

Service Description

Strategic Portfolio Management – Business Agility Software as a Service

SUBMITTED BY

NORTH HIGHLAND®

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SERVICE OVERVIEW

We provide visibility and insight across strategic investments and your business and enterprise architecture. Our Gartner® Magic Quadrant™ recognised Strategic Portfolio Management solution NH360 provides powerful strategy execution capabilities to help you align execution with strategy, so that you're not only doing work right, but you're doing the right work.

FEATURES

1. Fully managed strategic portfolio management service
2. Generate a dynamic blueprint of your business
3. Effortlessly connect, align, and orchestrate investments with strategies
4. Understand current state and define roadmap for future architecture
5. Align resources and capacity across the business
6. Standardise demand and innovation management
7. Benefits and Outcome Management
8. Roadmapping and Release Management
9. Dynamic Analysis / What-If Scenario Modelling
10. Right level of governance across all initiatives

BENEFITS

1. Establish investment controls to derive all execution from strategy
2. Continuously optimise budget and resource allocation to maximise outcomes
3. Break down silos within organisation
4. Swiftly generate business cases, aligning demand with strategy
5. Control financial blind spots with enterprise investment management software
6. Efficiently manage project and programme financial performance portfolio-wide
7. Unify strategic objectives with tactical demands

SERVICE DESCRIPTION

We deliver this service for you using our NH360 tool at the core of our offer. NH360 is an industry-leading Strategic Portfolio Management platform that includes planning tools and continuous visibility into the alignment and value delivery of your entire portfolio of strategic investments.



Plan and Manage Work

Resource Planning

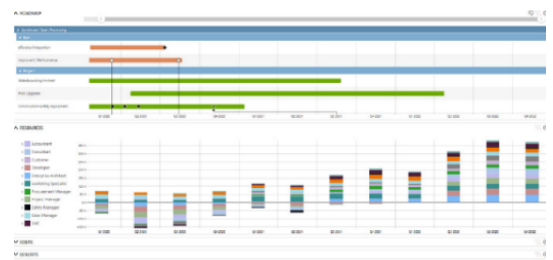
NH360's powerful strategy execution capabilities help you align all execution with strategy, so that you're not only doing the work right, but you're also doing the right work.

Standardise Demand & Innovation Management

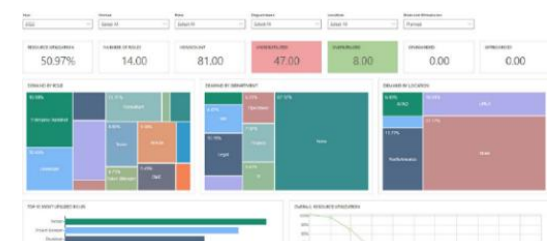
Bring order to the chaos of demand management by quickly and easily generating standardised business cases that align demand with strategy, with analysis ensuring you optimise yield from investments.

Resource Capacity Planning

Resource planning tools help you identify capability gaps by enabling you to standardise, consolidate and manage all aspects of resource and capacity planning, including for organisations managing portfolios of resources across a variety of project management and execution methodologies and tools.



All Issues											27 Issues	18
Name	Internal	External	Internal ID	Priority	Risk	Risk Score	Strategic Fit	Risk Score	User Name	Owner	Date	
AI/ML Core (1)												
AI/ML Core (1)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (2)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (3)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (4)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (5)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
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AI/ML Core (9)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (10)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
AI/ML Core (2)												
AI/ML Core (1)	Customer	AI/ML Core	Internal ID	High	Low	1	10	10	Ray Johnson	11/18/20		
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Manage to Outcomes

Strategy Overview

By applying the right level of governance across all initiatives, you can have the top-down controls you need to ensure that everything you're doing is aligned with strategy.

Dynamically Manage Financials

The financial planning and performance of projects and programmes is a blind spot for most organisations. Powerful enterprise investment management software helps you manage the financial performance of all work across the portfolio.

Adaptive Programme Management

Create and manage investment entities independent of— but completely integrated with – the underlying execution, to provide a natural bridge between strategy and the execution. This is essential to govern across multiple execution methodologies and enables the organisation to visualise the interdependencies of all initiatives, projects, and EPICs.



Item	Category	Sub-category	Start Date	End Date	Status	Progress %	Actuals	Budget	Variance	Comments
Item 1	Category 1	Sub-category 1	2020-01-01	2020-12-31	Completed	100%	\$1,000,000	\$1,000,000	\$0	
Item 2	Category 2	Sub-category 2	2021-01-01	2021-12-31	In Progress	75%	\$750,000	\$1,000,000	-\$250,000	
Item 3	Category 3	Sub-category 3	2022-01-01	2022-12-31	Not Started	0%	\$0	\$1,000,000	\$1,000,000	

Track Performance at Any Level

It is critical to measure the performance of all strategic initiatives at every level. NH360 enables the organisation to establish and track the progress of strategic objectives in real-time with performance management tools that track progress across the portfolio.

Top-Down Governance

NH360 enables organisations to build a flexible, scalable portfolio model and apply the right level of governance across the portfolio. This helps the organisation apply both the top-down and bottom-up controls to ensure that all strategic initiatives are aligned with strategic objectives.



