



Aptem Skills: Product overview

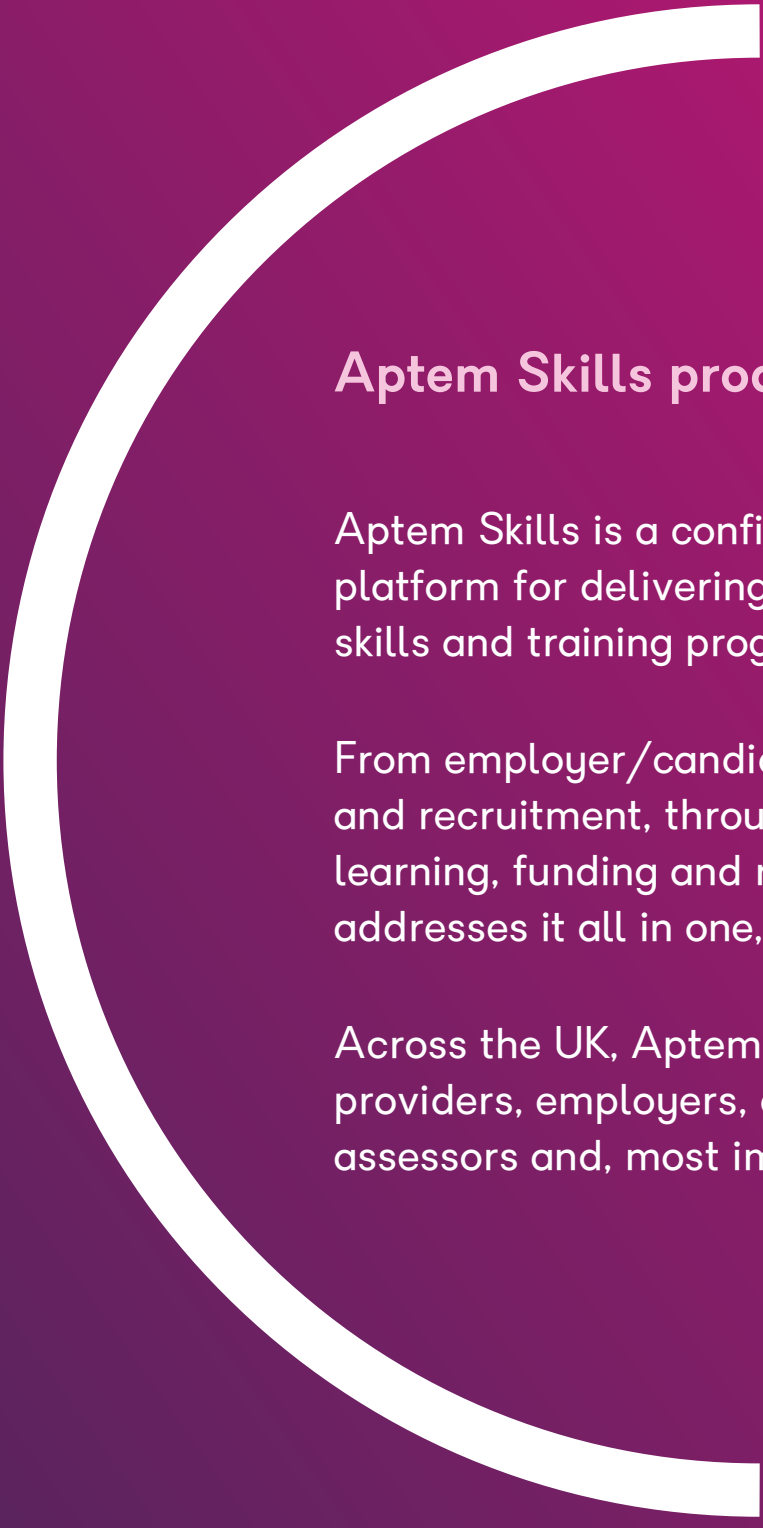
The all-in-one platform that delivers skills training and job search support





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Aptem Skills product overview

Aptem Skills is a configurable, end-to-end digital platform for delivering, managing, and tracking skills and training programmes at scale.

From employer/candidate pre-enrolment features and recruitment, through to administration, learning, funding and reporting, Aptem Skills addresses it all in one, easy-to-use interface.

Across the UK, Aptem Skills is delighting training providers, employers, colleges, universities, tutors, assessors and, most importantly, learners.

Aptem Skills offer two pathways:



Pathway one

Funded vocational training delivery beyond apprenticeships. Aptem Skills supports employment-focused, outcome-driven, regulated training delivery, mapped to recognised standards. Programmes it supports include Skills Bootcamps, adult skills fund programmes and study programmes.

