

Secure Biometric Visits Systems for Secure Environments - Pricing

1. Overview

Unilink's Secure Biometric Visits System for Secure Environments provide biometric-enabled software services to support identity management, access control, and secure operational processes within secure environments, including prisons, secure hospitals, young offender institutions, and immigration centres. The service supports reliable identity assurance and integrates with wider operational and case management systems.

2. Pricing approach

Unilink's Biometric Visit Management System is priced as SaaS with or without cloud hosting. The SaaS rates include comprehensive software support, updates, new releases and functional improvements and the rates for cloud hosting include a fully managed hosting service provision with all the MoJ required security provisions.

The SaaS rates are published on a per-bed, per-year basis enabling buyers to calculate software and hosting costs at the point of award using published framework rates

Pricing is modular and based on the operational capacity of the secure environment, defined as the number of beds, the functional modules selected and the chosen deployment model (software only or managed cloud hosting).

All prices shown are maximum framework prices. Any discounts offered are applied as reductions from these published rates.

3. Software licence and hosting pricing

Buyers select the modules required for their operational needs. The total annual software licence cost is calculated by multiplying the number of beds by the applicable per-bed annual price for each selected module.

The pricing does not include any hardware

Visits Management	Operational Capacity - Number of Beds					
	up to 999	1 to 1,999	2 to 4,999	5 to 14,999	15 to 30,000	over 30,000
Prisoner Reception (per bed/year)	£ 12.78	£ 11.79	£ 10.95	£ 9.13	£ 6.94	£ 4.75
Social Visitors (per bed/year)	£ 9.86	£ 9.13	£ 7.67	£ 5.84	£ 4.38	£ 2.92
Staff (per bed/year)	£ 7.30	£ 6.57	£ 5.11	£ 3.65	£ 2.56	£ 1.83
Official Visitors (per bed/year)	£ 5.48	£ 4.75	£ 3.65	£ 2.56	£ 1.83	£ 1.10
Prisoner/Staff Movements (per bed/year)	£ 5.48	£ 4.75	£ 3.65	£ 2.56	£ 1.83	£ 1.10
Turnstiles (per bed/year)	£ 5.48	£ 4.75	£ 3.65	£ 2.56	£ 1.83	£ 1.10
Cloud Hosting						
Fully managed Service (per bed/year)	£ 36.50	£ 32.85	£ 29.20	£ 21.90	£ 14.60	£ 9.13

**Turnstiles* means software and interfaces to the System and optional staff keys*

Annual prices are derived directly from the published per-bed, per-day framework rates and are provided for indicative comparison only.

4. Hardware supply

Hardware is not included in the software licence pricing shown above. Unilink can supply hardware as an ancillary element to the service, priced separately and outside of the G-Cloud software licence.

5. Physical works and cabling

Some implementations may require physical works such as structured cabling to support the deployment of hardware used in conjunction with the software.

Physical works and cabling are not included in the software licence pricing and are not a mandatory part of the service. Where required, these activities may be provided as an ancillary element, priced separately and outside of the G-Cloud software licence. Buyers may alternatively procure these services through their preferred procurement route.

6. Annual hardware support and maintenance

Where hardware is used as part of the service, annual support and maintenance services may be provided. These services relate to the support of hardware assets only and do not include the supply of hardware.

Hardware	Annual support fee (£)	Hardware	Annual support fee (£)
Turnstiles*	£452	PC Workstation	£80
Server	£452	Wall Mount PC	£80
Camera	£75	Colour Printer	£60
MA Scanner	£75	B&W Printer	£50
MA Extreme	£180	Badge Printer	£220
MSO Scanner	£180	ID Scanner	£140
Kiosks	£180	UPS	£30
NAS Drive	£180	Server UPS	£100

*subject to third party supplier rates and chosen level of support

7. Onboarding and configuration

Initial onboarding and configuration are provided as a one-off service and are priced separately from the software licence.

Onboarding services are delivered on a time-and-materials basis using the day rates set out below. The level of effort required will depend on the scope of the implementation, including the modules selected, integration requirements, and deployment approach.

Onboarding activities may include software configuration, integration with agreed interfaces, user and role setup, training, and installation and setup of hardware used in conjunction with the software.

Physical works, including structured cabling or building works, are excluded from onboarding and, where required, are provided as an ancillary service outside of the software licence.

Typical implementation for this service is 6–10 weeks, depending on biometric device deployment, integration requirements, and estate readiness.

The total cost of onboarding and configuration will not exceed £75,000 per site, calculated solely using the published day rates.

Onboarding day rates

Activity / Role	Day rate (£)
Programme Management	£1,315
Project Management	£1,114
Business Analysis (GAP BA)	£1,114
Site Surveys	£898

Installation	£998
Configuration	£1,098
Software Development	£998
Testing	£998
Training	£1,114

Consultant's Working Day – 7.5 hours exclusive of travel and lunch (our consultants will work a 'professional day' of at least 7.5 hours – hours over 9 hours per day will attract a cost premium of 1.5 times the daily rate as will unsocial hours, Saturdays 1.35 and Sundays 1.5. Partial days will be rounded up to the nearest quarter of a day.

Working Week – Monday to Friday excluding national holidays.

Office Hours - 09:00 – 17:30 Monday to Thursday, 09:00 – 17:00 Friday.

Travel – Travel time is charged at the minimum rate.

Subsistence – Included in day rate for work local to consultant, otherwise charged at £195 + VAT per day (including hotel, food and telephone costs).

Mileage – As above.

Professional Indemnity Insurance – included in day rate

Annual fees are payable annually in advance.

All prices exclude VAT.