Initiative	Object	Period	Actual	Forecast	Variance	Forecast %
Strategic	Strategic	Strategic	\$1,100,000	\$1,100,000	\$0	100
Operational	Operational	Operational	\$1,100,000	\$1,100,000	\$0	100
Financial	Financial	Financial	\$1,100,000	\$1,100,000	\$0	100
Human Resources	Human Resources	Human Resources	\$1,100,000	\$1,100,000	\$0	100
Information Technology	Information Technology	Information Technology	\$1,100,000	\$1,100,000	\$0	100
Marketing	Marketing	Marketing	\$1,100,000	\$1,100,000	\$0	100
Legal	Legal	Legal	\$1,100,000	\$1,100,000	\$0	100
Other	Other	Other	\$1,100,000	\$1,100,000	\$0	100

Connect Across The Enterprise

Connected Enterprise

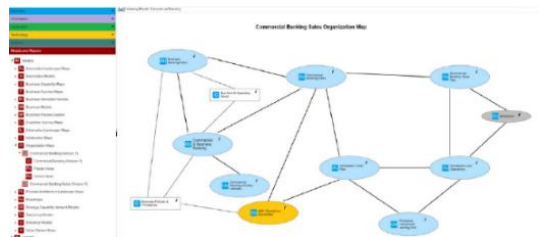
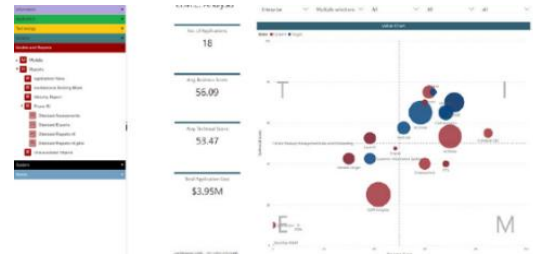
To become a truly agile business, you'll need to generate a dynamic blueprint of your entire organisation, to break down silos and orchestrate all investments to more effectively drive business performance.

Business Architecture

Build a holistic view of your enterprise across multiple dimensions so that strategic objectives can better align with tactical demands. Armed with a comprehensive set of models and visualisations, you can quickly arrive at targeted insights of the organisation from a variety of real-world business-centric perspectives. Visualise the business with a clarity and focus that is simply not possible with traditional approaches.

Portfolio Rationalisation

Change the process of gathering and analysing your Application and Technology landscapes from a daunting task to simple and fast. Crowd-sourcing techniques help you gather information quickly and efficiently, and a rich suite of analytics tools help you to understand and visualise how IT investments align with business strategies. Provides insight to reduce technical debt, minimise functional redundancy, and consolidate processes and locations.



Enterprise Architecture

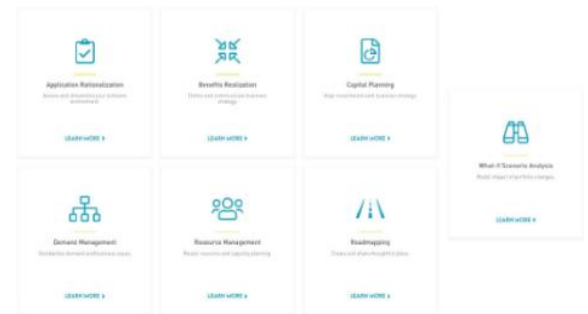
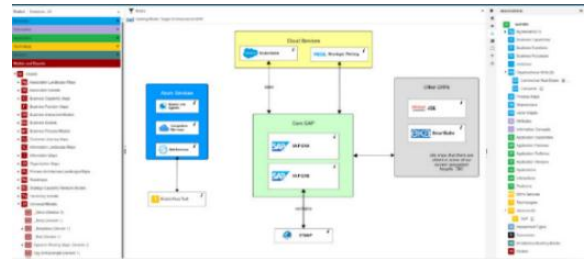
Business-Outcome-Driven Enterprise Architecture extends traditional architecture practices to allow leaders to focus on activities and strategies that align to specific business requirements and strategies. NH360 combines powerful EA tools with leading Business Architecture capabilities, making it easy to see relationships between these practice areas to focus strategies and initiatives around achieving common goals.

Quick & Easy Integrations

North Highland's NH360 software tightly integrates with a wide variety of work management ERP, and other critical systems within your enterprise.

Accelerate your agility!

NH360 Accelerators are specific strategic portfolio management capabilities designed to be implemented quickly with a minimum amount of consulting or configuration. Leveraging best practices garnered from years of successful client engagements, these powerful Accelerators are a great way to activate precisely the capabilities you need, without weeks or months of configuration.



ABOUT NORTH HIGHLAND

North Highland is a leading change and transformation consultancy, helping organisations transform with people at the heart of every decision. Our talented teams partner with clients to navigate their most complex, high-priority, and urgent challenges. With every engagement, we make change happen, helping organisations across the public sector transform.

We support clients as they improve efficiency and productivity, modernise data and technology, and build and advance new capabilities that fuel growth and competitive differentiation. We also implement, manage and drive adoption of it all, ensuring successful translation of strategy to day-to-day operations.

North Highland offers an unblemished record of delivering leading expertise across industries, as shown by the numerous awards and accolades we have received in recent years from Forrester, Gartner, ALM and other highly regarded organisations. Firmwide, 94% of North Highland's business is with repeat clients – a testament to the high quality of our services.

ORDERING, INVOICING & TERMINATION

Our Master Services Agreement (MSA) contains our standard terms, and we start work when we have a Statement of Work signed by both parties, on a mutually acceptable date. Invoicing is monthly in arrears, unless agreed otherwise and either party may terminate a Statement of Work or the MSA in accordance with the usual terms set out in the MSA.

GET IN TOUCH



We have a frameworks office that monitors correspondence for G-Cloud opportunities.

They can be reached directly at nhuk.frameworks@northhighland.com



You can reach us on the phone at **+44.020.7081.2544**

Please ask for the Strategic Proposals Team who will be able to deal with your enquiry directly or put you in touch with the right person to discuss your requirements.



Write, or come and visit us at our London office:

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