With a focus on sustained employment and progression, Aptem Skills offers initial assessment and diagnostics, ILR support, structured learning delivery, ongoing reviews, evidence gathering and reporting, and compliance and audit support.



Pathway two

Commercial training delivery that is more flexible in design, supporting short-term and client-led programmes. Aptem Skills offers a highly engaging learner experience to acquire skills, accompanied by detailed reporting demonstrating performance improvement and business impact.

Learners with positive employment outcomes are the mark of success for Aptem Skills:



92%

of successful jobseekers say Aptem Skills helped them succeed

67% of jobseekers are more likely to get a job*

73% are more likely to remain in work after 4 weeks*

67% are more likely to remain in work after 12 weeks*

53% are more likely to remain in work after 26 weeks*

* Source: Aptem Employ Outcome Study (2020)



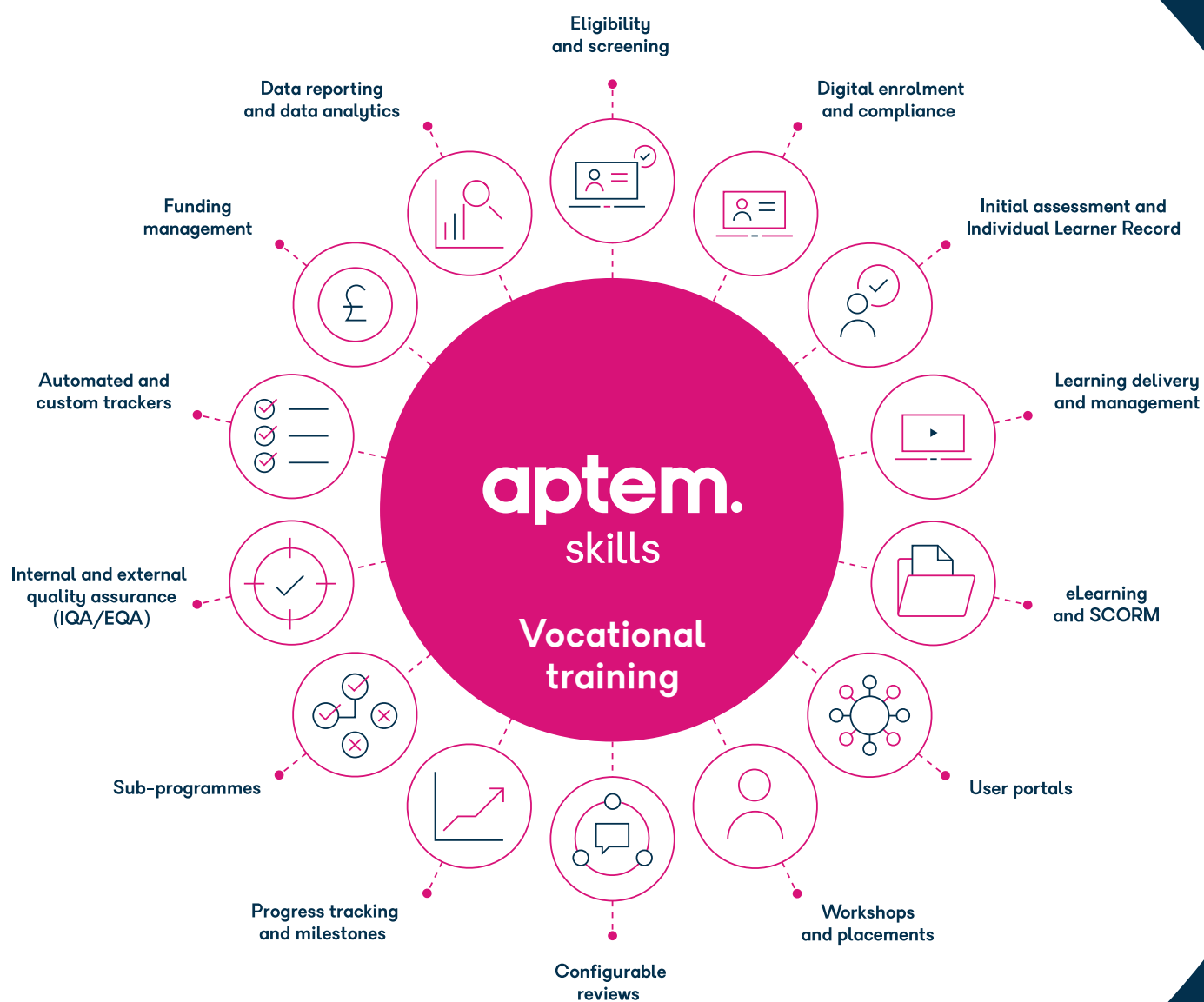
We're now expanding our use of Aptem for other programmes, such as our work with the NHS Leadership Academy. This isn't an apprenticeship, but a CMI-accredited course where, previously, all evidence was managed through cloud systems like OneDrive. Now, by setting up these programmes in Aptem, evidence collection and portfolio management are streamlined – not as a traditional digital learning platform, but as an efficient e-Portfolio and assessment system. CMI can easily review evidence for EQA purposes without exchanging files via email, and the system's flexibility really shines in adapting to these unique requirements.

