

MAKE BETTER HAPPEN

Ensono Flex[®] Cloud Services.

G-Cloud 15 Service Description
2026

ensono[®]



Unleash your legacy with Ensono

Helping the world's most innovative companies fuel transformation, navigate disruption, and lead with confidence.

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Ensono Services on G-Cloud 15

Ensono enables public sector organisations to achieve better outcomes through **cloud-first solutions**. Our team of technology consultants and engineers brings **over 15 years' experience** delivering complex, high-impact projects for the UK's leading organisations. We work collaboratively with clients understanding their goals and applying **deep technical expertise** to design, build, and manage the right solution.

Our G-Cloud 15 Services:

- **Data Assessment & Implementation:** Secure, optimise, and modernise your data for the cloud.
- **Strategic Modernisation Planning & Implementation:** Transform legacy applications and infrastructure for agility and resilience.
- **SRE as a Service (SREaaS):** Proactive reliability, automation, and performance for critical systems.
- **Enterprise Test Services:** Comprehensive testing to ensure quality, security, and compliance.
- **Identity & Access Management:** Deliver secure, scalable, and frictionless access across your organisation.
- **Flex® Cloud Services:** Scalable, on-demand cloud engineering and managed services that flex with changing priorities.

Our public sector track record includes strategic platforms for central government, rapid NHS Covid-19 chatbot delivery, and support for local authorities, transport, education, housing, and charities. We're also recognised for delivering results in the private sector. See our website for client stories. [Client Stories | Ensono](#).



