

Aptem Skills G-Cloud 15 pricing

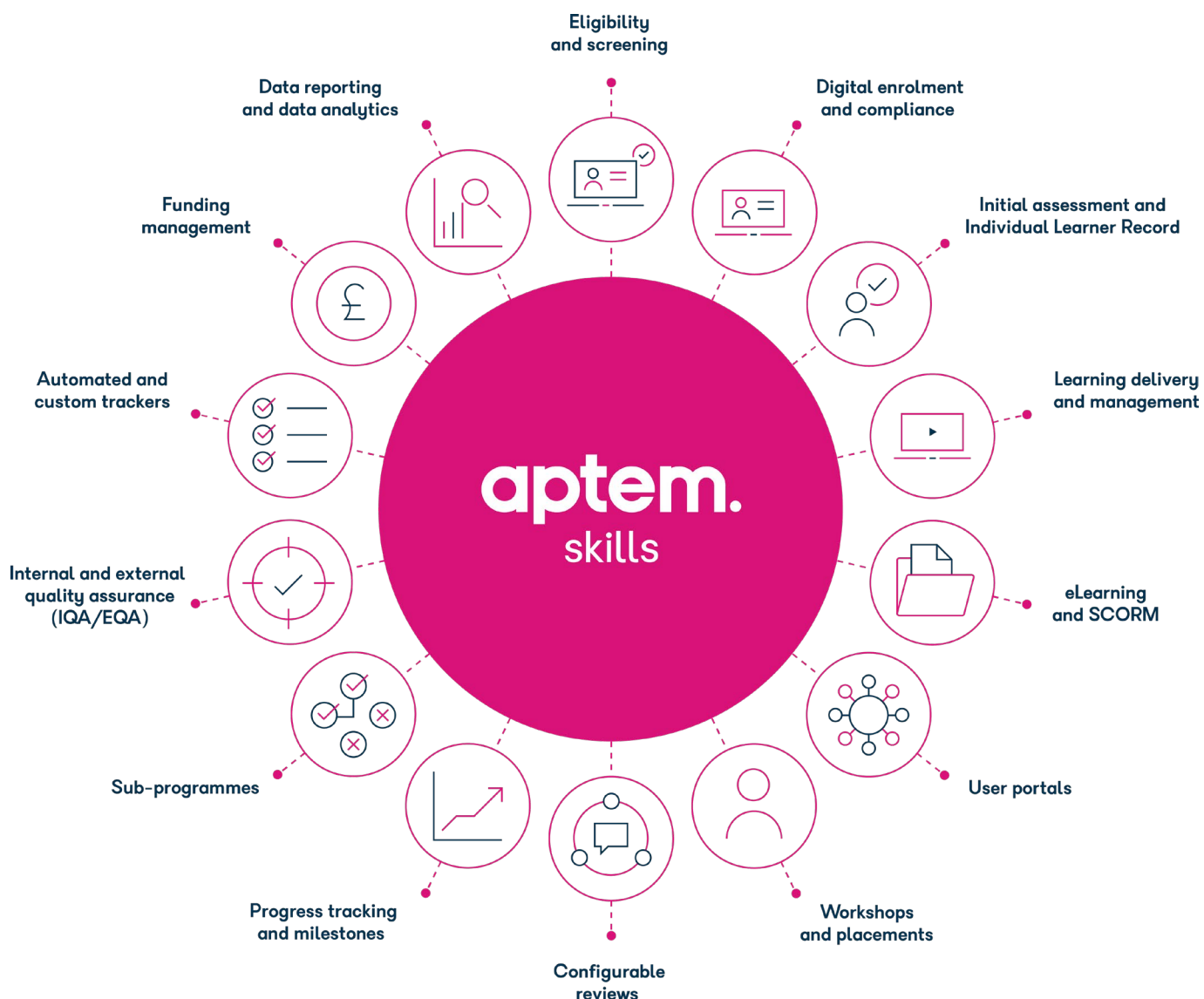


Aptem Skills

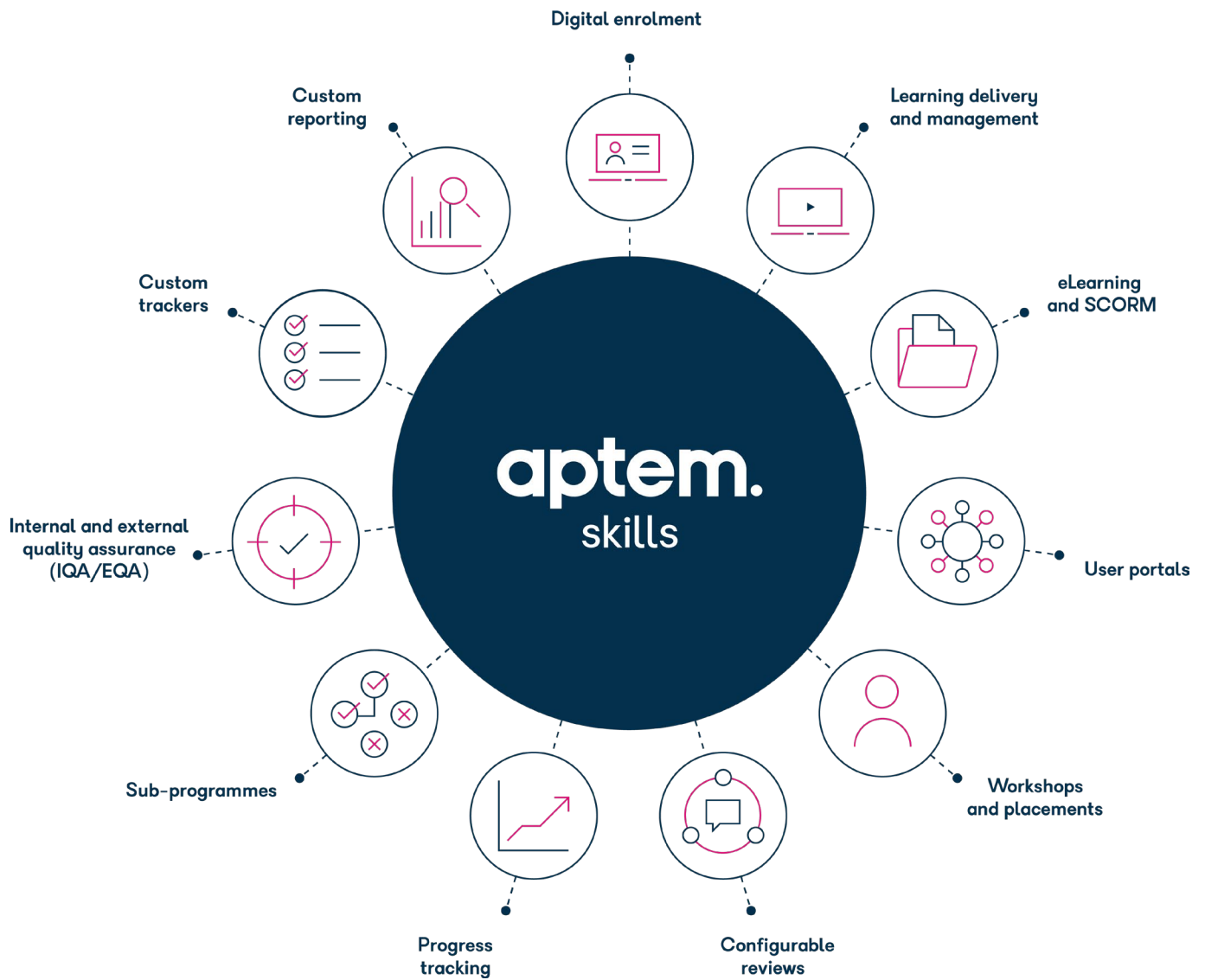
Aptem Skills is a complete solution to enhance ASF, Skills Bootcamps and commercial learning delivery. From employer/ candidate pre-enrolment features and recruitment, through to administration, learning, funding and reporting, Aptem Skills addresses it all in one, easy-to-use interface.

Across the UK, Aptem Skills is delighting training providers, employers, colleges, universities, tutors, assessors and, most importantly, learners. Aptem Skills intelligently displays the functionality that is of interest to each user, making the platform extremely easy to use.

Aptem Skills for Adult Skills Fund (ASF):



Aptem Skills for commercial learners:



Onboarding and implementing Aptem

£8,000

Aptem is a highly configurable system. We charge a one-off implementation fee with a dedicated Implementation Consultant, who will work with you to configure the system to your requirements. This cost includes planning, project management, technical implementation, training and support.

The onboarding and implementation fee is based on the size of your organisation and complexity of your requirements.

Account Setup provides the activities detailed below:

Creation of Aptem tenant (including integration with LRS and BKSBS/Skills Forward)

Project scoping and deep dive to understand requirements

Creation of the Implementation Plan

Creation of root apprenticeship programme template

Creation of Aptem Champion admin accounts

Support with setting up first delivery programme in Aptem and empowering the Aptem Champions to be able to train end use.