Neil Saunders, Senior Quality Manager, Pearson TQ

Aptem Skills for funded vocational training programmes (adults skills fund (ASF), Skills Bootcamps, study programmes, and more)

What makes Aptem Skills stand out?

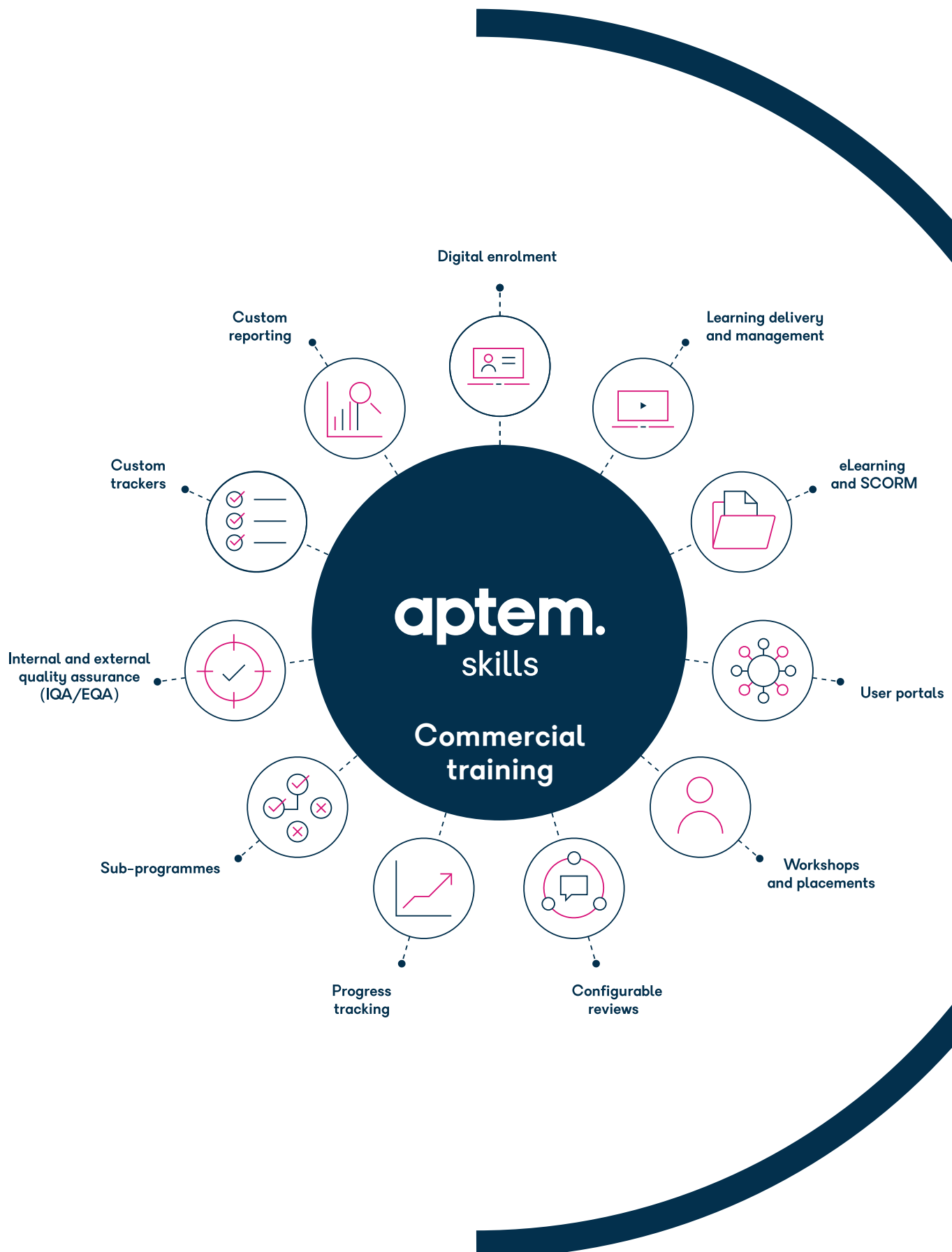
- ✓ Supports the delivery of one or more programme component aims, including structured work placements
- ✓ Role-based, permissioned portals tailored for learners, employers, tutors, administrators, and other stakeholders
- ✓ A rich learner portal featuring comprehensive employability resources, a sophisticated CV builder, employability eLearning, and integrated job search tools
- ✓ Digitises and automates eligibility checks and onboarding processes, including initial assessments and recognition of prior learning (RPL)
- ✓ Fully remote, online, and integrated initial assessment and diagnostics, with seamless integrations to Century, BKSB, and Skills Forward
- ✓ Includes Aptem Assess, an integrated cognitive assessment tool to accurately identify learner needs and inform learning plans
- ✓ End-to-end ILR management with batch file generation to support funding compliance
- ✓ Efficient management of online workshops, one-to-ones, and review meetings, with the Communications Connector for Microsoft Teams enabling seamless scheduling, delivery, and attendance tracking
- ✓ Full eLearning delivery via SCORM, allowing providers to upload existing content or create learning assets directly within the platform, with evidence captured in an integrated LMS/VLE/ePortfolio
- ✓ Flexible use of sub-programmes to deliver additional modules, enrichment activity, and bite-sized learning
- ✓ Clear progress tracking using RAG status for learners, cohorts, and programmes
- ✓ Fully configurable review frameworks that systemise quality while supporting continuous improvement and delivery flexibility
- ✓ Built-in process trackers that enable multiple users to collaborate transparently within structured workflows
- ✓ Integrated IQA and EQA functionality to support quality assurance and compliance
- ✓ Actionable insights through integrated Power BI dashboards, alongside OData access and APIs for bespoke reporting and advanced analytics



