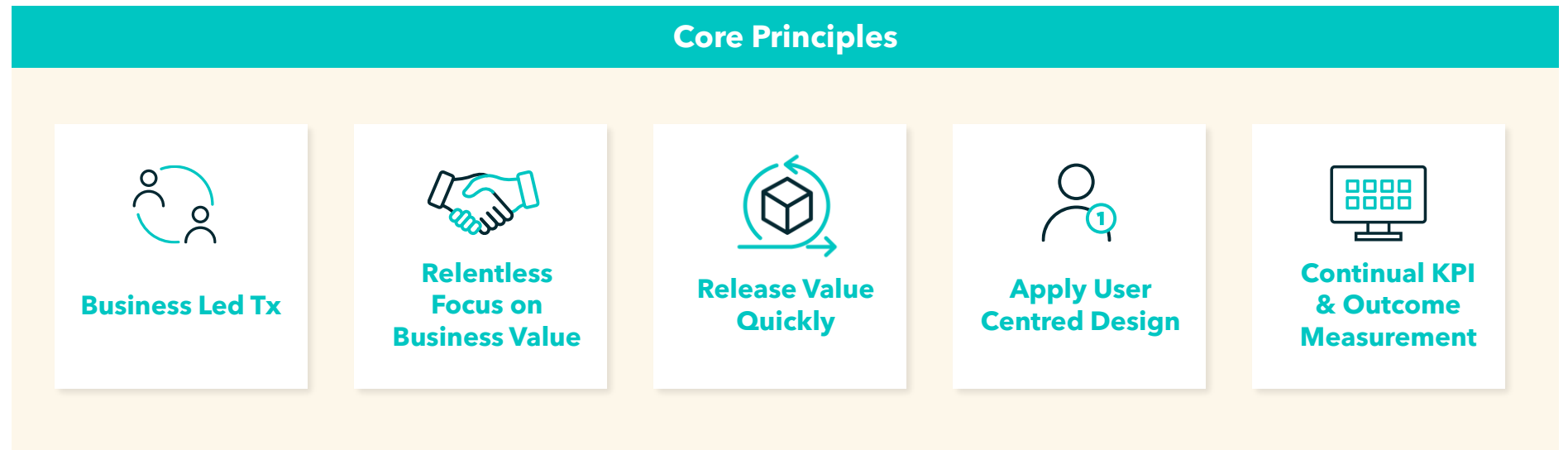


Financial Operations (FinOps) Services

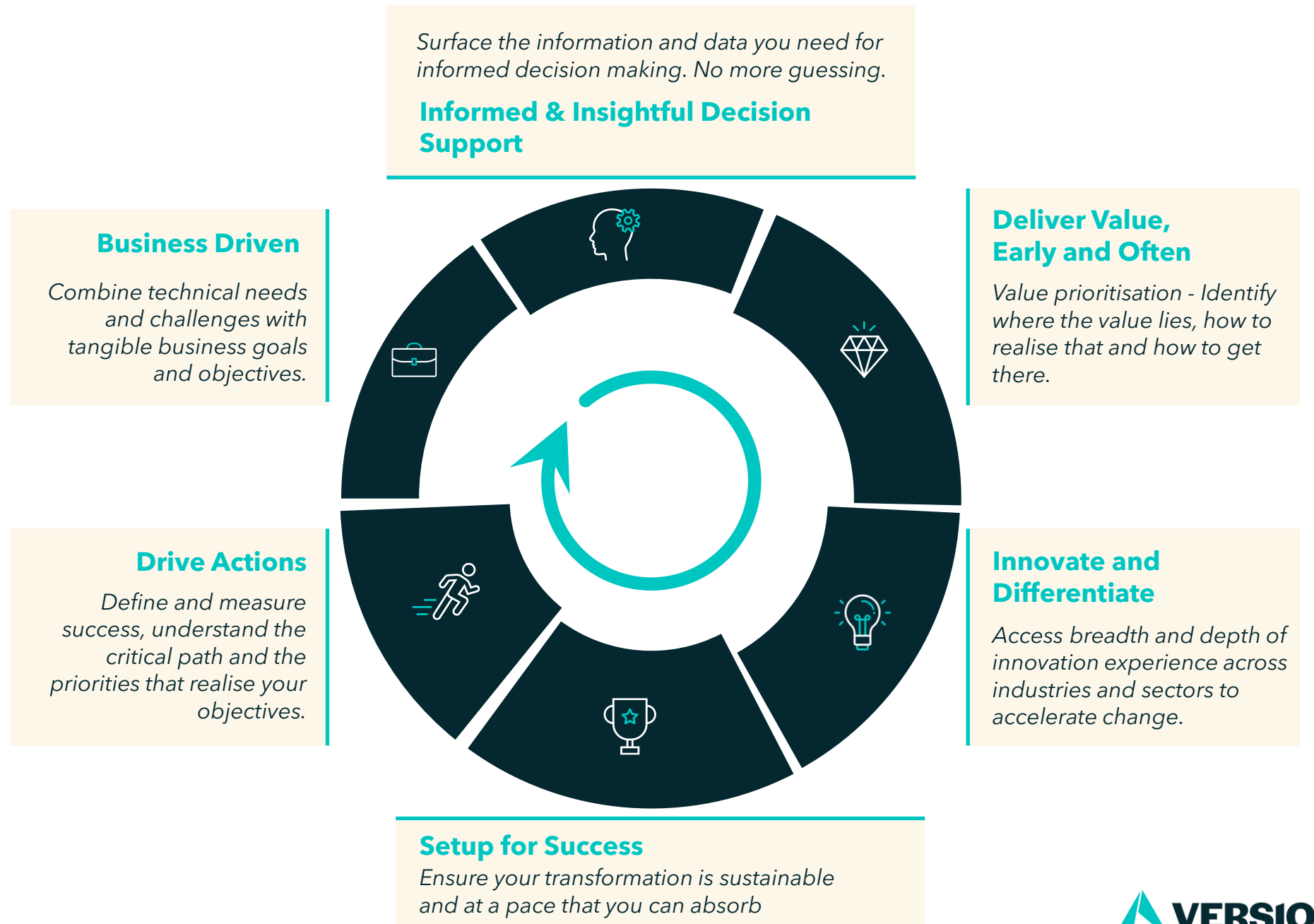


We believe that all IT investments must start with a deep understanding of *business*, before considering *application*, *data* and *technology domains*. We provide a structured process leading from business and current state understanding through options ideation to a robust prioritisation approach that focuses on *business outcome delivery*.

Our Business Led Transformation Framework



Why EVOLVE?





30%
of cloud spend is
wasted

Forbes: The Hidden Costs of Cloud, 2023

**For the first time,
optimise and reduce
waste is the highest
cloud priority for
organisations.**

FinOps Foundation: State of FinOps '24

What FinOps means to us and why it matters



“

FinOps is and will increasingly be critical for businesses to understand the cost of products and services they provide through actionable insights. It is a key enabler for transformation by spending well and gaining a ROI in technology. FinOps represents a cultural and organisational shift that involves everyone and is crucial for realising value. If Security is job nos. 1, FinOps is job nos. 2!

