



SAM: Software Asset Management



About Software Asset Management

More information is online at:
[Software Asset Management | Version 1](#)

Software Asset Management (SAM) Practice Overview



Vendor Specific License Consulting

- License Audit Defence
- Oracle ULA Lifecycle
- Microsoft EA & CSP Lifecycle
- IBM ELA, ILMT Management



Cloud Licensing & Management

- Cloud Readiness
- Cloud Transition
- Cloud Management
- Cloud Economics
- FinOps



Software Asset Management

- Processes & Methodologies
- SAM 4D based on ISO 19770 principles
- ITIL certified IT Service Management Staff
- Multi-Vendor

SAM Practice Services – Our DEEP License Expertise

Best In Class Independent Expertise

Hundreds of customer engagements from all sectors & geographies over last 19 years.

Breadth of Skills

Technical, commercial, contractual, SAM.

Client Outcomes First

Average discovered risk \$7.6M * Average risk reduction of 82% * High ROI - Not motivated by license resell.

Enterprise Software Vendor Agnostic

Breadth of skills across Oracle, Microsoft, IBM and others.

Deep Licensing Expertise

200+ combined, years experience of license consulting.

Broad Technical Licensing Expertise

Cloud, enterprise agreements, audit defence, virtualisation.

Tool Agnostic

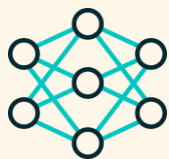
We don't sell SAM tools. We use existing customer tools (as appropriate) as part of our engagements.



* Per Engagement

SAM Practice Services Overview

What **Business Objectives** do we address? What **Problems** do we solve?



Complexity

- How do I understand/manage our software licensing in a complex changing environment?
- Help me understand how the latest license updates affect my estate?
- What are the licensing implications of a proposed infrastructure/architecture change?
- How does this merger/divestment/business change impact my license agreements?

Risk

- How do I avoid the reputational damage of non-compliance?
- How do we avoid unbudgeted spend from software vendor audits?
- How do we minimise the resource impact of a vendor audit?

Cost

- Are there any opportunities to save cost within our software estate?
- How can we make the most of/re-use what we already own?
- Are we using everything that we own?
- Will this proposed change allow us to reduce our OPEX?
- Are there any benefits for us in moving to the latest metrics and price structure?

Vendor Relationship

- How do we maintain a strong vendor relationship?
- How do we achieve best price?
- How do we achieve flexible terms to allow for future business change?
- How do we gain vendor insight?
- When is the best time to buy? Do we need to buy?

Benefits We Deliver



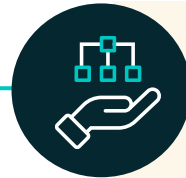
Reduce Business Risk

Through license compliance management.



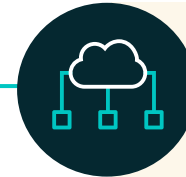
Reduce Unnecessary Spend

Through effective SAM methodologies.



Improve IT Efficiency & Productivity

By outsourcing specialist licensing skills.



Improve Cloud Adoption Business Case ROI

Through effective right-sizing of license estate before, during & after transformation.



Improve Cost Control

Through effective buying strategies.



Improve Vendor Relationships

Focus on long term engagement strategy avoiding confrontational audits.



Software Asset Management: Assessment Diagnosis

SAM Assessment and Diagnosis: Service Description

Version 1's License Management Assessment and Diagnosis service is a rapid, high value engagement designed to help an organisation determine their current risk profile and opportunities related to the management of software assets. The assessment is based around a maturity assessment against ISO and ITIL SAM standards.

The outcome of an engagement is a risk and opportunity assessment that identifies high level potential cost savings, cost avoidance and risks. Typical areas of risk assessed are audit, non-compliance, unbudgeted spend, 3rd party outsource dependencies and a general risk assessment. For example, using this service during planning for migration to cloud, virtualisation or refresh projects, the assessment would provide recommendations on risk mitigation and benefit optimisation.

The assessment can also be used to help support the creation of business cases for wider SAM programmes and provide an approach and high-level roadmap. This service is often used as a precursor to SAM projects, out-sourcing tools selection, cost reduction programs, vendor audit threats, infrastructure refreshes, virtualisation and cloud programs.

The assessment is based on the four areas of our Capability Maturity Model (CMM) and can either cover an overall assessment of all four areas or it can be focused on a subset that aligns to a particular customer need. Where possible we encourage a holistic approach as there are interrelationships between the 4 dimensions that can be used to drive maximum long term value.

The four areas of assessment are:



Cost management of software assets – including identification of potential cost savings.



Compliance – which can include an assessment of audit readiness and identify potential compliance risks.



Software purchasing – are current contracts fit for purpose and what are the implications of planned business changes.



Vendor relationship an assessment of how well the software vendor relationships are managed.

The assessment follows a structured method, utilising standard templates and checklists, resulting in a final report delivered and presented back to the customer at the end of the engagement.

SAM Assessment and Diagnosis: Key Benefits and Deliverables

Key Benefits



Cost saving

Identification of cost saving opportunities through optimisation of software estate including RAG analysis identifies cost effectiveness of current contracts.