Aptem Skills for commercial training programmes

What makes Aptem Skills stand out?

- ✓ Comprehensive learner experience, with a modern learner portal
- ✓ Rapid onboarding and eligibility workflows, digitising enrolment, diagnostics, and recognition of prior learning to get learners productive quickly. Includes integration with Learning Records Service (LRS)
- ✓ Flexible programme and sub-programme structures, enabling delivery of modular, short courses, bite-sized learning, and employer-specific pathways
- ✓ Efficient delivery of live and blended training, with integrated management of workshops, one-to-ones, and reviews, plus seamless Microsoft Teams scheduling, delivery, and attendance tracking
- ✓ Full eLearning delivery and evidence capture, supporting SCORM-based content, provider-created learning assets, and an integrated LMS/VLE/ePortfolio for demonstrating outcomes
- ✓ Role-based, permissioned portals for learners, employers, trainers, and administrators, supporting clear accountability and collaboration
- ✓ Clear progress and engagement tracking, using RAG status and configurable milestones aligned to commercial outcomes rather than funding rules
- ✓ Configurable reviews and process trackers, enabling consistent quality assurance while remaining agile and adaptable to employer needs
- ✓ Actionable performance insights, with integrated Power BI dashboards and OData access to support commercial reporting, client dashboards, and ROI analysis



Aptem Skills customers

Our customers



Award-winning industry recognition





Hawk Training uses Aptem to deliver commercial training programmes. Aptem enables us to offer commercial pathways that replicate our apprenticeship pathways. We have national and global clients that want training alignment across their workforce and might not be able to access the English Apprenticeship Levy funding for all. This is a requirement we're seeing more and more.

Clients want the same experience for all, irrespective of how the programmes are funded. Aptem enables this mirrored delivery, giving parity across the learning and development offering.

Vanessa Jones, Operations Director, Hawk Training

**Want a personalised
demo of Aptem Skills?**

enquires@aptem.co.uk

A blue curved arrow originates from the right side of the 'Want a personalised demo of Aptem Skills?' text and points towards the bottom right corner of the slide, ending near the email address.



Intelligent technology®

If you are an organisation that delivers skills training and job search support and would like to streamline your processes, improve outcomes, and reduce costs, please get in touch:

enquiries@aptem.co.uk

020 3758 8540

www.aptem.co.uk/skills

Aptem is one of the fastest-growing SaaS companies to manage vocational training, skills and employability programmes. In addition to Aptem Skills, we offer a range of other solutions to support the development of vocational skills and re-employment.

- ✓ **Aptem Apprentice**, a highly customisable system which helps providers to deliver compliant apprenticeship training.
- ✓ **Aptem Enrol**, remote onboarding of apprenticeship students, for colleges and universities.
- ✓ **Aptem Employ**, a unique, flexible, award-winning employability system that helps to get people back into the workplace quickly and for the long term.
- ✓ **Aptem Assess**, a cognitive assessment tool that enables you to seamlessly identify and respond to learning needs.

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