

Service Description

Portfolio Management

SUBMITTED BY

NORTH HIGHLAND®

10 Bloomsbury Way, Holborn, London,
WC1A 2SL

www.northhighland.com

CONTENT



SERVICE OVERVIEW

Our expertise ensures you make the right choices for value-led decisions. We support decision making on prioritising investments, informed by strategy and operational considerations, and building your own maturity and use proven technology to support Portfolio Strategy, Design & Implementation and Portfolio Assessment & Alignment.

FEATURES

1. Define the strategy for the Portfolio Management function
2. Portfolio Maturity Assessment providing a path to build maturity
3. Build the portfolio function, processes and tools
4. Create multi-year strategic and technical roadmaps
5. Model and understand the business impact of decisions
6. Become an outcome driven business

BENEFITS

1. Gain alignment, build shared understanding to create sustainable change
2. Agree the right strategy for your Portfolio Office
3. Prioritisation of processes and people over tools
4. Build organisational consensus rather than in functional silos
5. Leading thinking from standards bodies and best practices
6. Proven track record delivering successful portfolios across diverse industries
7. Ensure prioritisation of effort to deliver optimum value now
8. Create transparency across all investments and resources
9. Align investments and people with strategic priorities

SERVICE DESCRIPTION

Our Portfolio Management service provides you with the capability to align investments to your organisation's strategy. We use the following approach to get the right perspective on your strategic direction for your portfolio management function, the level of rigor and maturity that currently exists and plan and implement the target level for your organisation.



STRATEGY

Define the strategy for the Portfolio Management, agreeing the type of function desired, scope of the function and the investment model approach



ASSESS AND PLAN

Assess the current maturity of the function and desired maturity that aligns to the organisation, develop roadmaps for the improvements and identify teams and processes to support the organisation's portfolio management



IMPLEMENT

Work with you to build the function, processes and tools that will be required to support your portfolio management function

Through this we will enable you to;

- **Establish a 360-degree view of the organisation** – breaking down silos with a dynamic blueprint that connects departments, people, portfolios, products, services, technology, initiatives, etc.
- **Communicate direction of travel and if you are on course** – creating multi-year strategic and technical roadmaps that communicate where you need to go, identifying dependencies and organising work across the organisation.
- **Continuously optimise investments and resources** – creating transparency across all investments and resources to optimise costs and talent utilisation.
- **Model and understand the business impact of decisions** – easily modelling and analysing the impact of change within any portfolio to assess options and adjust course.

- **Become an outcome-driven business** – identifying expected benefits, defining measurement criteria and metrics, validating performance, and implementing corrective actions when variances occur.

We use a variety of proven tools and technology to support Portfolio Strategy, Design & Implementation and provide our clients with:

- **Portfolio Assessment & Alignment** - In ever-changing times, there is a need to align to evolving business priorities. Traditional annual or semi-annual portfolio planning is too slow and takes months – it needs to be sped up. North Highland brings its portfolio management approaches to address this need through rapid portfolio assessment and prioritisation.
- **Roadmap** – North Highland helps you create this as a representation, usually visual, of the value (outcomes, results) the portfolio will deliver over time for customers, shareholders and colleagues
- **Prioritisation** – The process of choosing where to invest resources to best achieve the strategy and deliver the most value, constrained by available cash
- **Strategic Portfolio Management** – We join company strategy, execution, and architecture – the most cohesive form of portfolio management, drawing strong alignment across the organisation, supported by our Gartner® Magic Quadrant™-recognised Portfolio Management platform – NH360.

ABOUT NORTH HIGHLAND

North Highland is a leading change and transformation consultancy, helping organisations transform with people at the heart of every decision. Our talented teams partner with clients to navigate their most complex, high-priority, and urgent challenges. With every engagement, we make change happen, helping organisations across the public sector transform.

We support clients as they improve efficiency and productivity, modernise data and technology, and build and advance new capabilities that fuel growth and competitive differentiation. We also implement, manage and drive adoption of it all, ensuring successful translation of strategy to day-to-day operations.

North Highland offers an unblemished record of delivering leading expertise across industries, as shown by the numerous awards and accolades we have received in recent years from Forrester, Gartner, ALM and other highly regarded organisations. Firmwide, 94% of North Highland's business is with repeat clients – a testament to the high quality of our services.

ORDERING, INVOICING & TERMINATION

Our Master Services Agreement (MSA) contains our standard terms, and we start work when we have a Statement of Work signed by both parties, on a mutually acceptable date. Invoicing is monthly in arrears, unless agreed otherwise and either party may terminate a Statement of Work or the MSA in accordance with the usual terms set out in the MSA.

GET IN TOUCH



We have a frameworks office that monitors correspondence for G-Cloud opportunities.

They can be reached directly at nhuk.frameworks@northhighland.com



You can reach us on the phone at **+44.020.7081.2544**

Please ask for the Strategic Proposals Team who will be able to deal with your enquiry directly or put you in touch with the right person to discuss your requirements.



Write, or come and visit us at our London office:

**10 Bloomsbury Way, Holborn,
London, WC1A 2SL**