



PALANTIR PLATFORM

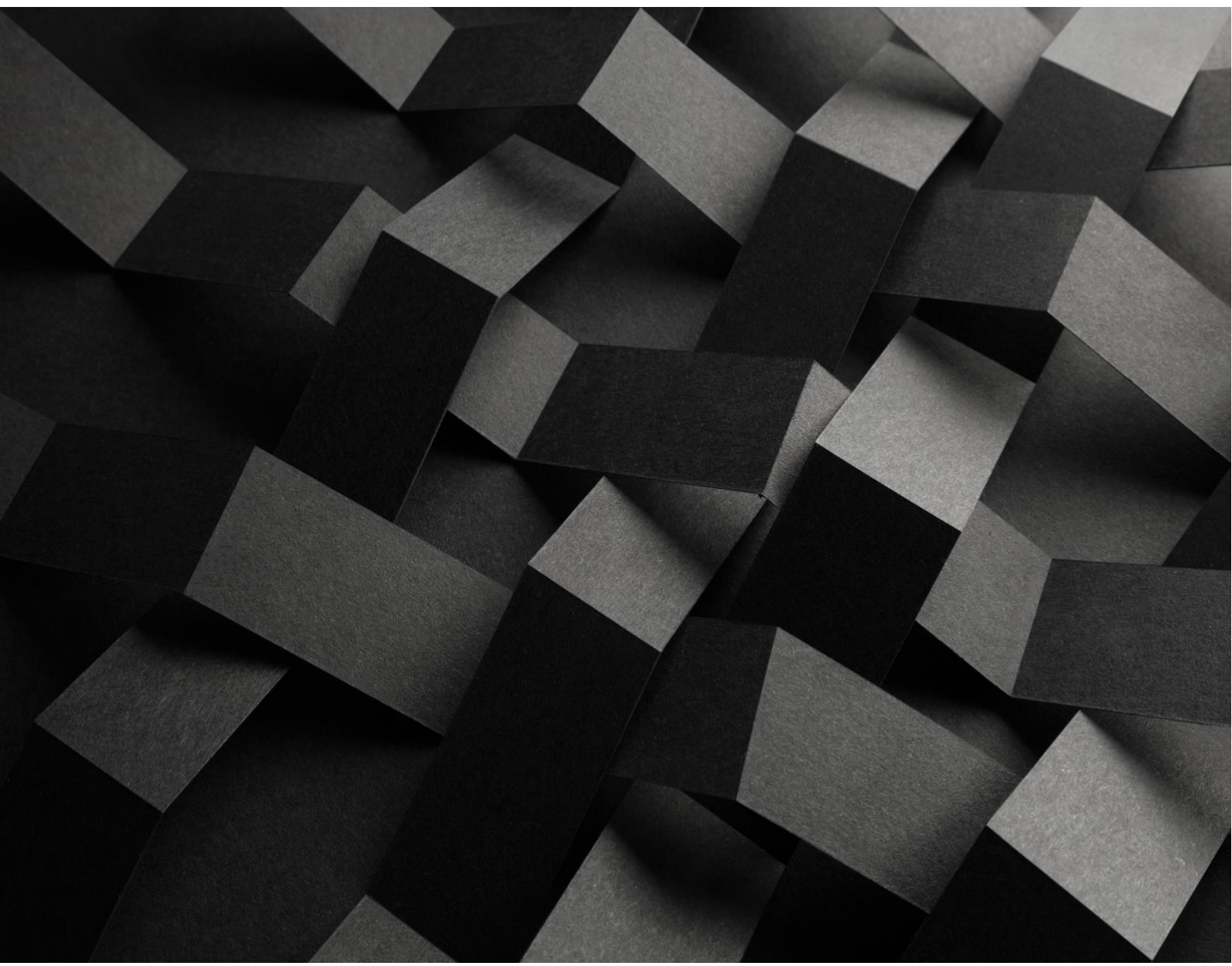
PRICING DOCUMENT

Prepared For: G-Cloud 15 Framework

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No.	Item Reference	Product Descriptions	Publisher List Price
Trial Software Licences		<i>Trial Software Licences are priced at a nominal cost which can be adjusted, if required by the customer. Evaluation of customer requirements will be conducted prior to provision of any trial, with term and scope to be determined at Palantir's discretion.</i>	
1	TRIAL	Provision of Palantir Software for a trial period.	£1.00
Discovery Packages		<i>Discovery packages are priced on a term basis not to exceed 3 months. Discovery level will be determined based on the anticipated scope. Term and scope will be determined at Palantir's discretion.</i>	
2	DISC-1	Discovery package for a small use case.	£50,000.00
3	DISC-2	Discovery package for a medium use case.	£125,000.00
4	DISC-3	Discovery package for a large use case.	£250,000.00
Pilot Software Licences		<i>Pilot Software Licences are priced on a term basis. Term and scope will be determined at Palantir's discretion.</i>	
5	PILOT-1	Pilot 1 Term Licence.	£50,000.00
6	PILOT-2	Pilot 2 Term Licence.	£100,000.00
7	PILOT-3	Pilot 3 Term Licence.	£250,000.00
8	PILOT-4	Pilot 4 Term Licence.	£500,000.00
Platform Licences		<i>Platform licences are priced on a per annum basis.</i>	
9	PT-PLAT	Single environment, single organisation, Palantir Platform Licence.	£3,428,840.00
Capability Licences		Capability Licences are priced on a per annum basis.	
10	PT-CAP-S	Capability Licence - Small	£1,863,500.00
11	PT-CAP-M	Capability Licence - Medium	£3,727,000.00
12	PT-CAP-L	Capability Licence - Large	£5,590,500.00

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Sustain Licences		Sustain Licences are priced on a per annum basis.	
13	PT-SUS-S	Sustain Licence – Small	£1,304,450.00
14	PT-SUS-M	Sustain Licence – Medium	£2,608,900.00
15	PT-SUS-L	Sustain Licence - Large	£3,913,350.00
Legacy Services		<i>The below offerings are Legacy Services (services intended to support customers on legacy licencing model terms – subject to scoping)</i>	