Flex[®] Cloud Services

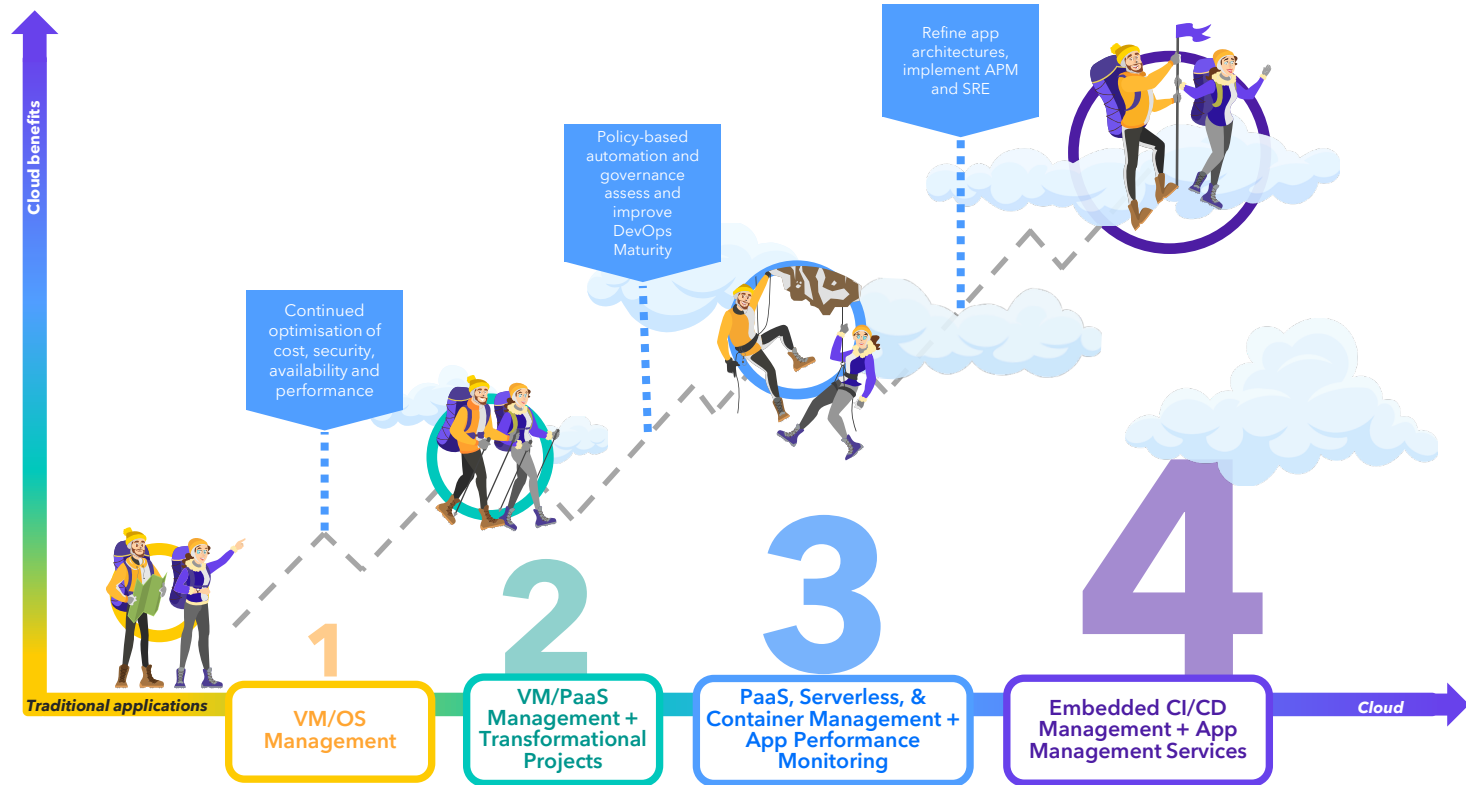
Accelerate your cloud journey

Ensono Flex® Public Cloud Services helps to **accelerate cloud returns** and acts as a **force multiplier** for internal IT teams by:

- Offloading non-strategic operational tasks
- Providing 24x7 monitoring and incident management to protect against service interruptions
- Boosting engineering velocity
- Delivering transformational projects
- Driving optimisation for peak performance and cost efficiencies



Modernising operating models



Ensono Flex® Cloud Services

Choose the services you need – and only what you need

Core Services



Cloud change & optimization services

Reactive & proactive change execution and management



Cloud infrastructure monitoring & IM

24x7 monitoring for cloud infra/services and break-fix support



Cloud VM Admin. Services

Automated patch & backup, 24x7 VM/OS monitoring & support

Advanced Services



SRE Services

Application observability and APM and 24x7 app management



Flex Cloud Engineering

DevOps, Agile Management Cloud Platform Engineering & Containerization



Cloud DBA Services for Azure SQL & AWS RDS

Database management, 24x7 support, Optimization, Performance tuning & high availability

Cloud Consulting Services



Portfolio of Digital Consulting Services

Customized consulting & professional services from migrations to cloud-native application development

Core Cloud Services

Backed by industry-leading service level agreements and objectives

Day-to-day changes

Reactive & proactive change execution to drive operational efficiency



Cloud Change & Optimization Service



90% change request success rate



4-hour change request response time (MTTA)

24x7 infra monitoring

Round-the-clock coverage for things that go bump in the night



Cloud Infrastructure Monitoring & IM



15-minute critical alert (P1) response time



4-hour critical alert (P1) resolution time objective (90%)

OS & VM health

Care and feeding for critical VMs (monitoring, patching, & backups)



Cloud VM Admin. Service



15-minute critical alert (P1) response time



4-hour critical alert (P1) resolution time objective (90%)

Advanced Cloud Services

Modern solutions to cloud-native challenges

Application uptime

Improving reliability, scalability, and performance for mission critical apps



SRE-as-a-Service



App observability, APM, & 24/7 app management

POD usage-based pricing

DevSecOps maturity

Continuous improvements and maturity of public cloud environments



Flex Cloud Engineering



DevOps, Agile Management, Cloud Platform Engineering, & Containerization

Pre-set hours per month - flex up or down to min commit

Data management

Optimize data management costs, improve security posture, and data resiliency



Cloud DBA Services for Azure SQL & AWS RDS



Database management, 24x7 support, optimization, performance & availability tuning

Unit-based pricing per DB

Digital transformation

Modernize your cloud operating model, unlock your data, leverage GenAI



Portfolio of Digital Consulting Services



Customize consulting services from migrations to cloud-native application dev

Fixed-price SOW or Consulting Solution Hours

Cloud Consulting Services

Custom-crafted professional & consulting services to accelerate transformation



Strategy & Design



Digital Patterns & Platforms



Security & Governance

Capabilities

Tech Strategy Practice

Product Map

Complex, Multi Tower
Consulting & Design

Application Portfolio
Rationalization

Industry Vertical SMEs

Cloud Native App Dev

Microservice Dev

Data Platforms

Connected Systems &
Solutions

App Modernization

Cloud Security Design

Identity & Access
Management

Cloud Security Ops &
Governance

STACKS Automation &
CI/CD platform

Why Ensono for Cloud Services

Flexible to adapt to your evolving operating model

- **Modular by design**, allowing consumption of select managed services that extends vs displaces your operations team
- Services and pricing models that **evolve with your workloads**, allowing modular changes through the life of your contract