”



Brad Mallard

Chief Technology Officer

Unpredictable costs



- Usage-based billing by cloud providers
- Rapid escalation of costs without oversight
- Expenses incurred from unnecessary or inadvertent use of services

Lack of visibility and reporting



- Difficulty in tracking resource provisioning across teams
- Challenges in allocating costs to departments or projects

Resource wastage



- Unclear scope and requirements
- Obtaining data from customer may present challenges and be more difficult than initially assumed

Lack of governance



- Difficult to understand and secure opportunities that arise from discovery
- Lower GP due to level of effort required
- Timescales may be longer than anticipated

Cost allocation



- Team formed may not have previous discovery experience - reliant on expertise of key individuals
- No dedicated, cloud-agnostic discovery tooling available

Lack of data driven decisions



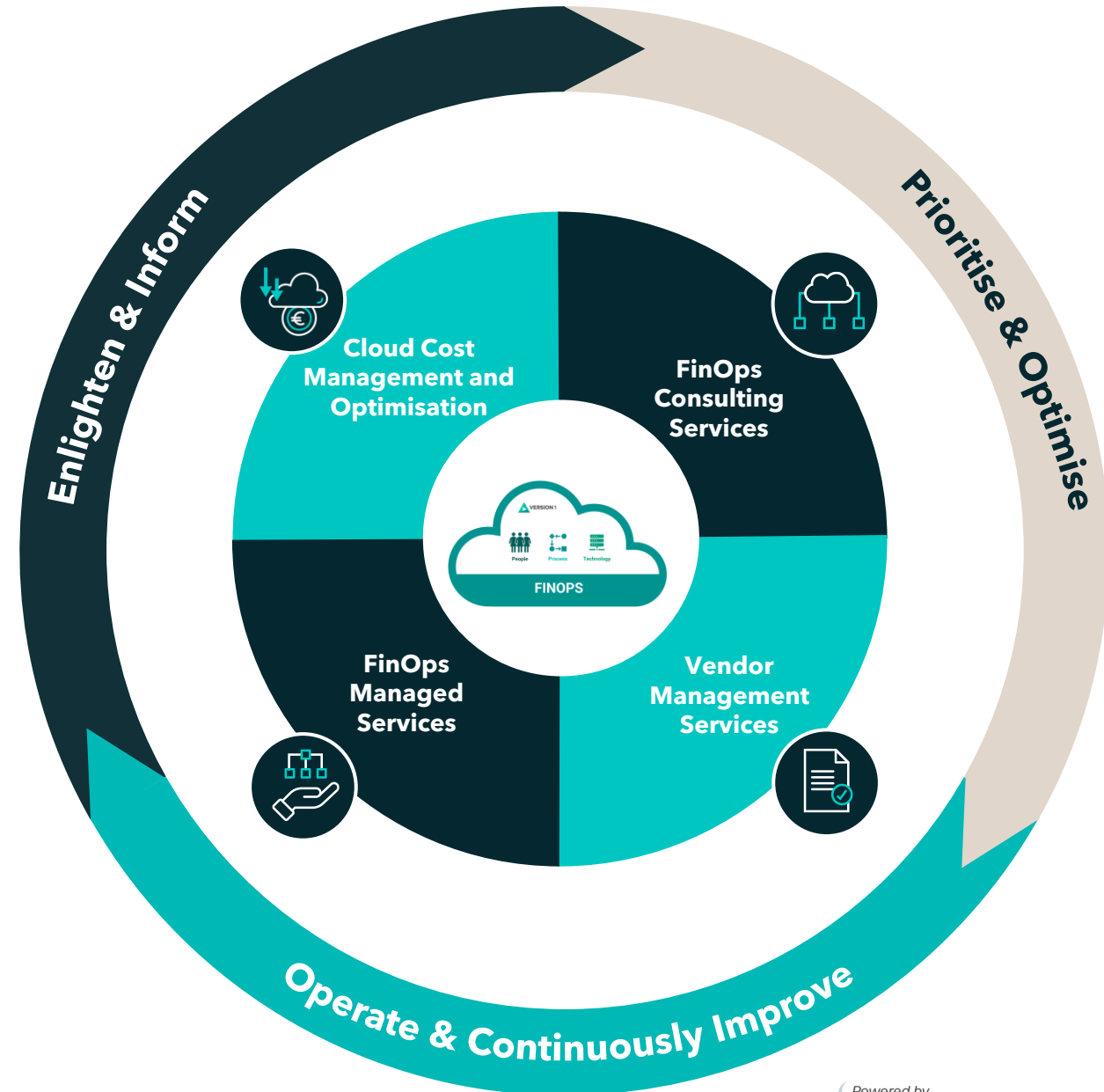
- Challenge of positioning accountability and responsibility for cloud spend.
- Siloed working and lack of communication & collaboration can hinder effective FinOps.