Risk mitigation

Identification of potential compliance risks with proposed mitigation actions.



Process improvement

Assessment of current procurement, compliance, cost and vendor management using CMM including identification of improvement areas.



Improved information

A consolidated view and summary of current contracts covering rights granted, constraints/dependencies, non-standard terms, risks/issues.

Pricing

This service is typically delivered on a fixed price/fixed scope basis priced from £10,000 to £40,000 depending on scope and complexity.

Deliverables

Assessment 'Diagnosis' Report

A summary of the information collected in workshops and interviews covering,

- Statement of engagement scope & objectives and key customer objectives in relation to SAM.
- Recommendations and suggested next steps covering, potential for support cost savings, possible compliance exposures and financial implications, potential risks and issues, potential future opportunities for cost optimisation, structure and shape of further phases of the service.

Support Cost 'RAG' Analysis

A spreadsheet based report showing contracts and support data listed by product line containing Product, ID, Quantity purchased, List purchase price per unit, List support price per unit, Theoretical renewal value, Discount calculated and RAG Rating. Identification of potential opportunities for cost reduction within this report.

License Contract Baseline Report

Catalogue of all license contracts and related paperwork have been provided/reviewed detail. Summary of areas where license contracts and related paperwork have not been provided/reviewed in detail. Inventory of all license entitlement identified. Summary of key contract attributes including,

- Entities covered, Rights granted, Constraints/dependencies, Non-standard terms and Risks/issues.

Capability Maturity Model (CMM) Assessment

A visual depiction of customer's current SAM maturity levels and target maturity levels against four dimensions - Vendor relationship quality, Compliance management, Procurement best practice, Software cost management. A set of recommendations and actions for increasing customer SAM maturity where current levels fall below desired target.



Software Asset Management: Managed Service

VERSION1.COM/SOFTWARE-ASSET-MANAGEMENT

SAM Managed Services: Service Description

Version 1 Control is the market leading Software Asset Management (SAM) service. Built upon the consultative experience and expertise of the License Optimisation team, its aim is to control costs, optimise value and ensure compliance on an on-going basis. A recurring SAM process is the best way to extract maximum value from your existing investment, avoid unplanned or unnecessary license costs, and mitigate the risk of reputational or relationship damage caused by non-compliance.

The Version 1 Control SAM service consists of elements from the offering catalogue as follows:



Discovery - Usage and entitlement data is analysed for software products in scope during Discovery. Detailed gathering of usage data is achieved using Version 1's Discovery toolset, any suitable in-house tools, manual analysis or a combination of these methods, dependent on needs.



Baseline - After usage and entitlement changes are documented in the Discovery phase, Baseline identifies the optimal licensing model for the current usage as well as identifying discrepancies against the Inventory Balance (the inventory balance is an on-going record of existing usage and entitlement, based on known change.) This process also aids the management of shelving and recycling licenses across your organisation to maximize the value derived from software investments.



Optimisation - As a result of on-going estate changes or the result of baseline, license requirements may change. Optimal management of change in license use can save overspend. Future plans and business objectives are considered in detail and are used during Optimisation to create recommended actions for a future-proof, optimal license position for the business. Business growth, M&A, additional projects, systems redesign and migration to new products are just a few of the events that can affect the final recommendations during Optimisation which form a basis for Resolution.



Resolution - Where end user staff gains advice from, participate in, or are represented by us during any necessary vendor negotiations. Provision of on-going contract support and optional deal execution of the agreed outcome are also available.



Respond - On-going support and advice, ensuring rapid response to the license implications of business and technology change. Support service to answer ad-hoc license, contractual queries and access to our pool of licence experts.



Inform - Continual service, providing inventory balance statements and dashboard reporting including details of cost savings, renewal notifications and implications of vendor license changes. Knowledge sharing with relevant end user staff.

SAM Managed Services: Key Benefits

- **Validation of license types and grants**
Determining the usage rights associated with current and proposed entitlements.
- **Determining license need**
Validating actual requirement for license, aided by recycling methodology.
- **Modelling**
Provision of commercial optimisation models.
- **Opportunities**
Determination of commercial savings potential.
- **Proposal review**
Measurement of fitness of purpose.
- **Migration advice**
Review of proposed and alternative license migration potentials.
- **Cost management**
Review, verify and optimise current costs.
- **Governance**
Ensure transparency, maximise value, deliver policy, process and procedure.
- **Compliance**
Support during M&A activity, highlighting SAM control levels, advising during audit activity.
- **Purchasing advice**
Purchasing effectively, optimising timing and content of purchases, negotiation support.
- **Entitlement knowledge**
Determining the extent of current and proposed entitlements.
- **Determine usage**
Understanding what has actually been deployed.
- **Fit for purpose**
Commentary on existing entitlement and usage.
- **Compliance report**
Understanding how entitlement and usage come together to create a licensed position - highlighting areas of concern or future savings potential.
- **Basis for BAU SAM**
Helps provide a firm foundation from which to launch and maintain best of breed software asset management
- **Semi Auto discovery overhead**
Low impact and requires minimal intervention, resource and knowledge from existing staff.
- **What-if**
Determine compliance position, shortfall or surplus based on client's potential business or technical change.

