

Service Description

Cloud Strategy & Cloud Migration

SUBMITTED BY

NORTH HIGHLAND®

10 Bloomsbury Way, Holborn, London,
WC1A 2SL

www.northhighland.com

CONTENT



Service
OVERVIEW

FEATURES



BENEFITS

Service
DESCRIPTION



About
NORTH HIGHLAND

ORDERING, INVOICING
& Termination



GET IN TOUCH

SERVICE OVERVIEW

North Highland leverages cloud technologies aligned with the UK Government's 'Cloud First' strategy. Our experts collaborate with business and IT stakeholders to assess your strategy, define priorities, establish design principles, and deliver actionable recommendations, producing a clear, tailored roadmap for your organisation.

FEATURES

1. **Recommendation and Comparison of Cloud Solutions**
2. **Strategy Development:** Business-driven approach through workshops and comprehensive technology assessments
3. **Proven Frameworks:** Utilising proprietary assessments, ITIL, Agile, and BI maturity models
4. **Capability Modelling:** Aligning business-IT needs using frameworks for strategic technology investments
5. **Expert End-User Support:** Google Workspace, Microsoft 365 platform rollouts
6. **Compliance and Data Protection:** Assessing needs, ensuring DPA regulatory requirements
7. **End-to-end RFP Management:** Requirements gathering through vendor selection and contracting
8. **Clear Roadmap:** Detailed step-by-step plan for cloud migration and transformation

BENEFITS

1. **Alignment with Business Goals:** Technology solutions support strategic organisational drivers.
2. **Cost Reduction:** "As a Service" platforms reduce IT costs and complexity.
3. **Compliance Support:** Cost-effective approach meets regulatory obligations and data protection requirements.
4. **Access to Latest Technologies:** Leverage newest cloud innovations and architectural best practices.

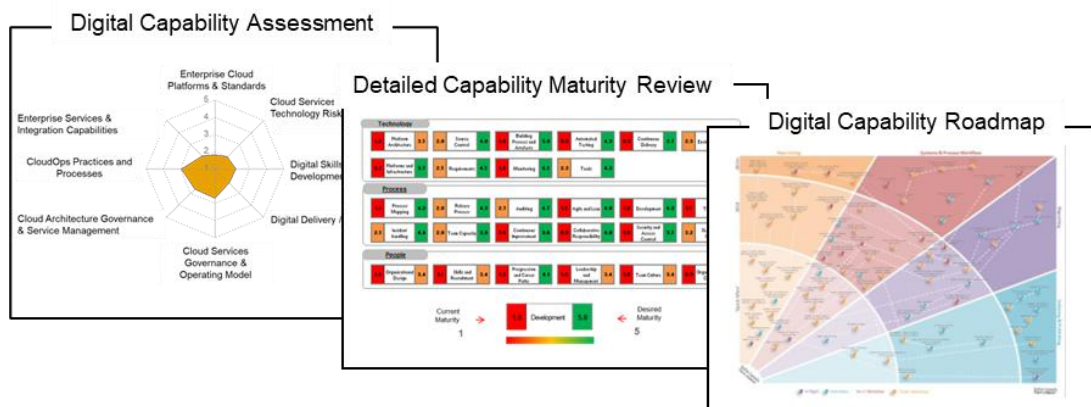
5. **Expertise and Frameworks:** Deep cloud expertise and proven methodologies for every engagement.
6. **Legacy IT Simplification:** Reducing complexity, enabling smooth transitions from legacy to cloud.
7. **Operational Stability:** Seamless migration process ensures stable operations after implementation.
8. **Total Cost of Ownership:** Clear service cost definition supports informed decisions.

SERVICE DESCRIPTION

Digital Capability Assessment for Cloud Services

North Highland's Digital team will complete a capability analysis of your business using proven assessment tools to form the development of a cloud services strategy and roadmap for improvement. This includes capability assessments across innovation, product, architecture, BI and data, agile delivery, continuous improvement, and service operations (ITIL) processes.

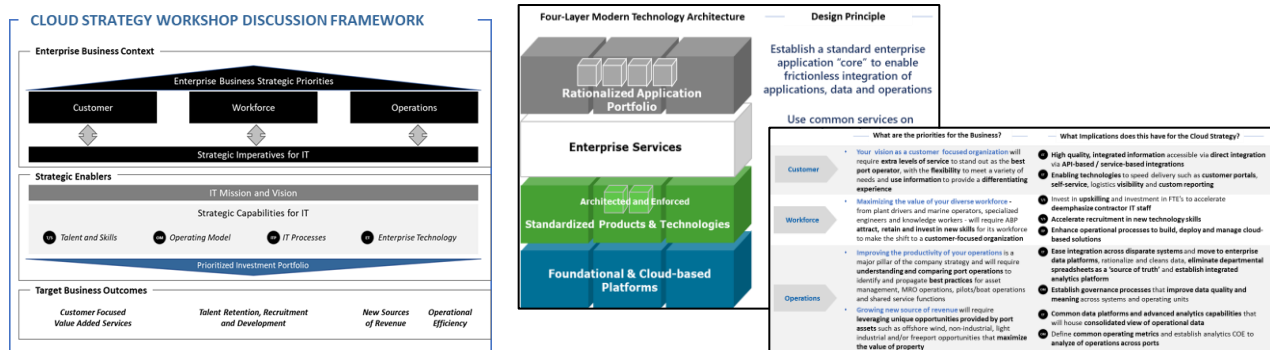
Our approach uses a combination of survey methods and maturity assessment tools to determine your key strengths and gaps that must be addressed to enable your digital journey.



