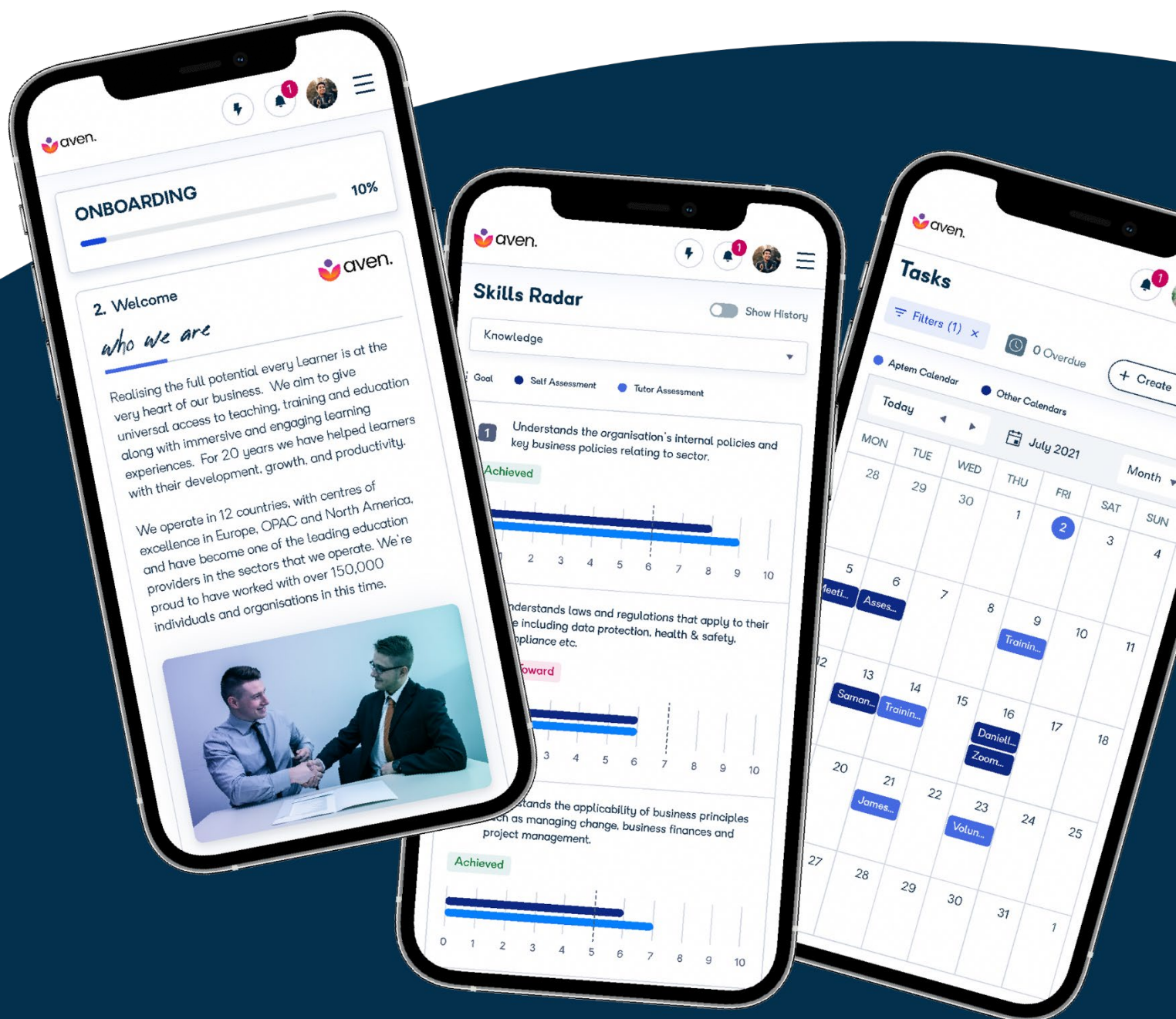


Aptem Apprentice G-Cloud 15 pricing



Aptem Apprentice: a customisable, end-to-end apprenticeship management system

Aptem Apprentice's industry-leading functionality services over 100,000 users daily, across leading training providers, universities, colleges and employers. Sitting at the heart of ambitious training businesses, Aptem Apprentice:

