

Ensono Pricing

Lot 3 Rate Card

G-CLOUD 15 : RM1557.15

2026

1 Overview

This Pricing Document sets out the required Further Price Information for Ensono's Cloud Support Services under G Cloud 15 Lot 3 (RM1557.15). It meets Crown Commercial Service requirements for transparent and comparable pricing in line with Framework Schedule 3 and Annex 2.

The Pricing has been presented through a rate card aligned to the Government Digital and Data Profession Capability Framework, whereby key underpinning assumptions and conditions have been clearly defined to ensure full transparency for the Buyer.

2 Ensono Rate Card

Role titles and descriptions below align to the Government Digital and Data Profession Capability Framework.

ROLE			ONSHORE RATE	OFFSHORE RATE
Architecture Roles	Business architect	Trainee business architect	N/A	N/A
		Associate business architect	N/A	N/A
		Business architect	£1,446.00	N/A
		Lead business architect	£1,675.00	N/A
	Data architect	Data architect	£1,101.00	N/A
		Senior data architect	£1,446.00	N/A
		Chief data architect	£1,675.00	N/A
	Enterprise architect	Enterprise architect	£1,075.00	N/A
		Senior enterprise architect	£1,300.00	N/A
		Lead enterprise architect	£1,446.00	N/A
		Principal enterprise architect	£1,675.00	N/A
	Network architect	Associate network architect	£872.00	N/A
		Network architect	£1,101.00	N/A
		Lead network architect	£1,446.00	N/A
	Security architect	Security architect	£872.00	N/A
		Lead security architect	£1,446.00	N/A
		Principal security architect	£1,675.00	N/A
	Solution architect	Associate solution architect	N/A	N/A
		Solution architect	£872.00	N/A
		Senior solution architect	£1,101.00	N/A
		Lead solution architect	£1,446.00	N/A
		Principal solution architect	£1,675.00	N/A
	Technical architect	Associate technical architect	N/A	N/A
		Technical architect	£872.00	£560.00
		Senior technical architect	£1,101.00	N/A
		Lead technical architect	£1,446.00	N/A

		Principal technical architect	£1,675.00	N/A
Chief digital and data roles	Chief data officer	Chief data officer	£2,314.00	N/A
	Chief information security officer	Chief information security officer	£2,314.00	N/A
	Chief technology officer	Chief technology officer	£2,314.00	N/A
Cyber security roles	Cyber security audit and assurance	Lead cyber security audit and assurance	£1,446.00	N/A
		Principal cyber security audit and assurance	£1,675.00	N/A
	Cyber security governance and risk management	Associate cyber security governance and risk manager	£1,101.00	N/A
		Lead cyber security governance and risk manager	£1,446.00	N/A
		Principal cyber security governance and risk manager	£1,675.00	N/A
	Cyber security monitoring	Associate cyber security monitoring	£1,101.00	N/A
		Lead cyber security monitoring	£1,446.00	N/A
		Principal cyber security monitoring	£1,675.00	N/A
	Cyber security incident response	Associate cyber incident response	£1,101.00	N/A
		Lead cyber security incident response	£1,446.00	N/A
		Principal cyber security incident response	£1,675.00	N/A
	Cyber security vulnerability management	Associate cyber security vulnerability management	£1,101.00	N/A
		Lead cyber security vulnerability management	£1,446.00	N/A
		Principal cyber security vulnerability management	£1,675.00	N/A
	Cyber security digital forensics	Associate cyber security digital forensics	N/A	N/A
		Lead cyber security digital forensics	N/A	N/A
		Principal cyber security digital forensics	N/A	N/A
	Cyber security testing	Associate cyber security testing	N/A	N/A
		Lead cyber security penetration testing	N/A	N/A
		Principal cyber security testing	N/A	N/A
	Cyber security secure design	Associate cyber security secure systems architecture and design	£1,101.00	N/A