Broad portfolio for modernisation from legacy to cloud native

- Management for **VMs, native container platforms, VDI**, and **DBA services** for database technologies
- Digital consulting portfolio that includes **migration**, app **transformation**, **data platform** and **AI**
- Leverage **DevSecOps** and **SREaaS** to modernise ops, increase developer velocity, automate workloads and improve app reliability

Maximise costs savings to power innovation

- Reduce ongoing operational expenses and **realise up to 30% of cost efficiencies** to help maximise your investments in public cloud services
- **Ensono Envision® Advisor** combines **FinOps** tooling and Ensono expertise to deliver continuous optimization of cost, security, availability and performance

Access clear insights that drive business outcomes

- **Ensono Envision®** portal spans mainframe and hybrid cloud to deliver resource insights, in-depth reporting on performance and security and **FinOps tooling** for cost allocation and governance
- **Tooling is included**, displacing cloud CMPs with large cost implications, typically based on % of cloud usage



Client stories

Client uses Ensono Flex to migrate workloads to reduce costs and improve application development productivity

CLIENT

The client is a leading global, integrated provider of multichannel business communications services and marketing solutions.

CHALLENGE

The client determined that its mainframe platform was not agile enough to meet its future growth needs. Code in the existing mainframe applications was unstandardized, which increased costs and the amount of support needed. New applications were being developed on multiple platforms. As batch cycles steadily increased in size, the client was experiencing performance disruption and expanding mainframe costs.

SOLUTION

Using Ensono Flex, a unique commercial model that gives Ensono clients the flexibility to migrate workloads across platforms without penalty, we created a turn-key solution to contain legacy applications on a new, managed distributed cost-effective infrastructure provided by Ensono. The solution combined client partner Micro Focus' rehosting software with Ensono's best-practice professional services. Much of the client's mainframe code and data components were migrated, with a smaller portion being converted or rewritten. The result was a consistent, integrated development environment for the client, eliminating functionality, performance and application efficacy constraints as they had experienced on the mainframe. Additionally, the solution improved the client's readiness to move to DevOps. Ultimately, the client experienced better performance and improved the quality of its products and services.



OUTCOMES

- \$3.3 million annual savings
- Projected 18-month ROI
- 30% increased productivity in application development
- Flexibility to migrate workloads across platforms without penalty
- Implemented a consistent, integrated development environment and eliminated functionality, performance and application constraints that the client had experienced on its mainframe



Guinness World Records seeks scalable and agile platform to store 50,000 applications

CLIENT

Guinness World Records is the global authority on record breaking. First published in 1955, the iconic annual Guinness World Records (GWR) books have sold over 141 million copies in 21 languages and in more than 100 countries. The organization receives 47,000 world record applications annually from 178 countries and has more than 53,000 current records on its database.

CHALLENGE

Over the past six years, GWR has been diversifying into a creative consultancy and digital media company as it continues to evolve in the digital era. GWRs' worldwide television programs reach over 750 million viewers annually and more than 2.7 million people subscribe to the GWR YouTube channel, which enjoys more than 264 million views per year. The GWR website receives over 19.8 million visitors annually and the organization has millions of followers and fans across the major social media platforms. For GWR, everything hinges around SQL Server. All the organization's bespoke applications are built with the .Net framework and the SQL Server databases support all incoming record applications, content, news articles and case studies.

SOLUTION

GWR chose to continue its 16-year partnership with Ensono to manage the migration of its business-critical IT architecture to an AWS platform from its current managed cloud service.

This is GWRs' first move to a public cloud environment, with the migration of mission-critical applications; including its capacity to store and manage 4K video downloads, 50,000 applications, 47,000 record enquiries from 178 countries and 6,000 records approved each year.



OUTCOMES

- Scalable and agile platform
- Capacity to store and manage 4K video downloads, 50,000 applications, all of the evidence relating to 47,000 world record submissions from 178 countries and the 6,000 records that are approved annually
- Enhanced customer experience with reduced wait times for customers' projects

"Everything is built around the SQL Server workloads that we have. We needed a cloud environment that could support it, plus the flexibility that we were looking for. And as such we need an infrastructure that gives us flexibility and agility as we expand into new markets and new product ranges."