Workplace Technology Strategy & Assessment for Cloud Services

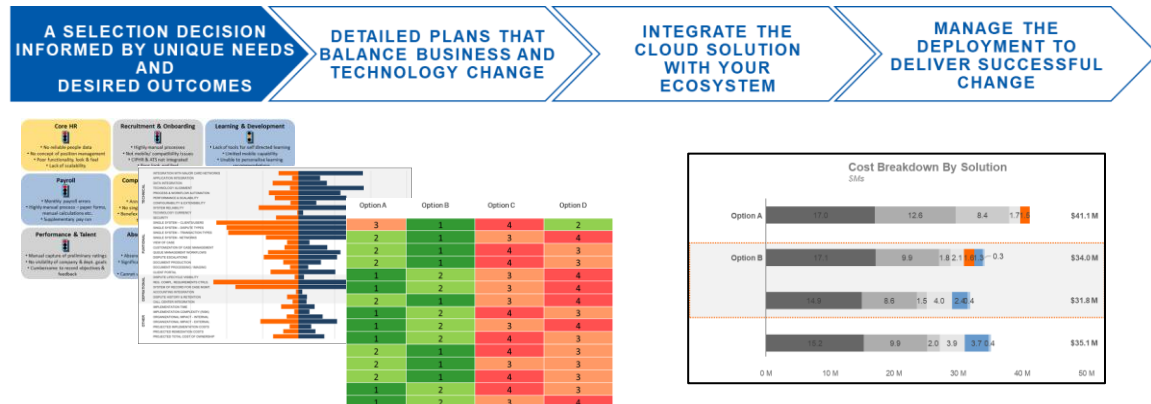
Our workforce cloud technology strategy process is a collaborative dialogue with business and IT experts. We start every project by engaging relevant stakeholder groups and experts from business and IT to agree on critical business outcomes and design principles from which to evaluate technology, talent, process and operating models and develop a strategic blueprint for the future.

We look at key elements of how the workforce enables the customer experience and operational effectiveness and whether technology is delivering the critical capabilities your workforce needs to be effective. We then develop your technology strategy based on industry trends and relevant technology capabilities and emerging innovations.



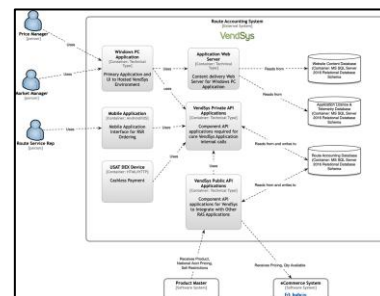
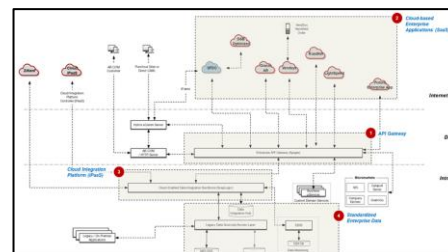
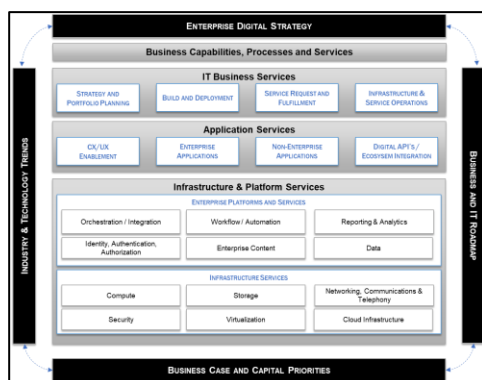
North Highland will complete a rapid process and technology assessment, create a data-driven decision model for cloud service selection. Gaining agreement between key business and IT subject matter experts through a collaborative decision-making process. This includes RFP development, OJEU vendor selection, system specification, and 3rd party contractual reviews.

Our selection process creates the clarity that decision makers need to have before embarking on a major technology and business implementation effort.



Cloud Service Architecture

Once we have helped create your cloud strategy, we will then help you migrate your business assets (servers, applications, databases, etc.) to the cloud. Our architecture specialists will then collaborate with your business and technical leaders to develop a cloud-native Enterprise, Business, Solution and Technical architectures to achieve the desired outcomes of your digital enterprise.



ABOUT NORTH HIGHLAND

North Highland is a leading change and transformation consultancy, helping organisations transform with people at the heart of every decision. Our talented teams partner with clients to navigate their most complex, high-priority, and urgent challenges. With every engagement, we make change happen, helping organisations across the public sector transform.

We support clients as they improve efficiency and productivity, modernise data and technology, and build and advance new capabilities that fuel growth and competitive differentiation. We also implement, manage and drive adoption of it all, ensuring successful translation of strategy to day-to-day operations.

North Highland offers an unblemished record of delivering leading expertise across industries, as shown by the numerous awards and accolades we have received in recent years from Forrester, Gartner, ALM and other highly regarded organisations. Firmwide, 94% of North Highland's business is with repeat clients – a testament to the high quality of our services.

ORDERING, INVOICING & TERMINATION

Our Master Services Agreement (MSA) contains our standard terms, and we start work when we have a Statement of Work signed by both parties, on a mutually acceptable date. Invoicing is monthly in arrears, unless agreed otherwise and either party may terminate a Statement of Work or the MSA in accordance with the usual terms set out in the MSA.

GET IN TOUCH



We have a frameworks office that monitors correspondence for G-Cloud opportunities. They can be reached directly at nhuk.frameworks@northhighland.com



You can reach us on the phone at **+44.020.7081.2544**

Please ask for the Strategic Proposals Team who will be able to deal with your enquiry directly or put you in touch with the right person to discuss your requirements.



Write, or come and visit us at our London office:

**10 Bloomsbury Way, Holborn,
London, WC1A 2SL**