Our FinOps services

Tangible optimisation outcomes, at speed

As more organisations use multiple cloud environments, tracking, aligning and optimising cloud costs has never been more important.

Our modular suite of FinOps offerings – supported by a proven delivery method – can be provided as a whole, in packages or individually as per your specific needs.



FinOps has significant impact

A sample of our case studies

Major UK Transport Company

When engaged they were facing a bill of **£17m**, through our help this amount became **£100k**



Major Retail Bank

Assisted the cost reduction of licenses of a large transformation project by **£2m**



Major Engineering Firm

70% reduction in consumption through schedule automation in non-production



Major Government Department

99.9% availability whilst achieving **£200k** per year cost reductions.



Effective automation & policies delivered on-going cost savings.

- Cost reduction & license optimisation delivery, directly resulting in **savings of £450,000.**
- Successful strategy applied for long term savings.
- Automation & policies applied to manage and track cost of growing cloud environment.
- Reduced carbon footprint.



Removed compliance risk & reduced costs by 50%

- Reduced **cost of Oracle footprint by 50%** through Azure migration.
- Defined and designed least-cost deployment model.
- Risks mitigated and costs optimised through approvals process, tagging and charge-back reporting.

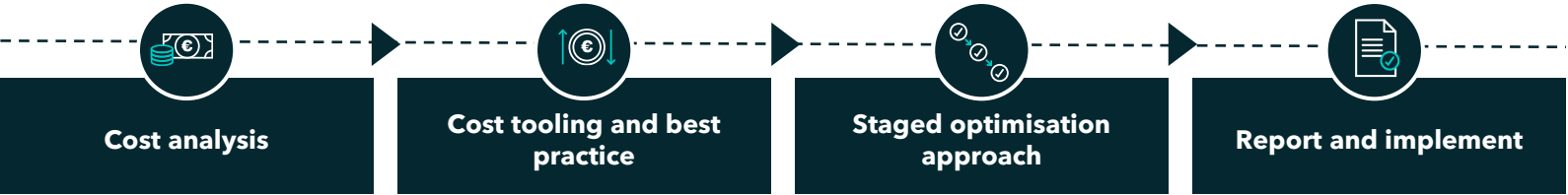
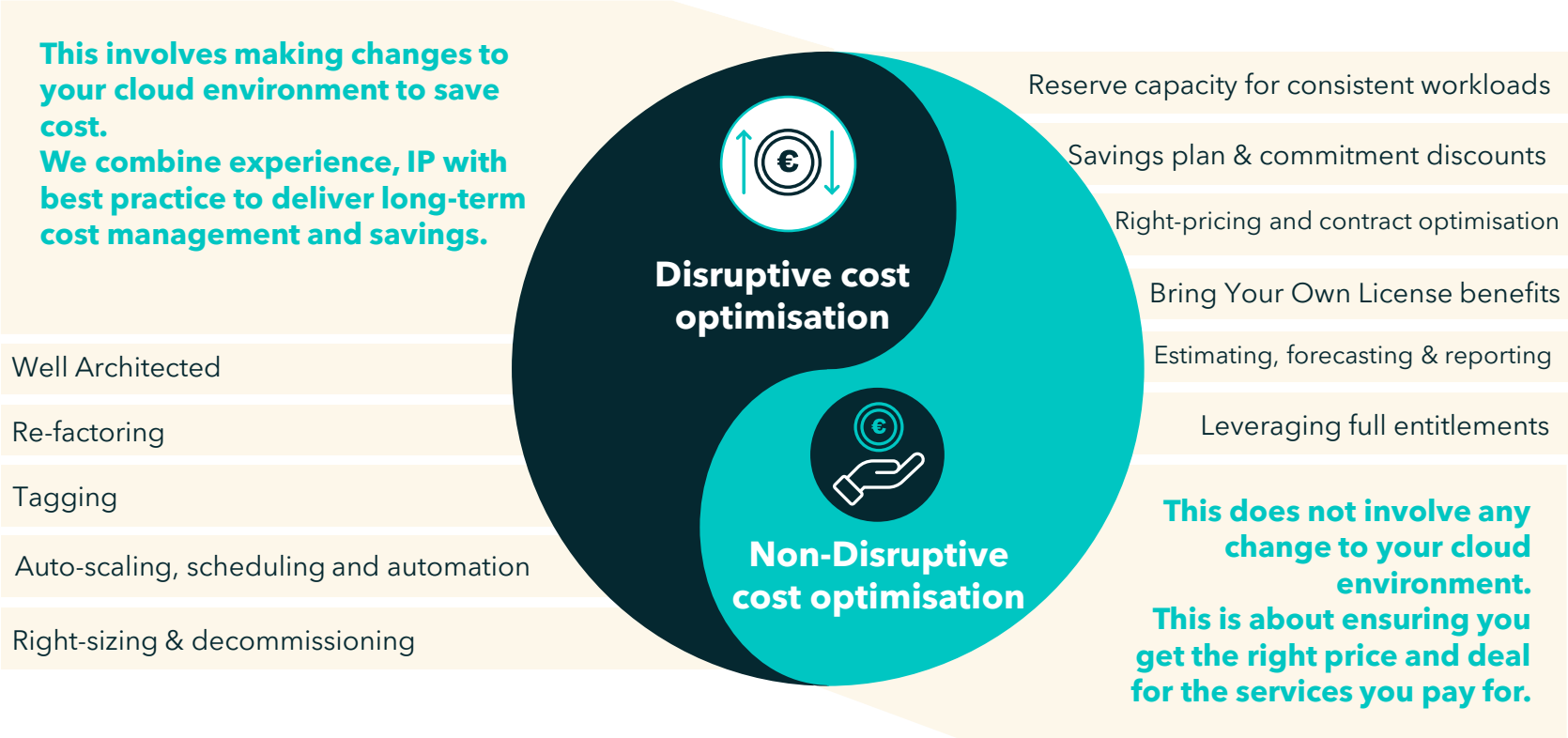


Annual savings of £200,000

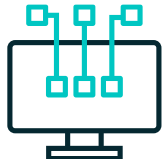
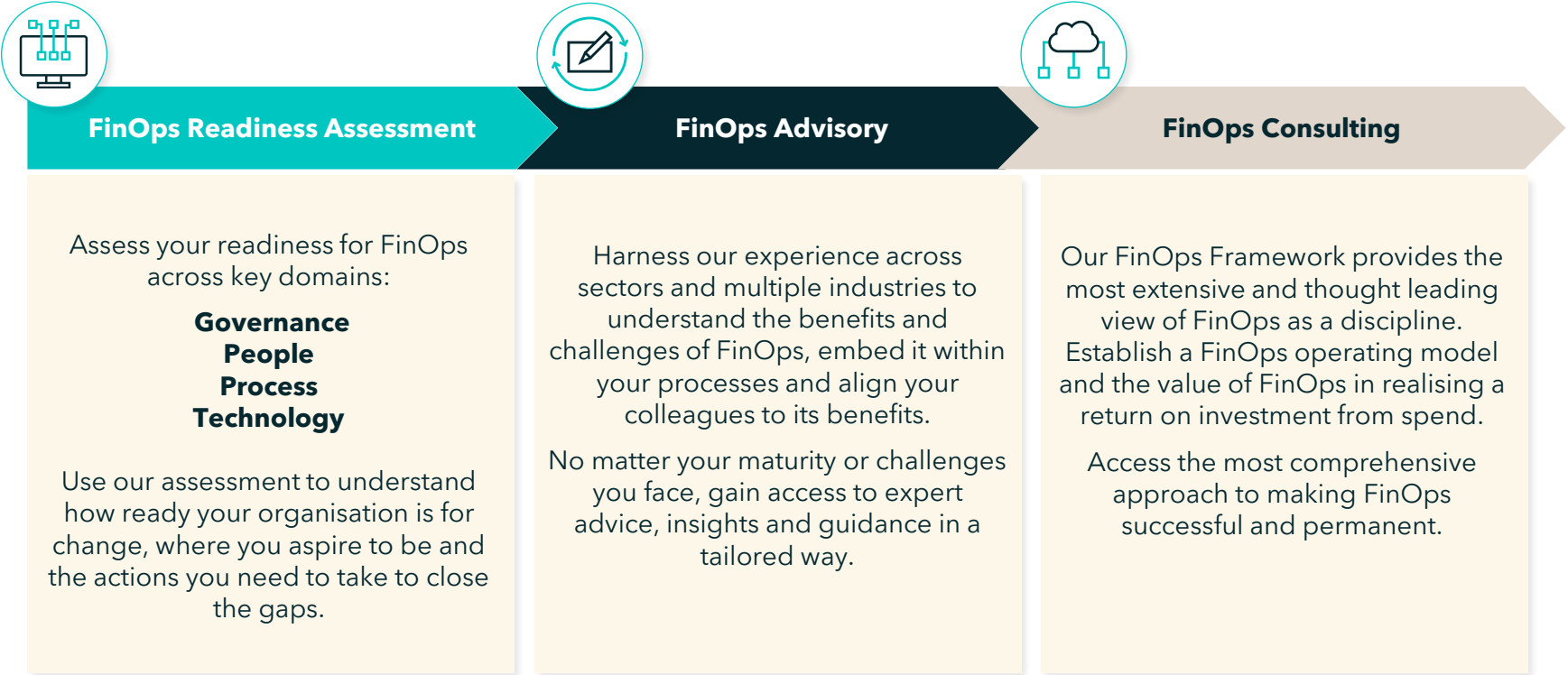
- Full transition from private data centre to Oracle Cloud realised annual **savings of £200,000**, enabled with:
- Implementation of process and governance for business case approvals & business as usual services.
- Budgets & alerts deployed for overspend avoidance
- Reliable, useable consumption reports by cost centre.