SAM Managed Services: Deliverables

Discovery and Baseline Service – Inventory Balance

Once a definitive product footprint has been calculated (and any compliance or non-optimisation issues resolved), it is important that the client maintain on-going, continually optimised control of their position. Tracking usage will combine manually declared changes as well as a regular (timing to be determined with client) single audit carried out during the service period. Core to the on-going asset management service is an Inventory Balance which records license utilisation and entitlement.

- As a combined service, the above elements provide the following business benefits;
- Reduced risk and increased governance as a result of producing and maintaining an on-going view of compliance for software products.
- Ability to maximise use of available Company licenses through software 're-use' or recycling, utilising the on-going license Inventory balance.
- Optimised, fit for purpose, best-value product sets.
- Support, advice, guidance and representation of end user in any discussions or negotiations with vendors.

Deliverables (depending on scope/size of engagement)

- Commercial Models.
- Existing documentation review.
- Vendor Proposal review.
- Migration summary.
- Regular service dashboards.
- Verification audit report.

Compliance Report containing detail of:

- Current entitlement.
- Current usage.
- Entitlement commentary (based on contractual documentation, assumptions and experience).
- Usage commentary.
- Impact of potential commercial or technical change.
- Compliance position.



Software Asset Management: Service Design

VERSION1.COM/SOFTWARE-ASSET-MANAGEMENT

Version 1 SAM4D Service Design

A complete lifecycle management service for software asset management, helping customers maximise investment return, minimise risk and ensuring peace of mind.

We define, design, develop and deliver world class software asset management services to enterprise customers across the globe. We have over 10 years' experience running software asset management and license consulting services in the enterprise market. We are technology agnostic, providing a modular plug & play approach to each set of unique customer requirements.

We can provide packaged processes and procedures, tooling platforms, expert consulting and managed services for multiple software publishers. Coupled with Version 1's experience in operating and managing enterprise class, custom applications and services that are the differentiators to our customers businesses, we offer a complete and comprehensive service that outclasses the competitors in terms of flexibility and breadth of service whilst remaining small enough to provide a personal service not available from the sectors larger players.

What is Version 1's SAM4D?

Version 1 SAM4D is a service wrapper that binds together all the Version 1 delivery components that comprise an end-to-end software asset management and license compliance service.

Version 1 SAM4D is an evolution of our tried and tested software asset methodology with over ten years of evolutionary development. SAM4D will give our customers full control of their software license estate ensuring confidence in their compliance position. Designed to be modular and progressive SAM4D exposes all the components necessary to build and execute a modern software asset management (SAM) function in our customer's business.

SAM4D has four distinct phases, each phase covers an important evolution in the customer's implementation of a SAM function.

The distance a customer has travelled on their journey to a mature SAM implementation will govern their entry point into the SAM4D service catalogue. The phases are re-entrant and can be fully or partially implemented depending on the customer's SAM maturity.

SAM4D Phase Relationships

Define - The customer's goals

Whether your SAM journey is just beginning or is well advanced, our experienced consultants can help you understand the components you will need for complete software asset management. We will workshop with your key stakeholders to execute a requirements analysis and help you understand the components of SAM4D that you will need to implement.

Execution of this phase will always be required. Without this phase it will be impossible for our team to ascertain precisely what you want and/or need. Your end-goals for how complete (and therefore, complex) your SAM function will be governing all three further phases.

Design - The optimal solution

Armed with an understanding of your desires and goals for SAM4D we can cherry-pick the most appropriate components of our methodology to complement your existing technology and processes.

Each customer has a unique combination of software products from different publishers. Couple that with varied skillsets, technology platforms and overall SAM experience and you have a complex set of variable components.

By taking the time to understand your desires in the Define state we will be able to design a bespoke set of components and the necessary interfaces required to integrate all the components.

It may be that you have an existing repository for storing SAM data, or that you have developed internal processes for operating your SAM function. No problem for us, we can simply replace the equivalent component in our implementation architecture.

Greenfield site or No existing components?

We can provide you with off-the-shelf fully documented processes and procedures that encompass the best of industry expertise with our own hybrid service components to provide the complete suite of policy & procedures coupled with our own technology platform to execute a modern software asset management function in your business.

Develop - Customised integration

The integration phase builds on the Design phase and enables us to define data exchange and acquisition touch points, perform repository configuration for your chosen publishers and document their specific SAM architecture in an easily accessible enterprise web technology.

