



Pricing Document- ISG GovernX®

G-CLOUD 12. LOT 2: CLOUD SOFTWARE

ISG Managed Services provides better governance to outsourced cloud and non cloud relationships by providing a global delivery team, innovative and proprietary technology, and quality controls beyond the reach of most organisations, delivering 25% savings in the management cost. ISG Managed Services establishes the proper controls, tools and processes to consistently govern third-party agreements.



ISG GovernX[®] is a digital supplier and contract management platform. It automates the entire end-to-end contract lifecycle enabling strategic third-party supplier relationships by providing a complete, customized view of users' contract and supplier ecosystem. ISG GovernX[®] improves supplier performance and collaboration, decreases spend, ensures regulatory compliance and mitigates third-party risk.

ISG GovernX® Price List

Category	Item	Price
ISG GovernX® Solution	Setup and Client/Supplier Onboarding (three Tier 1 Contracts)	£225,000 One-Time
	Ongoing Subscription and Support (three Tier 1 Contracts) – Includes support of our expert team managing Supplier Relationship and leveraging our scalable technology	£52,000 Monthly
	Incremental 5-Pack ISG GovernX® User Licenses	£200 Monthly
	Onshore Senior Professional	£2,600 Daily
	Onshore Delivery Personnel	£2,300 Daily
Additional Support	Subsequent Onboarding Fee Per Tier 1 Contract	£7,800 One-Time
	Subsequent Onboarding Fee Per Tier 2, 3, or 4 Contracts	£500 One-Time
	Add'l Subscription and Support for Tier 1 Contract	£2,500 Monthly
	Invoice Forensics	Gainshare, 30% of findings
	ISG GovernX® Data Transfer with an Additional External Data Source	£10,000 One-time
	Executive Insights	£7,000 One-time £2,000 Monthly
Third Party Risk	ISG Provider Profiles	£150 per Supplier
Assessment & Design Services	Professional Services	T&M or fixed price projects at agreed rate card



Supplementary Pricing Information

isg-one.com

ISG GovernX® Platform



£225,000
One-time Implementation

£52,000
Monthly
Subscription



30 Users

- ISG GovernX® solution setup: with three Tier 1 Managed Supplier Contracts; Training and remote workshops
- 30 ISG GovernX® user licenses
- Dedicated Service Now instance hosted on Service Now SaaS cloud
- ISG GovernX® Data Transfer with one data source
- 24x5 Help Desk support

- Subscription for additional Tier 1 contract –£7800 monthly
- Additional 5-Pack ISG GovernX® User Licenses – £200 monthly subscription

Capabilities Included

- Contract build, renewal and termination workflow
- Contract metadata extraction and management
- Contract obligation and deliverable compliance management
- Workflow, Alerts, and Governance Repository for:
 - Risks, Actions, Issues & Decisions (RAID)
 - Invoices w/billing unit level automated validation
 - Validated service level performance and service credits/earn backs
- Third-party risk tiering, profiles and service improvement
- Governance forum and satisfaction survey administration
- Interactive dashboards and supply analytics

ISG GovernX[®] Incremental Onshore Expertise and Support

Onshore Expert Resources



Daily Price £2,600

Senior Professional



Daily Price £2,300

Delivery Personnel

- Ongoing support and education in vendor management operations.
- Consult on strategic sourcing culture and supplier relationship management based on market changes and operational environment data.
- Recommend approaches address issues as raised by delivery leaders and suppliers.
- Working with client sponsors to drive greater adoption of VMO best practices and use of ISG GovernX[®].

*For additional contract tiers and contract volumes, contact ISG for pricing

ISG GovernX® Professional Services

Subsequent Contract Onboarding

Tier 1 Contracts
**One-Time
£7,800**

- Tier 1 contracts = 15+ Service Levels, >2 Invoices, >300 Pages
- Contract metadata extraction and document load
- Extraction and operationalization of D&Os, service levels, and billing units



Tier 2, 3 or 4 Contracts
**One-Time
£500**

- Contract metadata extraction and document load

Invoice Forensics



**Gainshare
30% of findings**

- Review of invoices to find errors such as:
 - Overbillings
 - Compliance gaps
 - Service performance misses
 - Duplicative services
- Findings going back 12 months

Data transfers with additional external data sources



**One-Time
£10,000**

- Integration with Client ERPs, ITSM platforms – data push into ISG GovernX® only
- Data mapping, configuration changes included
- Nominal efforts < 30 hours for ongoing upkeep within a calendar year resulting from change at client end is not charged
- Bespoke application integration may need add on pricing

ISG GovernX® Third-party Risk Monitor

TPRM Monitor

£150

Monthly Subscription per Target
Add'l targets further discounted

Targets

Suppliers

Locations

- Daily operational and legal/compliance alerts, segmented as high, medium or low risk
- Quarterly operating margin, attrition, and Altman Z (probability of business bankruptcy of a company) performance metrics
- Information and research on supplier performance and locations.
- Access to white papers and articles published for suppliers.
- Due diligence information when onboarding or renewing major contracts.
- Dashboards and reports for visibility on specified suppliers.



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ISG (Information Services Group) (Nasdaq: III) is a leading global technology research and advisory firm. A trusted business partner to more than 900 clients, including more than 75 of the world's top 100 enterprises, ISG is committed to helping corporations, public sector organizations, and service and technology providers achieve operational excellence and faster growth. The firm specializes in digital transformation services, including AI and automation, cloud and data analytics; sourcing advisory; managed governance and risk services; network carrier services; strategy and operations design; change management; market intelligence and technology research and analysis. Founded in 2006, and based in Stamford, Conn., ISG employs 1,600 digital-ready professionals operating in more than 20 countries—a global team known for its innovative thinking, market influence, deep industry and technology expertise, and world-class research and analytical capabilities based on the industry's most comprehensive marketplace data. For more information, visit www.isg-one.com.