		Lead cyber security secure systems architecture and design	£1,446.00	N/A
		Principal cyber security secure systems architecture and design	£1,675.00	N/A
Data roles	Analytics engineer	Trainee analytics engineer	N/A	N/A
		Analytics engineer	£1,005.00	£550.00
		Senior analytics engineer	£1,115.00	£650.00
		Lead analytics engineer	£1,370.00	N/A
		Head of analytics engineering	£1,574.00	N/A
	Data analyst	Associate analyst	£872.00	N/A
		Data analyst	£1,005.00	£450.00
		Senior data analyst	£1,115.00	£575.00
		Principal data analyst	£1,574.00	N/A
	Data engineer	Data engineer	£1,005.00	£550.00
		Senior data engineer	£1,115.00	£650.00
		Lead data engineer	£1,370.00	N/A
		Head of data engineering	£1,574.00	N/A
	Data ethicist	Data ethics lead	£1,370.00	N/A
		Head of data ethics	£1,574.00	N/A
	Data governance manager	Data governance manager	£1,115.00	N/A
		Lead data governance manager	£1,370.00	N/A
		Head of data governance	£1,574.00	N/A
	Data scientist	Trainee data scientist	N/A	N/A
		Associate data scientist	£872.00	N/A
		Data scientist	£1,005.00	N/A
		Principal data scientist	£1,115.00	N/A
		Lead data scientist	£1,370.00	N/A
		Head of data science	£1,574.00	N/A
	Machine learning engineer	Senior machine learning engineer	£1,370.00	N/A
		Lead machine learning engineer	£1,574.00	N/A
	Performance analyst	Associate performance analyst	N/A	N/A
		Performance analyst	£1,005.00	N/A
		Senior performance analyst	£1,115.00	N/A
		Lead performance analyst	£1,370.00	N/A
		Head of performance analysis	£1,574.00	N/A
IT Operations Roles	Application operations engineer	Associate application operations engineer	N/A	N/A
		Application operations engineer	£931.00	£450.00

		Senior application operations engineer	£1,051.00	£575.00
		Lead application operations engineer	£1,302.00	N/A
		Principal application operations engineer	£1,523.00	N/A
	Business relationship manager	Business relationship manager	£931.00	N/A
		Senior business relationship manager	£1,051.00	N/A
		Lead business relationship manager	£1,302.00	N/A
	Change and release manager	Configuration analyst	£560.00	N/A
		Change and release analyst	£931.00	N/A
		Change and release manager	£1,051.00	N/A
	Command and control centre manager	Operations analyst	£931.00	N/A
		Senior operations analyst	£1,051.00	N/A
		Operational control manager	£1,302.00	N/A
		Head of command and control	£1,523.00	N/A
	End user computing engineer	Associate end user computing engineer	N/A	N/A
		End user computing engineer	£931.00	£560.00
		Senior end user computing engineer	£1,051.00	N/A
		Lead end user computing engineer	£1,302.00	N/A
		Principal end user computing engineer	£1,523.00	N/A
	IT service manager	IT service analyst	£560.00	N/A
		IT service manager	£931.00	N/A
		Senior IT service manager	£1,051.00	N/A
		Head of IT service management	£1,302.00	N/A
	Incident manager	Incident manager	£931.00	N/A
		Major Incident manager	£1,051.00	N/A
	Infrastructure engineer	Associate infrastructure engineer	N/A	N/A
		Infrastructure engineer	£931.00	£560.00
		Senior infrastructure engineer	£1,051.00	N/A
		Lead infrastructure engineer	£1,302.00	N/A
		Principal infrastructure engineer	£1,523.00	N/A

	Infrastructure operations engineer	Associate infrastructure operations engineer	N/A	N/A
		Infrastructure operations engineer	£931.00	£560.00
		Senior infrastructure operations engineer	£1,051.00	N/A
		Lead infrastructure operations engineer	£1,302.00	N/A
		Principal infrastructure operations engineer	£1,523.00	N/A
	Problem manager	Problem analyst	£560.00	N/A
		Problem manager	£931.00	N/A
	Service desk manager	Service desk analyst	£560.00	N/A
		Senior service desk analyst	£931.00	N/A
		Service desk manager	£1,051.00	N/A
		Head of service desk	£1,302.00	N/A
	Service transition manager	Service acceptance analyst	£560.00	N/A
		Service readiness analyst	£931.00	N/A
		Service transition manager	£1,051.00	N/A
		Lead service transition manager	£1,302.00	N/A
Product and delivery roles	Business analyst	Trainee business analyst	N/A	N/A
		Junior business analyst	£560.00	N/A
		Business analyst	£760.00	N/A
		Senior business analyst	£914.00	N/A
		Lead business analyst	£1,202.00	N/A
		Head of business analysis	£1,355.00	N/A
	Delivery manager	Associate delivery manager	£760.00	£500.00
		Delivery manager	£914.00	£600.00
		Senior delivery manager	£1,202.00	£780.00
		Head of (Agile) delivery management	£1,355.00	N/A
	Digital portfolio manager	Digital portfolio analyst	£760.00	N/A
		Digital portfolio manager	£914.00	N/A
		Senior digital portfolio manager	£1,202.00	N/A
		Head of portfolio	£1,355.00	N/A
	Product manager	Associate product manager	£560.00	N/A
		Product manager	£760.00	N/A
		Senior product manager	£914.00	N/A
		Lead product manager	£1,202.00	N/A
		Head of product	£1,355.00	N/A
	Programme delivery manager	Programme delivery manager	£1,202.00	N/A