- Rob Howe, IT Director, GWR



Mazars uses Cloud Activate & Migrate to create significant cost and performance efficiencies

Client

Mazars had traditionally run its data centre and infrastructure services for its global operations from its London offices. It needed to enable its end-users to work more flexibly and remotely, while using legacy applications, and it wanted to free up its small IT team to focus on business value services, such as its proprietary platforms that service its clients. The client decided that Microsoft Azure best solved those challenges and decided to migrate to the cloud.

Challenge

With impressive global growth comes major IT and infrastructure challenges. Its servers were humming from 9am until 5pm but sat unused the rest of the time, drawing on resources and requiring regular maintenance. In addition to its 17 UK offices, it had also acquired an Australian company and struggled with slow Citrix operating speeds between London and Australia. It needed to enable its end-users to work more flexibly and remotely, while using legacy applications, and it wanted to free up its small IT team to focus on business value services, such as its proprietary platforms that service its clients.

Solution

Ensono utilised its Cloud Activate & Migrate services, beginning with a workshop and then designed a cloud blueprint and assessed application suitability for Azure, modelling IaaS cost structures and presenting options for re-platforming and cost control. Leveraging Ensono allowed Mazars to get to the cloud as quickly as possible and enabled them to realize the benefits of cloud with a minimum amount of fuss. It's all about time-to-value with as little disruption as possible.



OUTCOMES

- \$50,000+ in cost savings
- 45% increase in international revenues in four years.
- Improved speed and availability for 2,000 global Citrix users
- Enhanced user experience

The Mazars logo, consisting of the word "mazars" in a bold, blue, lowercase sans-serif font, positioned on a white rectangular background.



More about us

Who we are



250+
clients



11+ years
average client tenure

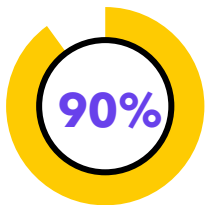


3,900+
experts



\$1B+
global revenue

Trusted to run, migrate, and protect the world's most critical workloads



Client revenue

90% of our client's revenue runs through Ensono managed platforms

300+

Migrations

Help clients exit datacenters and rely on Ensono DCs and public clouds.

250+

Microsoft Experts

Certified across Azure, data & AI, and app innovation

90PB+

Data footprint

Manage complex data sets and multiple storage platforms

165+

AWS Experts

Certified across migrations, modernisation and managed services

3,400+

Managed Servers

Supporting mission-critical workloads across hybrid environments

Ensono Cloud Services Portfolio

Cloud Consulting



Digital Strategy



Landing Zone
Design & Build



Cloud Migration



Modern Workplace
M365, EMS



Application
Modernisation



IdAM



Security Services



Data platforms



AI



Microservices



Cloud Optimisation



Application
Presentation

Cloud Managed Services



Cloud Operate



Flex Engineering



Site Reliability
Engineering (SRE)



Ensono Envision



Database
Managed
Services



VDI
AVD & Citrix



Well Architected
Review

We follow the GDS Service Manual's approach to agile delivery

Discovery

- A short (typically four to eight week) phase focused on understanding the problem to be solved: Researching user needs, agreeing business goals, detailing constraints, and identifying ideas to test at alpha.



Alpha

- Another short (typically six to eight week) phase focused on building prototypes and testing ideas, working with a small group of users or stakeholders.
- The objective of this stage is to get enough feedback on a prototype to determine whether to move on to beta.



Beta

- A phase focused on starting to build the best idea from alpha. An initial, private beta will involve a limited number of users to gather feedback to make improvements.
- Once we've done that and are confident that the service can operate at scale, we can move into public beta, opening up the service to everyone that needs it and preparing for live.



Live

- The focus of the live phase is to support the service on a sustainable, ongoing basis, continuing to make improvements, and iterating to take account of emerging needs.
- Success is measured against the targets agreed during the earlier phases.

Why Ensono?

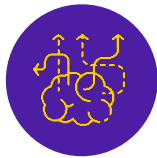
- **Business outcomes first:** We focus on delivering better business results, not just technology solutions.
- **Vendor agnostic:** Independent advice backed by partnerships with all major cloud providers, without commercial bias.
- **Code less, deliver more:** We leverage existing technologies and prefer PaaS for hyperscale performance, risk reduction, and cost efficiency.
- **Proven delivery:** A decade of engineering excellence, supported by Ensono Stacks, our toolbox of tested approaches and automation.
- **Knowledge transfer:** We train and empower in-house teams for long-term self-sufficiency, with managed services available when needed.