- Enables operational efficiency
- Enhances a competitive offering through extensive configurability
- Safeguards compliance
- Strengthens business control through data driven decision making

As the market-leading provider of end-to-end apprenticeship software, Aptem offers a partnership that keeps pace with your ambition:

- Published roadmap aligned to our customers' strategic objectives: <https://www.aptem.co.uk/roadmap/>
- Proven delivery of supporting product and enhancements that meet the growing and changing needs of customers
- Fully transparent products: <https://status.aptem.co.uk/>

Onboarding and implementing Aptem

£10,000 to £30,000 (package dependent)

Aptem is a highly configurable system. We charge a one-off implementation fee with a dedicated Implementation Consultant, who will work with you to configure the system to your requirements. This cost includes planning, project management, technical implementation, training and support.

The onboarding and implementation fee is based on the size of your organisation and complexity of your requirements.

Account Setup provides the activities detailed below:

- Creation of Aptem tenant (including integration with LRS and BKSBS/Skills Forward/Century)
- Project scoping and deep dive to understand requirements
- Creation of the Implementation Plan
- Creation of root apprenticeship programme template
- Creation of Aptem Superuser admin accounts
- Support with setting up first delivery programme in Aptem and empowering the Aptem Superusers to be able to train end use.
- Training and support to upload first ILR batch file to the Hub.
- Regular project meeting throughout the implementation period.
- Training sessions as outlined in the Implementation Training Guide, as provided by the Aptem Implementation Consultant at the start of the implementation project.
- Any repeat training needed due to Customer staff unavailability / staff turnover are separately chargeable.

Monthly system and learner fees

Aptem offers tiered, menu-based pricing depending on the features and enhancements a customer requires, and how many active learners a customer has on Aptem:

Aptem Enrol	Aptem Pro	Aptem Enterprise
£1,000 monthly platform fee + £35.40-£48.00 per learner enrolled.	£1,250 - £7,500 monthly platform fee + £4.71 - £6.50 per learner per month.	£1,750 - £10,000 monthly platform fee + £7.49 - £9.50 per learner per month.

Service levels and fees (monthly)

Silver – core service level to support using Aptem day-to-day. Combining self-service with some human touchpoints.	Gold – get the most from Aptem through quarterly touchpoints with your Customer Success Manager who is on hand to ensure the system supports your goals.	Platinum – a high-touchpoint service, befitting organisations who use Aptem as part of a competitive and differentiated proposition.
Included (not available for Enterprise)	5% of platform and learner fees	10% of platform and learner fees (not available for Enrol)

Optional extra features and service fees

Feature	Description	Price
Aptem Assess Content	Supporting resources, to aid a learner if a need is identified, can be purchased separately.	£250-£450 per month (dependent on number of learners on system)
Additional integrations	Any additional integrations beyond the limit specified in a package will be charged for separately. A one-off project support cost to help set up the integration is included.	£1,500 set up project support fee £250 monthly recurring cost
Communications Connector (Microsoft Teams)	Seamlessly interact with virtual sessions from within Aptem.	£500 set up project support fee £250- £1,000 monthly recurring fee (dependent on number of learners on system)
Additional tenant	One-off cost and monthly fee to clone a production tenant for demos, training and testing. This includes minor amends to user details.	£500 set up to clone £2,000 monthly recurring fee
Training	Any additional training requirements beyond those specified in service packages is chargeable. Training is charged per 30 minutes or per day (online).	£100 per 30 mins
Industry and sector consultancy	Access to industry and sector expert consultancy on solution, design and best practice.	£1,500 per day

ILR data transfer	Cost to import historical ILR data into Aptem. Charged per year of data to be imported.	£2,000 per year of data transferred
Superuser support seat	Additional seats to raise support tickets can be purchased if required. Please note support seats can be used only by trained Aptem Superusers.	£150
Supporting public API set-up in Aptem	Up to 12 hours of support for public API set up in Aptem, including walk through of API documentation, discussion on Customer workflows, field mapping advice and general Q&A.	£1,500
Single-sign-on (SSO)	Single Sign-On simplifies the user experience by eliminating the need for different usernames and passwords.	£250 per month
Aptem Customer Compliance Assurance Review (ACAR)	Annual, independent compliance review delivered by education-sector specialists, exclusively for Aptem customers.	Sample of 5 learners: £2,400 Sample of 20 learners: £3,300



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