Cloud Cost Management and Optimisation

Maximise your cloud spend optimisation and realise real savings



Establish enduring FinOps capability and understand the value of cloud spend



FinOps Consulting Services



Vendor Management Services

Grasp the power of your own spend to give you the best terms and conditions



Cloud and Hybrid Licensing Consultancy

Independence, impartiality and customer-first ethos ensures Version 1 understands the needs of an organisation and aligns the most suitable licensing models and motions to fulfil these objectives.



Contract Negotiation

Our extensive vendor, customer and service provider experience and expertise enables us to help you navigate the complexities and nuances of vendor contracts, ensuring you obtain the most favourable outcome.



Benefit Entitlement Optimisation

Version 1 helps customers maximise their return on investment by leveraging and utilising the benefits available from existing entitlements.



ASPIRE FinOps Managed Services

Exploit the potential of FinOps with our ASPIRE FinOps Managed Services



License and Cost Optimisation

Version 1 takes a multi-layered approach to cloud cost optimisation.

- Guard railing control spend at design stage.
- Cost optimisation continues to commencement of our managed service.
- Ongoing optimisation is maintained via constant critical assessment with our license and cost optimisation experts.



Cloud Cost Control

As part of Infrastructure Management Service Models, 3 levels of cost control are available.

- Essential: usage and spend analytics, budget alerts.
- Advanced: usage and spend Analytics, budget alerts and governance.
- Premier: full service, with premier billing optimisation.



Cost Governance

Streamline cloud spend across your business with transparent governance.

- Pre-defined budgets set by business/department
- Make shadow IT visible through agreed governance structures
- Align cloud financial data with strategic business metrics

With the need to focus on your business, consider a trusted partner is best placed to manage and optimise your cloud spend.



**What makes
financial sense
often also
makes
environmental
sense**

FinOps for sustainability

FinOps is about using only the resource you need, when you need them. As well as saving and optimising cost, it allows you to optimise your carbon emissions in the cloud and contribute to a sustainable future.



On-premises carbon emissions calculator

Using FinOps, we can provide a view of on-premises carbon emissions through our carbon emissions calculator and combine this with a TCO and ROI analysis of the business case for cloud.



