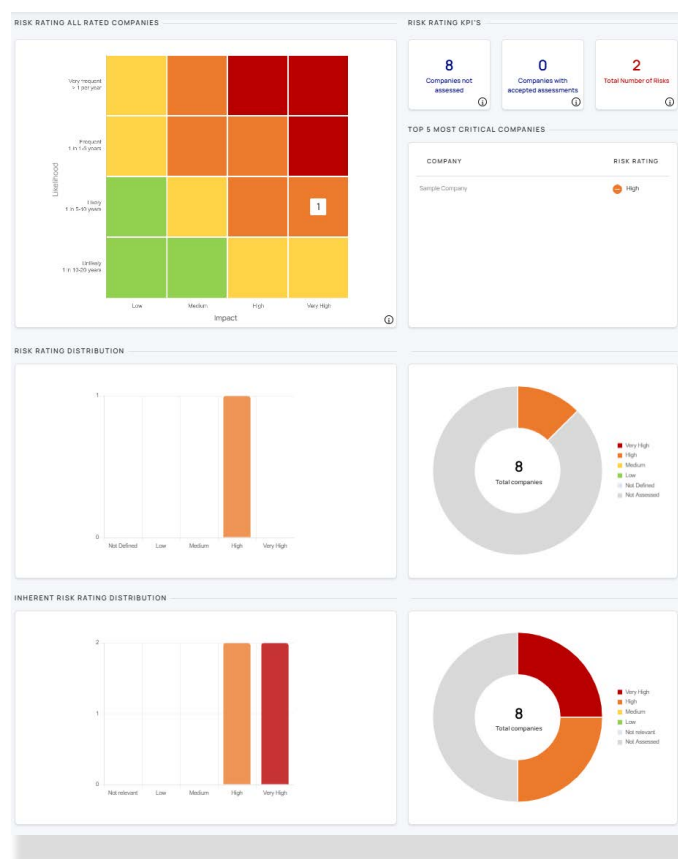
Sapphire's service not only mitigates risks but also delivers actionable insights, enabling you to confidently navigate third-party relationships while focusing on your strategic goals. We work in conjunction with your teams to ensure that we operate as an extension to your supply chain risk management processes and reducing your resourcing burden; We manage the distribution and assessment of your suppliers, which are reviewed and verified by our subject matter experts, and all interaction with your suppliers.

We take a continuous assessment approach to third-party management. The ongoing monitoring process is aligned with your risk tolerance and compliance requirements, ensuring you have a tailored approach to risk management. Our solution is tailored to your strategic business objectives and risk appetite. It works in conjunction with your pre-agreed reporting and escalation pathways to quickly respond to changes in your risk landscape.

The process is broken down into five phases:



We build on your existing supply chain management work to achieve a consistent baseline as quickly as possible and not waste time or effort in redoing work that is already accepted within your risk management approach. And we integrate with any existing third-party inventories you may have.



The Outcome

With Sapphire's fully managed Supplier Risk Management service, you will gain a clear picture of your suppliers and their associated risk, with dynamic risk cockpit dashboards, enabling you to manage anomalies and risks quickly and accurately with reduced effort from your team, and increased consistency across your organisation.

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Our Risk Based Approach

Service / Offering	Baseline	Subscription	Subscription >100 suppliers*
Project Scoping	✓	✓	✓
On-boarding	✓	✓	✓
Tailored Third-Party Assessment	✓	✓	✓
Annual Baseline Assessment & Data Refresh		✓	✓
Full Supplier Management	✓	✓	✓
Overall Supplier Risk Score	✓	✓	✓
Priority Based Recommendations	✓	✓	✓
Regular Progress Reports	✓	✓	✓
Client Specific Dashboard	✓	✓	✓
Risk Identification & Treatment Plan		✓	✓
Supplier Threat Intelligence Contextualised Assessments		✓	✓
Risk Prediction Score		✓	✓
Integration into Incident Response & Scenario Planning			✓
Optional Extras			
On-Premises Audits (per site)		✓	✓
Forth Party Assessment of Customer's Top 10 Suppliers			✓

* Suppliers monitored by Sapphire

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