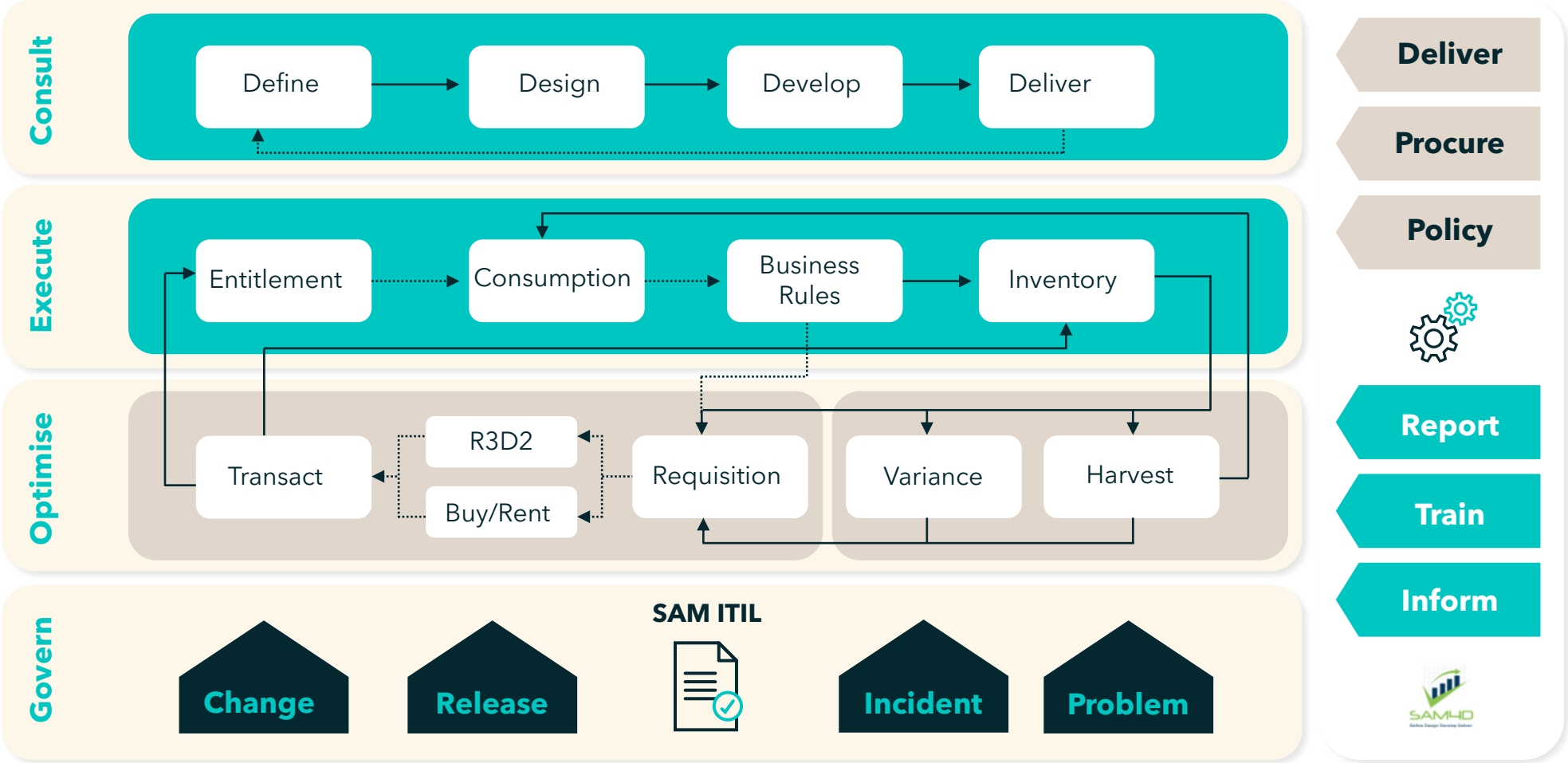
We use a cloud-hosted enterprise wiki to provide a set of online dynamic templates and interactive process documentation which is updated and configured for each unique customer configuration.

Deliver - Proactive and complete SAM service

In a constantly changing software landscape SAM is an on-going process. Our team will track both your software entitlement and usage data allowing an on-going compliance position to be maintained on your behalf. With your compliance position always available, we can truly optimise your license usage and enable advanced SAM processes such as license recycling and budgeting for new project requirements.

The Deliver phase of the service is the one that most customers will identify with as it includes the execution of the steps to implement and operate a SAM service.

SAM4D Phase Relationships – At a Glance



SAM4D Phase Relationships: Key Benefits and Deliverables

Benefits

Financial security

The complexities of managing software across an organisation make controlling costs a big challenge. Implementing a good SAM function controls costs with standardisation throughout the software life cycle. You can secure the information needed to choose the most cost-effective licensing programs, provide better IT forecasting for budgeting, and receive tax benefits associated with software depreciation.

Volume discounts for better price points

SAM can help you save when purchasing licenses, improve relations with software resellers, and give an advantage in future negotiations. These benefits and others are possible because a fully implemented SAM function gives a better understanding of what types of licenses—and how many—the organisation has purchased and deployed, and what is actually in use.

More liability control

A good SAM function helps avoid financial penalties and legal costs by ensuring that licenses are compliant, and helps prevent any potential damage to reputation that could arise from a lawsuit. SAM can also help achieve compliance with government regulations that require strict standards of IT governance and controls.