Platform Usage		<i>Platform Usage is priced on a usage basis. Included usage must be utilised in the year in which it is purchased (i.e., no roll-over).</i>	
16	PT-USE-1	Usage worth £1,000.00	£1,000.00
17	PT-USE-2	Usage worth £5,000.00.	£5,000.00
18	PT-USE-3	Usage worth £25,000	£25,000.00
19	PT-USE-4	Usage worth £250,000	£250,000.00
20	PT-USE-5	Usage worth £500,000	£500,000.00
21	PT-USE-6	Usage worth £1,000,000	£1,000,000.00
22	PT-USE-7	Usage worth £2,500,000	£2,500,000.00
Implementation & Support Services		<i>Implementation and Support services are priced on the basis specified below. Use Case maintenance levels will be determined at Palantir's discretion. Use Case maintenance plans are priced on a per month basis.</i>	
23	IMPL-REP	Implementation and Engineering Services. Per person per quarter (or equivalent).	£175,000.00
24	CSS-1	Use Case maintenance plan per quarter for small use case.	£ 22,362.00
25	CSS-2	Use Case maintenance plan per quarter for medium use case.	£ 44,724.00

No.	Item Reference	Product Descriptions	Publisher List Price
26	CSS-3	Use Case maintenance plan per quarter for large use case.	£ 67,086.00
27	CSS-4	Technical and implementation guidance and support to end users worth up to £15,000.	£15,000.00
28	CSS-5	Technical and implementation guidance and support to end users worth up to £30,000	£30,000.00
29	CSS-6	Technical and implementation guidance and support to end users worth up to £50,000	£50,000.00
30	CSS-6	Technical and implementation guidance and support to end users worth up to £100,000	£100,000.00
31	CSS-8	Solution design consultancy per two-week sprint.	£40,000.00
32	CSS-9	Customer success manager. Per quarter.	£60,000.00
Core-Based Software Licences		<i>Core-Based Software Licences are priced on a per annum, per server core basis.</i>	
33	PF-CORE-YEAR	Palantir Platform Term Licence. No additional user licences required (minimum 6 months).	£66,000.00
Support and Maintenance		<i>Support and Maintenance is priced on a per annum, per server core basis.</i>	
34	PF-SM	Support and Maintenance for Palantir Platform Core-Based Licences.	£21,500.00

