

## Higher Education Cloud Architecture and Migration



## Pricing

| # | Area                                 | SFIA Level | Ref | Role                                                   | Minimum Years Experience | Day Rate (£ GBP; excl VAT) |          |
|---|--------------------------------------|------------|-----|--------------------------------------------------------|--------------------------|----------------------------|----------|
|   |                                      |            |     |                                                        |                          | Onshore                    | Offshore |
| 1 | Architecture, Development and DevOps | 7          | 1.1 | Solution Architect/Enterprise Architect/Solution Lead  | 15+                      | 1280                       | N/A      |
|   |                                      | 7          | 1.2 | Principal Developer/Cloud /Platform / DevOps Architect | 15+                      | 1040                       | 400      |
|   |                                      | 6          | 1.3 | Senior Developer/DevOps/Cloud Engineer/DevSecOps       | 5+                       | 800                        | 320      |
|   |                                      | 5          | 1.4 | Developer/DevOps/Cloud Engineer                        | <=5                      | 595                        | 250      |
| 2 | Consultancy                          | 7          | 2.1 | Process Improvement Principal / Lead Assessor          | 15+                      | 1040                       | N/A      |
|   |                                      | 7          | 2.2 | Agile and DevOps Process Improvement Consultant        | 10+                      | 750                        | 350      |

Volume Discount

The following table summarises the volume discounts applicable on total monthly billing value (exclusive of VAT and exclusive of expenses) of this service on a per call off contract basis.

| Total Monthly Billing Value | Total % Discount |
|-----------------------------|------------------|
| <= £50,000                  | 0%               |
| < £50,000, <= £100,000      | 1.5%             |
| < £100,000 <= £200,000      | 3.0%             |
| < £200,000, <= £350,000     | 4.5%             |
| <£350,000, <= £500,000      | 6.0%             |
| > £500,000                  | 7.5%             |

Note that % discount applies to the total monthly billing value and that % discounts in the table below are not accumulative.

Discount will be applied at the end of each quarter throughout the year as a credit note against a Purchase Order. Should any discount due be greater than Purchase Order amount, discount will be paid by bank transfer.

If you would like further information on our service, please contact us.



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