Good corporate governance

Effective corporate governance begins with two basic steps: identifying the risks facing the business, and controlling and mitigating those risks before they can have an impact. SAM can help identify business and compliance risks associated with software management (or lack thereof) and establish a set of well-defined best practices that help ensure consistent management of these assets throughout your organisation.

Increased employee satisfaction

A good SAM function will give employees the right tools they need to do their jobs. Trouble-free software and IT systems that function as they should will result not only in increased efficiency, but also in better overall employee morale.

Smoother operations

An entire organisation runs better with SAM. Initially, by providing better automation and standardising processes to help reduce complexity, SAM optimises software and IT resources and lets you focus on running their business. Infrastructure optimisation can take your business from a non-managed reactive state to a proactive, optimized, and dynamic state.

Reduce/eliminate waste and redundancy

Overlapping, non-integrated, and outdated applications are just harder to manage. SAM gives you the information they need to make the best use of their software assets and to pay only for what is used. Thorough and ongoing reconciliation can reveal software overlap, as well as software that is no longer in use and can consequently be retired but is still being maintained. SAM therefore enables you to reduce/eliminate maintenance plans and additional fees on software they no longer use. *Always check license agreements before transferring software. Certain agreements may limit the transfer or redeployment of software.

Better market position

SAM can help a business gain the competitive advantage it needs in the marketplace. Up-to-date licensing and an extensive, comprehensive documented media library can result in faster, easier processes and streamlined software functionality throughout the organisation; both with day to day activities and in times of mergers and acquisitions.

Increased long-term business value

Implementing SAM can increase an organisation's agility and enhance its future value by ensuring that they make strategic use of resources in times of changing business conditions. With consistent and effective SAM practices in place, a business is more efficient and can respond quickly to market conditions and opportunities. Following the best practices in your SAM function results in better information for decision making and a higher degree of operational excellence; ultimately driving long-term business value.

Flexibility for the future

SAM gives better insight into future software needs and provides a scalable foundation for growth. Instead of buying all the newest software and updates available, the business will be able to decide exactly what software is needed and when it will be needed.

Deliverables

- Design/Mobilisation report - detailing requirements and timescales,
- SAM Service process flow, success criteria and deliverables.



Software Asset Management: Licence Compliance

License Compliance Review: Service Description

These specific services focus on one or a small range of software vendors or categories, for instance Oracle, SAP, Microsoft products. Often such reviews are in response to a suspicion of over or under licensing, a vendor audit threat, a dispute, a cost reduction program or as a precursor to a specific vendor negotiation or proposal, for example, a Microsoft Enterprise Agreement (EA) or Select Agreement, Oracle Unlimited License Agreement (ULA) proposal or declaration agreement.

Compliance reviews generally include:



Entitlement review



Deployment
assessment



Future needs
analysis



Change analysis e.g.
virtual or cloud
migration

These activities lead to a report including identification of licensing gaps and over-licensing situations, compliance trends and process systems risks. Such services are often a precursor to outsourcing, shared services restructuring, vendor negotiation, cost reductions, infrastructure refresh, virtualisation, cloud migration adoption roll out or retirement of major systems, license optimisation and SAM solution implement programs.

During the review Version 1 ensures that the client understands their level of compliance with respect to its actual use of products. Additionally, where a client may be about to embark on tactical or strategic commercial or technical change, we are able to provide a review of the impact of such change on their compliance position.

Compliance reviews result in a compliance report which results in an initial license inventory balance, which can be fed into an ongoing SAM service.

Reviews of existing audit reports can be performed by our team of acknowledged experts.

Any existing entitlement and usage information can be reviewed, analysed, corrected as necessary, updated and commented upon as frequently as determined necessary.

Semi-automated discovery tools can be used to determine product usage, and input can be taken from the clients own operational framework tools (e.g. SCOM, SCCM) and augmented. Additional commercial and entitlement information can be provided by vendors and this would be stored and analysed within our bespoke processing engine.

License Compliance Review



Key Benefits

- Entitlement knowledge Determining the extent of current and proposed entitlements.
- Determine Usage Understanding what has actually been deployed
- Fit for purpose Commentary on existing entitlement and usage
- Compliance report
- Understanding how entitlement and usage come together to create a licensed position - highlighting areas of concern or future savings potential
- Basis for BAU SAM Helps provide a firm foundation from which to launch and maintain best of breed software asset management
- Semi Auto discovery overhead Low impact and requires minimal intervention, resource and knowledge from existing staff.
- What-if Determine compliance position, shortfall or surplus based on client's potential business or technical change



Deliverables (Depending on scope/size of engagement)

Compliance Report containing detail of:

- Current entitlement.
- Current usage.
- Entitlement commentary (based on contractual documentation, assumptions and our experience).
- Usage commentary.
- Impact of potential commercial or technical change.
- Compliance position.