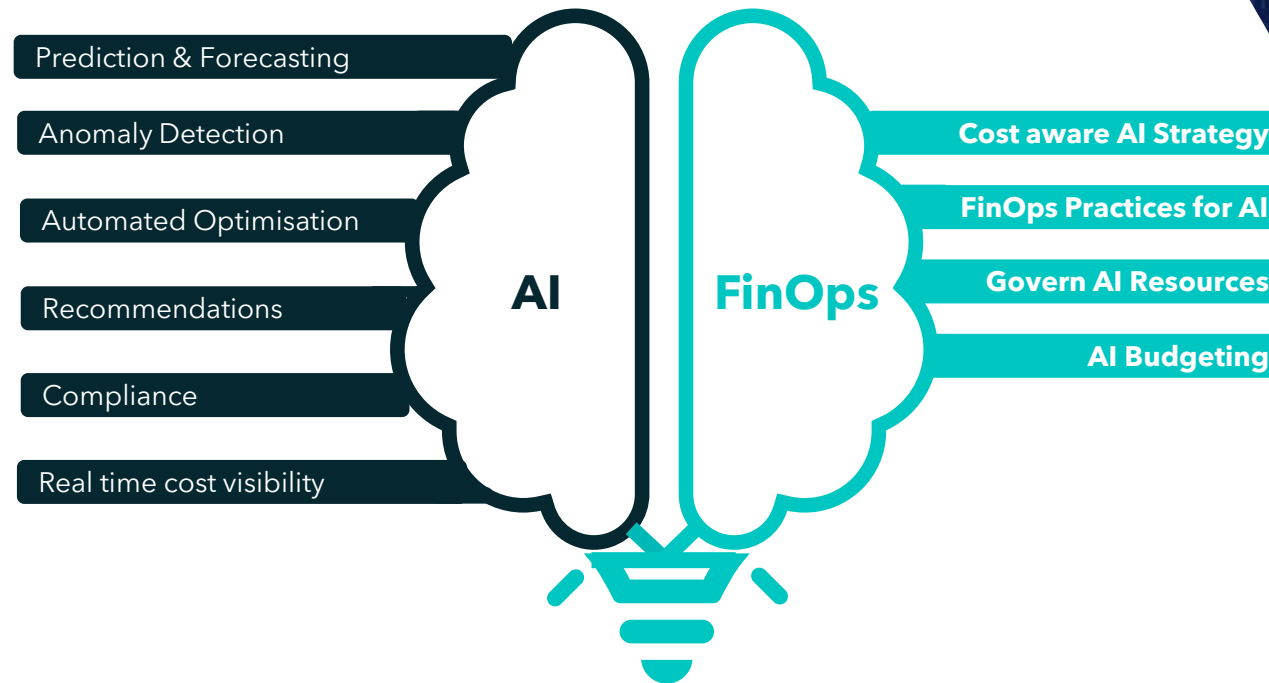
Cost and carbon optimisation

With our independent and agnostic experts combined with cloud vendor tools, we can advise on the carbon footprint of your workloads and combine cost optimisation with carbon optimisation.

**AI drives
insightful
financial
decision making
but AI can also
be expensive -
FinOps can help
manage the
costs of AI**

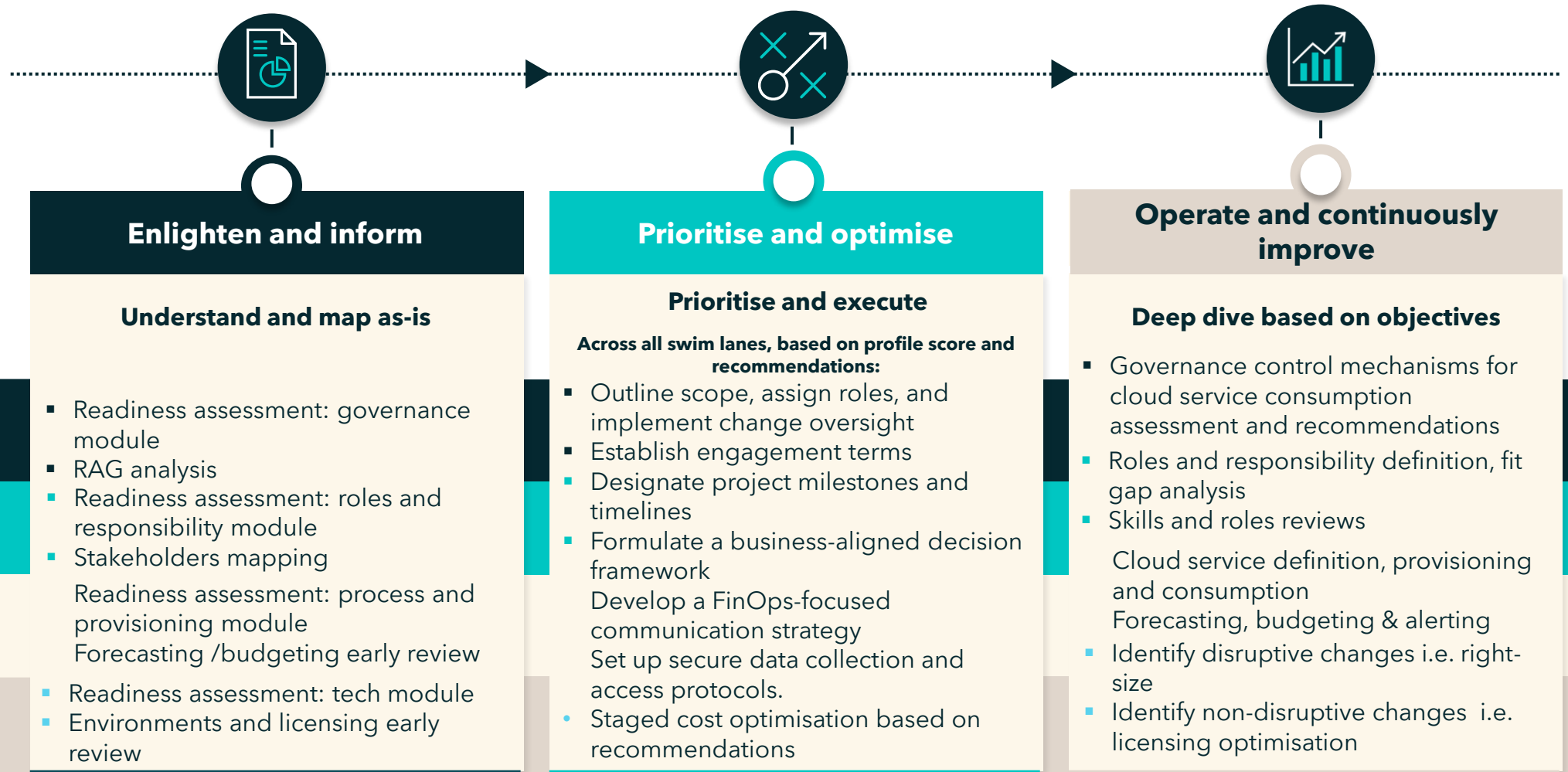
Where AI and FinOps meet: mutual decision support

AI can help drive FinOps, providing automated and real-time decision making, equally FinOps is key to managing the costs of AI, particularly Generative AI



How we engage with you: our delivery method

FinOps changes across governance, people, processes and technology can move at different paces. Our approach builds on the FinOps Foundation phases to allow you to grow at your own pace whilst delivering cost optimisation from the outset.

