CyberOne

Microsoft 365 Licensing & Microsoft Azure Cloud Subscriptions

G-Cloud 15

Pricing Card

General Pricing Information

No sector-specific pricing applies. The quoted pricing information for this service applies equally across all client sectors.

All pricing information is quoted in pounds sterling (GBP) and prices are exclusive of VAT at the applicable rate (unless otherwise stated)

Resource-Based Pricing (Time & Materials)

Resource-based pricing is defined in the SFIA Rate Card for this service.

The SFIA Rate Card (available as a separate attachment, downloadable from the service web page) lists the options of day rates applicable to this service, for each SFIA grade, with the bold figure showing a typical average for a London based service delivery before any discounts are applied.

Buyers and suppliers will explore the relevant rates in clarification questions permitted as part of the buying process and agree as part of a Call-Off Contract.

Education Discounts

Additional discounts may apply to educational institutions across all charging models and will be negotiated during the purchasing stage.

Fixed Price Service Charge

Where applicable, services can be provided on a fixed price basis. For example, using an assumed number of resources at the agreed SFIA rate, with an agreed set of deliverables.

This approach enables accurate spend control and forecasting for customers and can be negotiated during the purchasing stage.

Volume / Combination Discounts

All prices are quoted without volume or combination discounts. Discounts may apply where the volume or work combination is appropriate, but will be subject to negotiation and agreement during the purchasing stage.

Pricing for Combined Services

If a client wishes to purchase several discrete G-Cloud 15 services as a single package, the total price will be the combination of the individual service line prices.

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About CyberOne

CyberOne is a Microsoft Security Solution Partner and member of the Microsoft Intelligent Security Association (MISA). We deliver one of the UK's most advanced AI-augmented Managed eXtended Detection & Response (MXDR) services, recognised with Microsoft-verified Managed XDR solution status, enabling organisations to move with confidence from risk to resilience. Powered by Microsoft's market-leading security technologies and realised by CyberOne's accredited experts, we help businesses anticipate and contain modern threats so they can thrive.

With 24x7x365 Global SOC coverage, NCSC accredited Cyber Incident Response, CREST SOC and Penetration Testing accreditations and guaranteed SLAs, CyberOne combines Microsoft Security with expert consulting, professional and managed services to protect operations, achieve compliance and build lasting resilience.

Accreditations & Certifications

CyberOne's services are backed by the world's leading standards bodies including NCSC, CREST and ISO as well as our key technology partners, whilst our experts are backed by industry-leading certifications, cementing our role as leaders in cyber security.

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