	Service owner	Service owner	£1,202.00	N/A
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	Tester (QAT)	£786.00	£450.00
		QAT analyst	£786.00	£450.00
		Senior QAT analyst	£909.00	£575.00
		Lead QAT analyst	£1,165.00	
	Test engineer	Tester (test engineer)	£786.00	£450.00
		Test engineer	£982.00	£450.00
		Senior test engineer	£1,201.00	£575.00
		Lead test engineer	£1,370.00	N/A
	Test manager	Test manager	£1,201.00	N/A
		Head of test	£1,339.00	N/A
Software development roles	Development operations (DevOps) engineer	Apprentice DevOps engineer	N/A	N/A
		Junior DevOps engineer	£560.00	N/A
		DevOps engineer	£982.00	£450.00
		Senior DevOps engineer	£1,300.00	£575.00
		Senior DevOps engineer - management	£1,300.00	£575.00
		Lead DevOps engineer	£1,446.00	N/A
		Lead DevOps engineer - management	£1,446.00	N/A
		Principal DevOps engineer	£1,446.00	N/A
		Principal DevOps engineer - management	£1,446.00	N/A
	Frontend developer	Apprentice frontend developer	N/A	N/A
		Junior frontend developer	£560.00	N/A
		Frontend developer	£982.00	£450.00
		Senior frontend developer	£1,201.00	£575.00
		Lead frontend developer	£1,370.00	N/A
		Head of frontend development	£1,675.00	N/A
	Software developer	Apprentice developer	£280.00	N/A
		Junior developer	£560.00	N/A
		Developer	£982.00	£450.00
		Senior developer	£1,201.00	£575.00
		Senior developer - management	£1,201.00	£575.00
		Lead developer	£1,370.00	N/A
		Lead developer - management	£1,370.00	N/A
		Principal developer	£1,446.00	N/A
		Principal developer - management	£1,446.00	N/A
User-centred design roles	Accessibility specialist	Junior accessibility specialist	£760.00	N/A
		Accessibility specialist	£916.00	N/A

		Senior accessibility specialist	£1,202.00	N/A
		Head of accessibility	£1,355.00	N/A
	Content designer	Associate content designer	N/A	N/A
		Junior content designer	£560.00	N/A
		Content designer	£760.00	N/A
		Senior content designer	£916.00	N/A
		Lead content designer	£1,202.00	N/A
		Head of content design	£1,355.00	N/A
	Content strategist	Content strategist	£1,202.00	N/A
	Graphic designer	Associate graphic designer	N/A	N/A
		Junior graphic designer	£560.00	N/A
		Graphic designer	£760.00	N/A
		Senior graphic designer	£916.00	N/A
		Lead graphic designer	£1,202.00	N/A
		Head of graphic design	£1,355.00	N/A
	Interaction designer	Associate interaction designer	N/A	N/A
		Junior interaction designer	N/A	N/A
		Interaction designer	£760.00	N/A
		Senior interaction designer	£916.00	N/A
		Lead interaction designer	£1,202.00	N/A
		Head of interaction design	£1,355.00	N/A
	Service designer	Associate service designer	N/A	N/A
		Junior service designer	N/A	N/A
		Service designer	£760.00	N/A
		Senior service designer	£916.00	N/A
		Lead service designer	£1,202.00	N/A
		Head of service design	£1,355.00	N/A
	Technical writer	Technical writer	£916.00	N/A
		Lead technical writer	£1,202.00	N/A
	User researcher	Associate user researcher	N/A	N/A
		Junior user researcher	N/A	N/A
		User researcher	£760.00	N/A
		Senior user researcher	£916.00	N/A
		Lead user researcher	£1,202.00	N/A
		Head of user research	£1,355.00	N/A

3 Assumptions

The following assumptions shall apply to the Rate Card:

- All rates detailed herein are exclusive of VAT.
- Travel and subsistence are excluded and, if required, are charged at cost in line with Buyer's expense policy.
- Rates include remote delivery (including Off-shore support (where permitted) and standard tooling as agreed in the relevant Call-Off Contract.
- Third-party licenses, cloud subscriptions, and hardware are excluded from these rates unless specified.
- Any change requests shall be priced separately under an agreed Variation pursuant to the relevant Call-Off Contract.