

Gov360 OpenSky: Waste Data Management System

G-Cloud 15: Lot 2b (Software as a Service)

This pricing has been structured to be fully compliant with G-Cloud 15 Framework Schedule 3 (Framework Prices). Prices are fixed, transparent, and allow buyers to establish total cost without further competition. All prices are GBP, excluding VAT.

01

Pricing Mechanism

Total price is calculated based on the pricing components below.

02

One-off onboarding & configuration (fixed)

WDMS fixed onboarding & configuration fee: **£85,000** (one-off per organisation)

Includes:

- Project initiation and governance
- Platform configuration and tenant setup
- Security and access configuration
- Deployment and go-live support
- Initial administrator training
- Standard data migration (where applicable)

Excludes:

- Bespoke development
- Non-standard or complex integrations

03

SaaS Licensing (annual)

(1) Platform licence:

WDMS site licence: **£25,000** (one-off per organisation, payable at contract signing)

(2) Named User Licenses (per annum):

- Administration user: £425 per named user
- Waste Disposal Authority (WDA) user: £275 per named user
- Waste Collection Authority (WCA) user: £275 per named user
- Contractor user: £150 per named user

04

Hosting (annual)

Cloud hosting: **£3,650** per tenant, per annum.

05

Maintenance & Support (annual)

System maintenance & support: **£18,750** per tenant, per annum. Includes:

- Platform maintenance and updates
- Security patching
- Day-to-day operational support
- Service monitoring

06

Additional Services

The WDMS SaaS pricing includes standard platform maintenance and operational support.

Where buyers require additional services beyond the standard SaaS offering—such as bespoke development, extended or bespoke training, complex or non-standard data migration, or advisory and consultancy support—these services are available under G-Cloud 15 Lot 3: Cloud Support using role-based day rates.

These services are commonly commissioned alongside WDMS to complement the SaaS offering and support specific organisational requirements.

07

Compliance Statement

This pricing uses fixed and clearly defined units of charge, avoids time-and-materials or role-based pricing, and allows buyers to establish price without further negotiation, in line with G-Cloud 15 Framework Schedule 3.