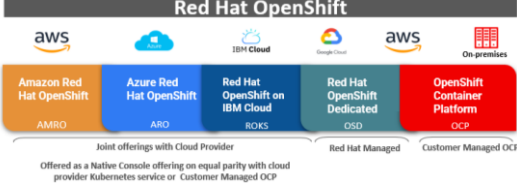


Further resources

- Our digital guide: [Creating a financially sustainable cloud](#)
- Our [FinOps Readiness Assessment datasheet](#)
- Our [case study for a UK central government department](#)
- Blog post by our FinOps specialist Kevin Barnes: [Isn't FinOps just cloud cost optimisation under a different name?](#)



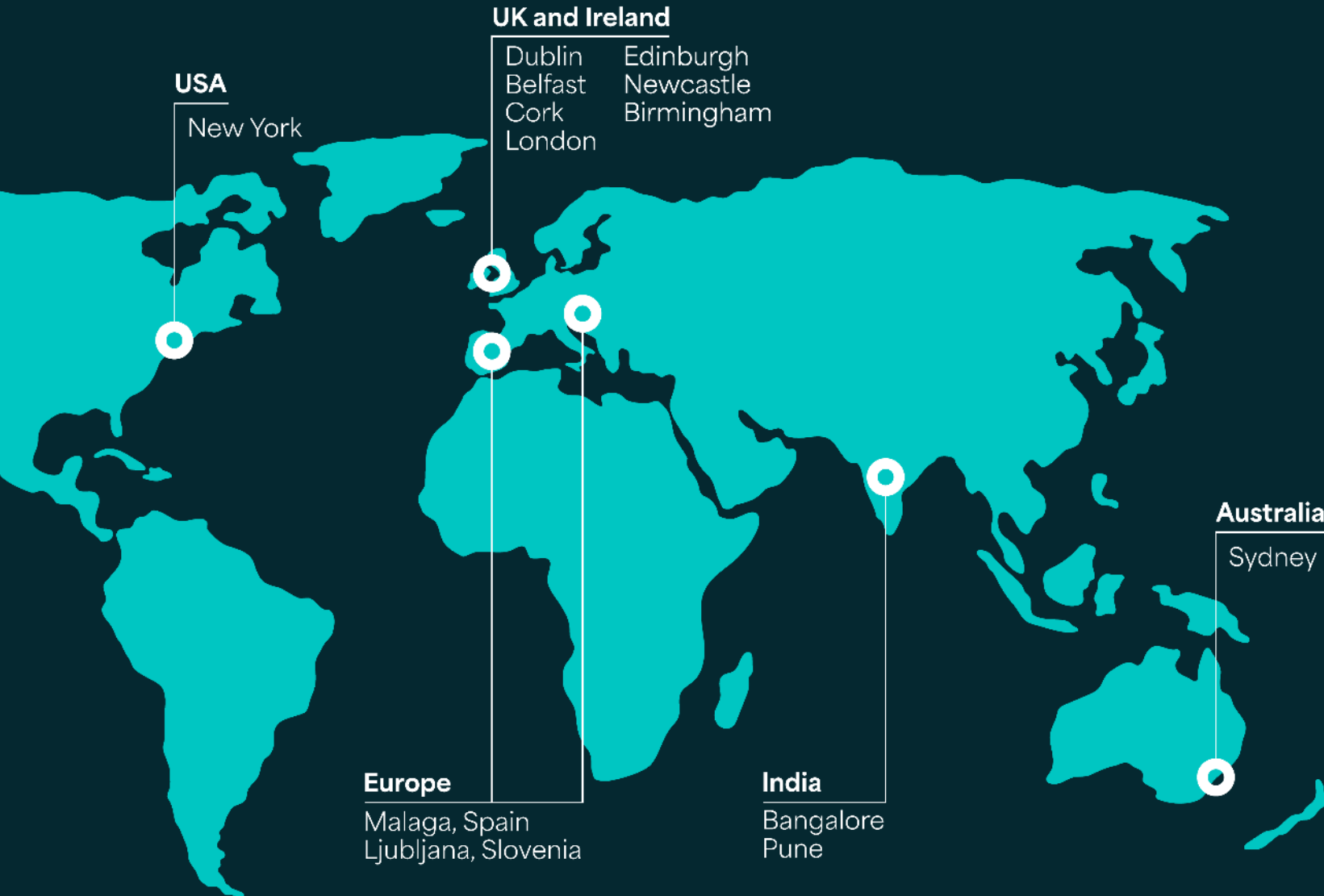
Our Cloud Transformation capability

Data X AI Services		574 Microsoft Certifications					People
ASPIRE Managed Services		600+ AWS Certifications & Accreditations					
Application Modernisation & Integration		500+ Certified Professionals					
Experience Design		500+ Certified Professionals					~600 Cloud & DevOps Platform Engineers
Enterprise Applications		43 Red Hat Certifications					Across; DevOps Engineers, Platform Engineering, Architects, Delivery Management, Cloud Advisors and Migration Specialists

About Version 1



Version 1 at a glance



29 years of experience

13 global locations

6 strategic technology partners



13 years as a great place to work



Industry best practice



€364M+ revenue 2024

82% employee engagement score (Q2 2025)

85% customer satisfaction score (Q2 2025)

The Version 1 difference

The core values at the heart of Version 1's success.



