

PRICING DOCUMENT

G-Cloud 15 Lot 3

SUBMITTED BY

NORTH HIGHLAND®

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PRICING – ON SHORE

The on shore rates for this service are shown in the Rate Card below:

ROLE TYPE	RATES
1. Trainee (e.g. Trainee Business Architect)	£640
2. Junior (e.g. Junior Developer)	£715
3. Associate (e.g. Associate Technical Architect)	£880
4. Technical and Analytical (e.g. Developer)	£1170
5. Senior Technical and Analytical (e.g. Senior DevOps Engineer)	£1490
6. Lead Technical and Analytical (e.g. Lead Developer – Management)	£1825
7. Principal Technical and Analytical (e.g. Senior DevOps Engineer)	£2350
8. Head (e.g. Head of Service Design)	£2915
9. Chief (e.g. Chief Data Officer)	£3495

The price (ex. VAT) is the maximum rate per person, per day for this service. The number of roles and length of time needed for each service will vary, dependent upon project scope.

Our services are based on our rates for the roles in the Government Digital and Data Profession Capability Framework as summarised in the above Rate Card, but we also offer services on a fixed fee basis, subject to agreement.

PRICING – OFF SHORE

The near shore rates for this service are shown in the Rate Card below:

ROLE TYPE	RATES
1. Trainee (e.g. Trainee Business Architect)	£475
2. Junior (e.g. Junior Developer)	£525
3. Associate (e.g. Associate Technical Architect)	£645
4. Technical and Analytical (e.g. Developer)	£850
5. Senior Technical and Analytical (e.g. Senior DevOps Engineer)	£1095
6. Lead Technical and Analytical (e.g. Lead Developer – Management)	£1325
7. Principal Technical and Analytical (e.g. Senior DevOps Engineer)	£1725
8. Head (e.g. Head of Service Design)	£2150
9. Chief (e.g. Chief Data Officer)	£2500

The price (ex. VAT) is the maximum rate per person, per day for this service. The number of roles and length of time needed for each service will vary, dependent upon project scope.

Our services are based on our rates for the roles in the Government Digital and Data Profession Capability Framework as summarised in the above Rate Card, but we also offer services on a fixed fee basis, subject to agreement.

EXPENSES

Any specific travel or accommodation expenses required to provide this service are not included in the costs shown above. These expenses could include:

- Hotel expenses;
- Petrol expenses;
- Train ticket expenses;
- Taxi expenses;
- Evening meals when out of town.

However, we do not charge expenses for travel to and from sites within the M25.

VOLUME DISCOUNTING

Our pricing proposal includes an additional initiative for volume discounting. This is a financial incentive that provides discounted rates for buyers purchasing larger quantities of services.

When a buyer purchases high volumes and the threshold is reached, subsequent purchases will be discounted accordingly.

We are willing to offer volume discounts for larger teams, longer term projects or where multiple services are bought by the same client, but these will be discussed on a case by case basis.

ABOUT NORTH HIGHLAND

North Highland is a leading change and transformation consultancy, helping organisations transform with people at the heart of every decision. Our talented teams partner with clients to navigate their most complex, high-priority, and urgent challenges. With every engagement, we make change happen, helping organisations across the public sector transform.

We support clients as they improve efficiency and productivity, modernise data and technology, and build and advance new capabilities that fuel growth and competitive differentiation. We also implement, manage and drive adoption of it all, ensuring successful translation of strategy to day-to-day operations.

North Highland offers an unblemished record of delivering leading expertise across industries, as shown by the numerous awards and accolades we have received in recent years from Forrester, Gartner, ALM and other highly regarded organisations. Firmwide, 94% of North Highland's business is with repeat clients – a testament to the high quality of our services.

ORDERING, INVOICING & TERMINATION

Our Master Services Agreement (MSA) contains our standard terms, and we start work when we have a Statement of Work signed by both parties, on a mutually acceptable date. Invoicing is monthly in arrears, unless agreed otherwise and either party may terminate a Statement of Work or the MSA in accordance with the usual terms set out in the MSA.

GET IN TOUCH



We have a frameworks office that monitors correspondence for G-Cloud opportunities.

They can be reached directly at nhuk.frameworks@northhighland.com



You can reach us on the phone at **+44.020.7081.2544**

Please ask for the Strategic Proposals Team who will be able to deal with your enquiry directly or put you in touch with the right person to discuss your requirements.



Write, or come and visit us at our London office:

**10 Bloomsbury Way, Holborn,
London, WC1A 2SL**