

Pricing Overview

FDM has paired our G-Cloud services to the Government Digital and Data Roles. FDM's cloud-based services are priced using a rate table aligned to these roles. This table outlines the maximum day rates for FDM consultants at varying levels of experience within FDM's cloud service offering. Further details can be provided if required; however, we would normally agree the appropriate role level for a given service, which will then determine the applicable rate(s).

G-Cloud Services	Apprentice	Trainee	Junior	Associate	Mid-Level	Senior	Lead	Principal	Head	Chief
Project Support Office Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Application Development and Architecture	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Cloud Engineering Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
RPA and Business Process Management	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Data Management Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Information Security Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Data Science Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Testing Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Project Delivery Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
IT Service Management Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
ERP / CRM Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Business Analysis Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Project / Programme Management Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Business Intelligence Services	£250	£295	£360	£450	£500	£550	£600	£750	£1,000	£1,500
Managed Services	£250	£295	£360	£450	£550	£650	£750	£1,000	£1,200	£1,500
IS Delivery Partner	£250	£295	£360	£450	£550	£650	£750	£1,000	£1,200	£1,500
AI & Data Innovation Services	£250	£295	£360	£450	£550	£650	£750	£1,000	£1,200	£1,500
Technology Partnerships & Cloud Integration	£250	£295	£360	£450	£550	£650	£750	£1,000	£1,200	£1,500

Our rates reflect the maximum charges across FDM's full range of service lines and are structured according to the role type and level within each discipline. Variations in rates account for the differing levels of expertise, responsibility, and delivery support required across our delivery, engineering, data, security, and managed service offerings. Where advisory-level or managed service input is required, rates also reflect the provision of strategic oversight, governance, and risk management necessary to ensure successful outcomes.

FDM Standards for Day Rate Cards	
Consultant's Working Day	8 hours exclusive of travel and lunch
Working Week	Monday to Friday excluding national holidays
Office Hours	09:00 – 17:00 Monday to Friday
Travel and subsistence	Included in day rate within M25. Payable at standard T&S rates outside M25
Mileage	As above
Professional Indemnity Insurance	Included in day rate

FDM's cloud-based service provision is typically outlined and agreed with each buyer on a case-by-case basis. This typically involves the buyer providing a Purchase Order aligned to which FDM will create a Statement of Work to be agreed by both parties. FDM will invoice monthly and the buyer is requested to pay the full invoice within 30 days.