**Honesty and
integrity**



**Personal
commitment**



No ego



Customer first



Excellence



Drive

Looking forward: Our ESG targets, goals & achievements

A-

score for Carbon Disclosure Project reflecting our sustainability practices (Industry average is a C)

680+

Volunteering hours delivered by employees globally

80%

key suppliers with sustainability targets by 2025, we are committed to reducing environmental impacts across our supply chain through responsible sourcing and partnerships

217

Version 1 Impact Investors supporting our global Community First programme which aligns to the UN Sustainability Development Goals

Bronze

Ecovadis rating reflecting our ESG maturity across our strategic focus areas

930

Women in Tech members

Our four strategic ESG pillars:



**Environment
sustainability**



**Ethical
Practices**



**Responsible
Procurement**



**Social
Impact**



As a participant of the United Nations Global Compact, Version 1 is committed to aligning strategies and operations with universal principles on human rights, labour, environment and anti-corruption

Our services portfolio



Application Modernisation and Integration

Accelerating the modernisation of applications embracing sustainable engineering and AI-assisted development.

Legacy systems modernisation

Continuous modernisation

Next Gen Apps

Integrated Apps

Portfolio modernisation



Experience Design and Development

Designing, shaping and building products and solutions that deliver fantastic people and societal experiences.

Digital strategy and innovation

Product management and roadmaps

Behavioural research, analysis and journey mapping

Creative design and UX services

Product development and AI accelerated engineering

Envisioning and innovation workshops



Enterprise Applications

Optimising the core of your business with deep functional and technical expertise in Finance, People, Customer and Enterprise Performance Management (EPM).

Reshaping finance for the future

Elevating HR and people operations

Enhancing supply chain management

Amplifying customer touchpoints

Realising value with Data insights and AI



Data x AI

Becoming an intelligent, data driven organisation needs quality data x AI to make better decisions and processes.

Data strategy and architecture

Data engineering

Data analytics and visualisation

Data modernisation

Data governance

AI co-creation services



Cloud Transformation

Adopting, optimising and leveraging Cloud to unlock new or enhanced business value and innovation.

Industry specific cloud

Readiness and enablement

Migration and transformation

Operate and optimise

Specialist services



ASPIRE Managed Services

Reduce time, cost and risk by leveraging our VLA approach to run and optimise traditional and Cloud services to improve business agility and accelerate innovation.

Cloud and infrastructure management and optimisation

Oracle SaaS management and optimisation

Data and AI managed services

EBS, Peoplesoft and JDE managed service

Application management and optimisation

Digital workplace services

Our global technology partners

- Named **AWS Collaboration Partner of the Year 2024**
- Named **Global Microsoft Modernising Applications Partner of the Year Award 2023**
- Named **Microsoft Ireland Partner of the Year 2023 Winner - Social Impact**
- Named **Innovation Partner of the Year Winner - 2023 Oracle EMEA Partner Awards**
- Named **AWS Collaboration Partner of the Year - EMEA 2023**
- Named **AWS Migration Partner of the Year - EMEA 2022**
- Named **OutSystems Partner of the Year 2021**

Microsoft Partner

Azure Expert MSP



As an Azure Expert MSP and the Global Modernising Applications Partner of the Year 2023, Version 1 boasts extensive expertise across the Microsoft stack.



Premier
Consulting
Partner

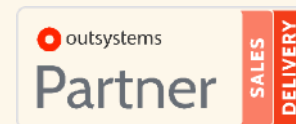
An AWS Premier Consulting Partner and EMEA Migration Partner of the Year, Version 1's unrivalled expertise boasts deep expertise with 400 certifications and accreditations.

ORACLE | Partner

With 28+ years of Oracle ecosystem expertise, we're a certified Oracle Modern OPN Partner and Cloud Solutions Provider - One of Europe's most distinguished Oracle Cloud partners.



As a Premier Red Hat partner, we are experts in hybrid-cloud models and OpenShift, recognised for driving innovative solutions using Red Hat technologies.



An OutSystems Partner for Sales, Delivery and Quality Apps Program Partner, Version 1 is committed to unlocking value for our customers through low code development.



As a Snowflake Partner Version 1 enables customers to leverage Snowflake's flexibility, performance, and ease of use to deliver more meaningful data insights.

Our Public Sector Customers



centrica

cie-uk



CCRC
Criminal Cases Review Commission



An Roinn Dlí agus Cirt
agus Comhionannais
Department of Justice
and Equality



An Roinn Iompair,
Turasóireachta agus Spóirt
Department of Transport,
Tourism and Sport



CROYDON
www.croydon.gov.uk





Thank you

For more information, please visit our website: www.version1.com

Or contact us at: tendernotices@version1.com