ProsperOps

The ProsperOps pricing model is different than most SaaS products and is directly tied to cloud savings generated (versus cloud spend):

- Organic usage growth notwithstanding, your cloud budget will benefit from a lower cloud bill.
- In addition, the savings generated from the cloud bill more than offset the ProsperOps fee.
- With a term commitment, ProsperOps offers tiered pricing that delivers scalable economics as your savings increase.

The ProsperOps charge is called the Savings Share and is a function of savings calculated in dollars, driven by the rates applied against Inherited Savings, Base Savings, Flex Savings and Smart Savings.

- For AWS
  - Inherited Savings are the monthly savings generated from all customer-procured Reserved Instances and Compute Savings Plans.
  - Base Savings are the monthly savings generated from batch-purchased Compute Savings Plans that ProsperOps has purchased.
  - Smart Savings are the monthly savings generated from Reserved Instances and/or Adaptive-Laddered Compute Savings Plans that ProsperOps has purchased or optimized as part of the Services.
- For Google Cloud
  - Inherited Savings are the monthly savings generated from all customer-procured compute discount instruments (e.g., Committed Use Discounts (CUDs) and Compute Flexible CUDs).

Base Savings are the monthly savings generated from a Spend-based Compute Flexible CUD that ProsperOps has purchased as part of the Services.

Smart Savings are the monthly savings generated from a Resource-based CUD that ProsperOps has purchased or optimized as part of the Services.

For Microsoft Azure

Inherited Savings are the monthly savings generated from all customer-procured Reservations and Compute Savings Plans.

Base Savings are the monthly savings generated from Azure Compute Savings Plans.

Smart Savings are the monthly savings generated from Reservations that ProsperOps has purchased or optimized as part of the Services.