Software Asset Management: Licence Consultancy

[VERSION1.COM/SOFTWARE-ASSET-MANAGEMENT](https://version1.com/software-asset-management)

Software Licence Consultancy: Service Description

- During the course of a normal SAM lifecycle and service, specific one-off events may require specialist in-depth expert licensing advisory services. Events that trigger such requirements may include specialist high value license agreement negotiations, such as Oracle Unlimited License Agreements (ULA), Enterprise License Agreements (ELA), complex negotiation disputes, major vendor re-negotiations, Microsoft Select or Enterprise Agreements (EA) and migration or transfer of licenses e.g. the recent Crown agreements for SAP, Oracle and Microsoft. Version 1 has deep expertise in these complex high value vendor scenarios.
- We have been pioneers of internal software markets, license pooling and cross charging in highly complex, multi country, global data centre, multi operations in high seat number situations for Oracle and Microsoft, across multi-vendor apps, database, middleware, operating systems and more. We have demonstrably and consistently yielded multi-million pound savings through cost avoidance, cost reduction and license pooling mechanisms, renegotiation and license restructuring. Our experts are used to interface into legal teams in dispute situations, as input into negotiation teams for insight and best practice, sometimes to front negotiations to give insight into vendor approval regimes and to share knowledge into the art of the possible and avoid the pitfalls of complex dynamic license and technical support situations.
- Following an audit or compliance assessment, a client may find that entitlement is insufficient to cover current usage.
- Alternatively, there may be a surplus or mismatch of licenses against current and future usage projections. Several options may be available to resolve such situations, and this service will help determine the best value solution for the client based on needs.
- No organisation remains static for long and the optimal management of change in software license use can save overspend that can account for a large proportion of an IT budget. Future plans and business objectives are considered in detail and are used during an optimisation exercise to create recommended actions for a futureproof, optimal license position for the business, covering such events as business growth, M&A, systems redesign and migration.
- During the exercising of optimal license models and positions our consultants use their extensive negotiation experience with software vendors to advise and prepare you for negotiation, or even perform the negotiation on your behalf. This can create the optimal balance between costs and license flexibility with a contract that covers all your needs.
- We can also execute and manage any necessary license transaction and commercial and contractual administration.

Software Licence Consultancy: Key Benefits and Deliverables

Key Benefits

- Validation of license types and grants: Determining the usage rights associated with current and proposed entitlements.
- Determining License need: Validating actual requirement for license, aided by recycling methodology.
- Modelling: Provision of commercial optimisation models.
- Opportunities: Determination of commercial savings potential.
- Proposal review: Measurement of fitness of purpose.
- Migration advice: Review of proposed and alternative license migration potentials.
- Cost Management: Review, verify and optimise current costs.
- Governance: Ensure transparency, maximise value, deliver policy, process and procedure.
- Compliance: Support during M&A activity, highlighting SAM control levels, advising during audit activity.
- Purchasing: advice Purchasing effectively, optimising timing and content of purchases, negotiation support.

Deliverables (Depending on scope/size of engagement)

- Commercial Models.
- Existing documentation review.
- Vendor Proposal review.
- Migration summary.