Ensono has unique expertise, focus and flexibility



Capability & Commitment

With expertise in **AWS, Azure, GCP**, private cloud and legacy systems we excel in complex environments, helping our clients to **unlock their most valuable data and insights from mainframe to cloud.**



Outcome Focused

We focus on **your core business objectives** and outcomes with a **technology agnostic** approach, independent of vendors and point solutions.



Proactive partnership

We don't just reimagine your strategy, we roll up our sleeves and deliver our recommendations. Ensono is an **extension of your team, built around your needs.**

Ensono continues to be recognised for its technology, people and innovation

Microsoft Partner Azure Expert MSP



Microsoft
Solutions Partner
Security

Microsoft
Solutions Partner
Infrastructure
Azure

Specialist
SAP on Azure
Microsoft Windows Virtual
Desktop
Infra and Database Migration

Microsoft
Solutions Partner
Digital & App Innovation
Azure

Specialist
Kubernetes on Azure

Microsoft
Solutions Partner
Data & AI
Azure

Specialist
Kubernetes on Azure
Infra and Database Migration



MSUS Partner Award Winner 2020



- Public Sector
- Immersion Day
- Public Sector Solution Provider



- Migration Services Competency

- Amazon EC2 for Windows Server Delivery
- AWS Microsoft Workloads Services Competency



Google Cloud
Partner

SAP® Certified
in Hosting Services

SAP® Certified
in Cloud Operations

SAP® Certified
in SAP HANA® Operations



Partner
Preferred
Service Provider



Gold
Partner



Security & Compliance Certifications



At Ensono, our **dedication to excellence** extends beyond industry accolades to include a steadfast **commitment to security and compliance**. Our certifications are a testament to the **rigorous standards** we uphold to protect and serve our clients with **reliability and trust**.

ESG Commitment

The Environment

We are reducing energy use and material waste through environmentally responsible management of offices and data centers. We have implemented programs that:

- Monitor air emissions
- Recycle cooling water and electronic waste
- Reduce energy consumption
- Ensure safe disposal of hazardous materials
- Use renewable and/or lower impact energy sources

2050 Net Zero Goal

Social Responsibility

By developing people in a diverse, equitable and inclusive workplace, we offer growth opportunities for associates and more innovative solutions for clients. Initiatives include:

- Unconscious bias training
- Tech Talent Charter (U.K. nonprofit)
- Ensono Academies:
 - Junior Academy for inner city youth
 - Ensono Mainframe & Cloud Academies
- Women Connected mentoring program
- Associate development, recognition and engagement programs

Governance

We are a trusted global MSP, serving clients throughout the world. Our code of conduct defines standards for a fair and safe workplace. Governance practices include:

- Board oversight of financial audits and reporting; technology strategy and investment; and compensation plans
- Annual compliance, privacy and data protection training for all associates
- Comprehensive Risk Management program
- Compliance with industry regulations

Culture That Shows Up in Your Results

Being a great ally starts with our people and ends with stronger results for you.

What you get



24/7 extension of your team

Globally aligned, locally accountable



Transparent allyship

We flag issues early and fix them fast



Built-in agility

We adapt to your ways of working



Lower costs

Proactively even if it doesn't benefit us

Powered by

3,900+

Global Associates

with hands-on service mindset

98%

Client Satisfaction

on critical incidents



Great Place to Work® Certified

(US, India, Poland, UK, Germany)

Embedded in your tools, your workflows, your strategy



A relentless ally, working tirelessly in pursuit of your goals

Deeper, broader expertise

“

Every other firm brought their sales team—Ensono brought the people who would be there the day after the sale.”

Chief Information Officer
Major Retailer

An extension of your team

“

Your team is amazing—it has been a true partnership since the first interaction.”

Director, Infrastructure & Operations
Major Energy Company

Putting your interests first

“

Ensono provides a personal touch and is always proactively engaged.”

Chief Operating Officer
Government Agency



Contact us.

Email: bids@ensono.com
www.ensono.com

Take a look at our UK Government
Frameworks webpage for more details:
<https://www.ensono.com/gb/g-cloud-15/>

The background is a deep purple color. It features a subtle, repeating pattern of small triangles that create a 3D effect. Overlaid on this are several concentric, semi-transparent circles of varying shades of purple, centered towards the right side of the image.

enso^{no}[®]
Make better happen