Training and support to upload first ILR batch file to the Hub.

Regular project meeting throughout the implementation period.

Training sessions as outlined in the Implementation Training Guide, as provided by the Aptem Implementation Consultant at the start of the implementation project.

Any repeat training needed due to Customer staff unavailability / staff turnover are separately chargeable.

Ongoing monthly cost

Monthly Account Fee

£960

This covers hosting and support for unlimited numbers of Administrators and Employers and providing Aptem to up to 120 On Programme Service Recipients. This monthly fee commences at the earlier of sixty days after the date of this Service Order Form or the first On Programme Service Recipient being enrolled by the customer.

On Programme Service Recipient per month

£8.00

This is the pre-volume discount monthly price per On Programme Service Recipient for the 131st Service Recipient onwards in any calendar month (the first 120 are included in the Monthly Account Fee). On Programme Service Recipients added between the 20th and the end of a calendar month become chargeable in the following calendar month except for those who have an ILR Aim start date prior to the 20th of that month in which case they are chargeable for the month (for the avoidance of doubt the Aptem Billing Algorithm that applies to ESFA funded training is included below). The 251st Service Recipient onwards is charged for within the applicable price band in the Volume Discount Table. For Service Recipient numbers between 3,001 and 5,000 a fixed monthly charge of £13,500 applies and the Monthly Account Fee is waived. Above 5,000 Service Recipients the fixed monthly charge is by negotiation.

Volume discount table On Programme Service Recipient range	Monthly cost per On Programme Service Recipient
0 - 120	Included in Monthly Account Fee
121 - 250	£8.00
251 - 500	£7.60
501 - 750	£7.22
751 - 1000	£6.86
1001 - 1250	£6.52
1251 - 1500	£6.19
1501 - 1750	£5.88

1751 - 2000	£5.59
2001 - 2250	£5.31
2251 - 2500	£5.04
2501 - 2750	£4.79
2751 - 3000	£4.55

Worked example:

On Programme Service Recipients: 397

Cost: £960 (Monthly Account Fee) for the first 120 Service Recipients.
£1040 for 121 to 250 (at £8.00 per Service Recipient)
£1117.20 for 251 to 397 (at £7.60 per Service Recipient)
£155.86 (Gold service package (5% of learner fees))
TOTAL: £3,273.06 per month.

Service Recipient billing algorithm for DfE funded training:

To be invoiceable in a given month the below parameters must apply to a DfE funded Service Recipient: Programme start date = not blank OR Programme start date = before 20th of [current] month AND Programme end date = not before 27th of [previous] month OR Programme Aim status = Code 8 OR Programme end date = empty.

Service levels and fees (monthly)

Silver – core service level to support using Aptem day-to-day. Combining self-service with some human touchpoints.	Gold – get the most from Aptem through quarterly touchpoints with your Customer Success Manager who is on hand to ensure the system supports your goals.	Platinum – a high-touchpoint service, befitting organisations who use Aptem as part of a competitive and differentiated proposition.
Included	5% of learner fees	10% of learner fees

Optional extra features and service fees

Feature	Description	Price
Additional integrations	Facility for Aptem to exchange data with third party systems. Includes a one-off project support cost to help set up the integration is included.	£1,500 set up project support fee £250 monthly recurring cost
Communications Connector (Microsoft Teams)	Seamlessly interact with virtual sessions from within Aptem.	£500 set up project support fee £250 – £1,000 monthly recurring fee (dependent on number of learners on system)
Additional tenant	One-off cost and monthly fee to clone a production tenant for demos, training and testing.	£500 set up to clone £2,000 monthly recurring fee

	This includes minor amends to user details.	
Training	Any additional training requirements beyond those specified in service packages is chargeable. Training is charged per 30 minutes or per day.	£100 per 30 mins
Industry and sector consultancy	Access to industry and sector expert consultancy on solution, design and best practice.	£1,500 per day
Single-Sign-On (SSO)	For authentication with customer's technology environment.	£250 per month
Superuser support seat	Additional seats to raise support tickets can be purchased if required. Please note support seats can be used only by trained Aptem Superusers.	£150
Supporting public API set-up in Aptem	Up to 12 hours of support for public API set up in Aptem, including walk through of API documentation, discussion on Customer workflows, field mapping advice and general Q&A.	£1,500

All costs are stated exclusive of VAT which will be added at the standard rate. Travel and subsistence are recharged at cost.



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