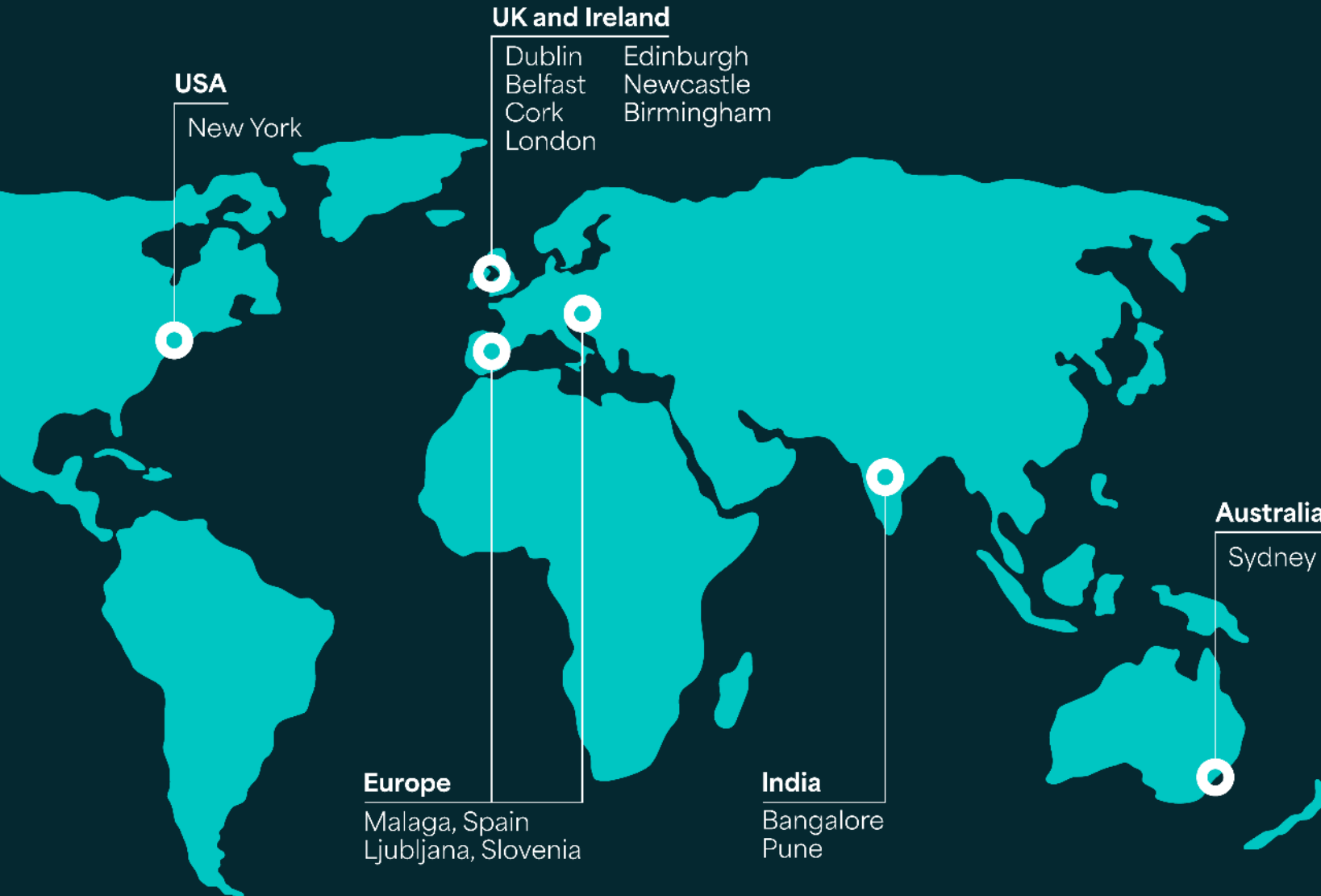
Pricing

- This service is typically delivered on a fixed price/fixed scope basis priced from £10,000 to £100,000 depending on scope and complexity.
- This service can be delivered on a day rate basis – by levels 5 to 7 (please refer to Rate Card).

About Version 1



Version 1 at a glance



29 years of experience

13 global locations

6 strategic technology partners



13 years as a great place to work



Industry best practice



€364M+ revenue 2024

82% employee engagement score (Q2 2025)

85% customer satisfaction score (Q2 2025)

The Version 1 difference

The core values at the heart of Version 1's success.



**Honesty and
integrity**



**Personal
commitment**



No ego



Customer first



Excellence



Drive

Looking forward: Our ESG targets, goals & achievements

A-

score for Carbon Disclosure Project reflecting our sustainability practices (Industry average is a C)

680+

Volunteering hours delivered by employees globally

80%

key suppliers with sustainability targets by 2025, we are committed to reducing environmental impacts across our supply chain through responsible sourcing and partnerships

217

Version 1 Impact Investors supporting our global Community First programme which aligns to the UN Sustainability Development Goals

Bronze

Ecovadis rating reflecting our ESG maturity across our strategic focus areas

930

Women in Tech members

Our four strategic ESG pillars:



**Environment
sustainability**



**Ethical
Practices**



**Responsible
Procurement**



**Social
Impact**



As a participant of the United Nations Global Compact, Version 1 is committed to aligning strategies and operations with universal principles on human rights, labour, environment and anti-corruption

Our services portfolio



Application Modernisation and Integration

Accelerating the modernisation of applications embracing sustainable engineering and AI-assisted development.

Legacy systems modernisation

Continuous modernisation

Next Gen Apps

Integrated Apps

Portfolio modernisation



Experience Design and Development

Designing, shaping and building products and solutions that deliver fantastic people and societal experiences.

Digital strategy and innovation

Product management and roadmaps

Behavioural research, analysis and journey mapping

Creative design and UX services

Product development and AI accelerated engineering

Envisioning and innovation workshops



Enterprise Applications

Optimising the core of your business with deep functional and technical expertise in Finance, People, Customer and Enterprise Performance Management (EPM).

Reshaping finance for the future

Elevating HR and people operations

Enhancing supply chain management

Amplifying customer touchpoints

Realising value with Data insights and AI



Data x AI

Becoming an intelligent, data driven organisation needs quality data x AI to make better decisions and processes.

Data strategy and architecture

Data engineering

Data analytics and visualisation

Data modernisation

Data governance

AI co-creation services



Cloud Transformation

Adopting, optimising and leveraging Cloud to unlock new or enhanced business value and innovation.

Industry specific cloud

Readiness and enablement

Migration and transformation

Operate and optimise

Specialist services



ASPIRE Managed Services

Reduce time, cost and risk by leveraging our VLA approach to run and optimise traditional and Cloud services to improve business agility and accelerate innovation.

Cloud and infrastructure management and optimisation

Oracle SaaS management and optimisation

Data and AI managed services

EBS, Peoplesoft and JDE managed service

Application management and optimisation

Digital workplace services

Our global technology partners

- Named **AWS Collaboration Partner of the Year 2024**
- Named **Global Microsoft Modernising Applications Partner of the Year Award 2023**
- Named **Microsoft Ireland Partner of the Year 2023 Winner - Social Impact**
- Named **Innovation Partner of the Year Winner - 2023 Oracle EMEA Partner Awards**
- Named **AWS Collaboration Partner of the Year - EMEA 2023**
- Named **AWS Migration Partner of the Year - EMEA 2022**
- Named **OutSystems Partner of the Year 2021**

Microsoft Partner

Azure Expert MSP



As an Azure Expert MSP and the Global Modernising Applications Partner of the Year 2023, Version 1 boasts extensive expertise across the Microsoft stack.



Premier
Consulting
Partner

An AWS Premier Consulting Partner and EMEA Migration Partner of the Year, Version 1's unrivalled expertise boasts deep expertise with 400 certifications and accreditations.



With 28+ years of Oracle ecosystem expertise, we're a certified Oracle Modern OPN Partner and Cloud Solutions Provider - One of Europe's most distinguished Oracle Cloud partners.



As a Premier Red Hat partner, we are experts in hybrid-cloud models and OpenShift, recognised for driving innovative solutions using Red Hat technologies.



An OutSystems Partner for Sales, Delivery and Quality Apps Program Partner, Version 1 is committed to unlocking value for our customers through low code development.



As a Snowflake Partner Version 1 enables customers to leverage Snowflake's flexibility, performance, and ease of use to deliver more meaningful data insights.

Our Public Sector Customers



centrica

cie-uk



CCRC
Criminal Cases Review Commission

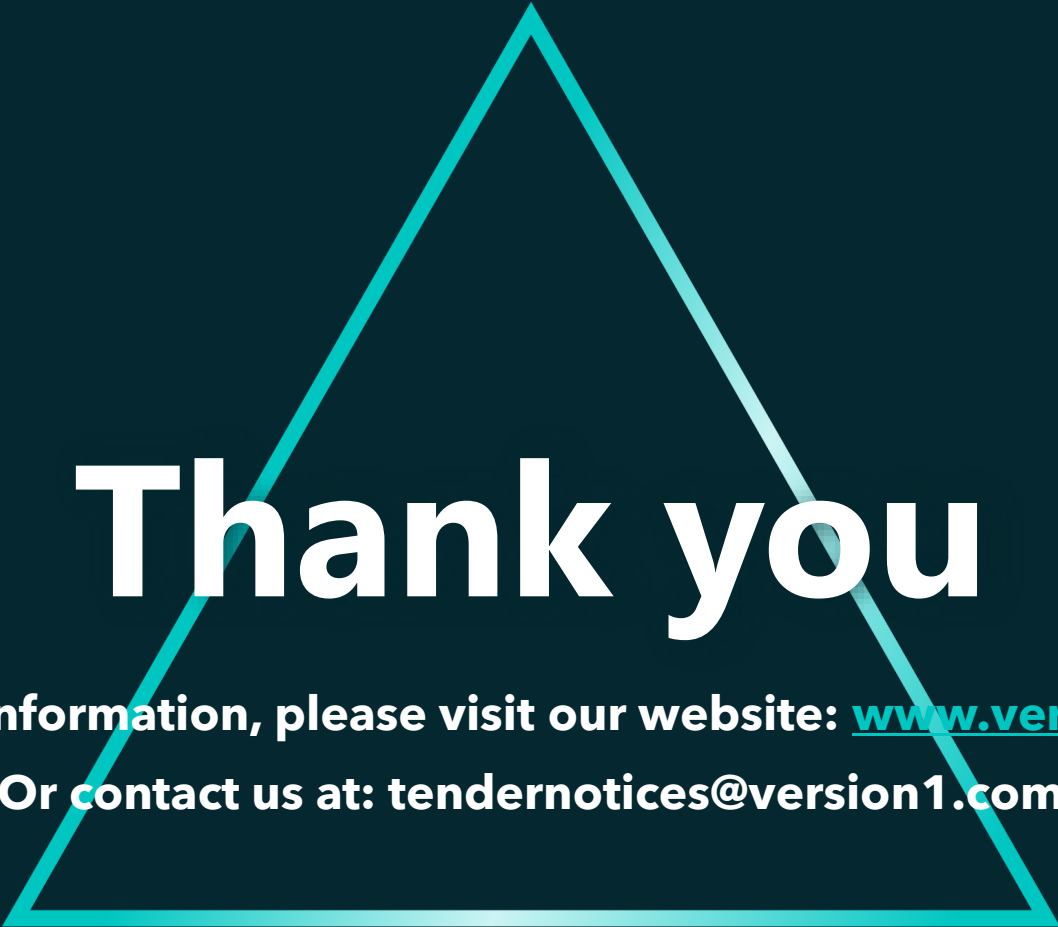


An Roinn Dlí agus Cirt
agus Comhionannais
Department of Justice
and Equality



An Roinn Iompair,
Turasóireachta agus Spóirt
Department of Transport,
Tourism and Sport





Thank you

For more information, please visit our website: www.version1.com

Or contact us at: tendernotices@version1.com