



G-Cloud 15 Pricing Document: Google Workspace: AI-Enhanced Collaboration Suite

1. Introduction

This document outlines the pricing structure for Qodea's Google Workspace: AI-Enhanced Collaboration Suite offering under the G-Cloud 15 Framework (RM1557.15), Lot 2b. Qodea is a specialised reseller of Google products and services, providing public sector buyers with access to the full suite of Software as a Service (SaaS) capabilities within Google Workspace, including integrated AI enhancements to support organisational collaboration and productivity.

The following table provides a comprehensive breakdown of the annual license costs for the Google Workspace ecosystem, including Business, Enterprise, Frontline, and specialised AI add-ons.

Prices are categorised by 'Workspace Tier' and include the official 'Offline SKU' to ensure precise alignment with Google's global provisioning standards. These rates represent the core subscription costs for Qodea's managed license provision under Lot 2b.

Workspace Tier	Offline SKU	Description	USD, \$	EUR, €	GBP, £
Google Workspace Enterprise	GAPPS-ENT-ESSENTIALS-1USER-12MO	Google Workspace Enterprise Essentials	\$120.00	€115.20	£100.80
	GAPPS-ENT-ESSENTIALS-PLUS-1USER-12MO	Google Workspace Enterprise Essentials Plus	\$240.00	€230.40	£201.60
	GAPPS-ENT-STD-1USER-12MO	Google Workspace Enterprise Standard	\$324.00	€313.20	£271.20
	GAPPS-ENT-PLUS-1USER-12MO	Google Workspace Enterprise Plus	\$420.00	€405.60	£354.00
Google Workspace Enterprise Archived User	GAPPS-AU-ENT-STD-1USER-12MO	Google Workspace Enterprise Standard; Archived User:	\$60.00	€57.60	£50.40
	GAPPS-AU-ENT-PLUS-1USER-12MO	Google Workspace Enterprise Plus; Archived User	\$84.00	€79.20	£68.40
Google Workspace Frontline	GAPPS-FRONTLINE-1USER-12MO	Google Workspace Frontline Starter	\$60.00	€56.40	£50.40
	GAPPS-FRONTLINE-STANDARD-1USER-12MO	Google Workspace Frontline Standard	\$144.00	€138.00	£120.00
	GAPPS-FRONTLINE-PLUS-1USER-12MO	Google Workspace Frontline Plus	\$192.00	€186.00	£162.00
Google Workspace AppSheet	AS-CORE-WS-1USER-12MO	AppSheet Core	\$120.00	€115.20	£100.80
	AS-ENT-PLUS-WS-1USER-12MO	AppSheet Enterprise Plus	\$240.00	€230.40	£201.60
Cloud Identity Premium	GAPPS-CIDPREM-1USER-12MO	Cloud Identity Premium	\$72.00	€66.00	£60.00
Google Workspace Ultra AI for Business	GAPPS-AI-ULTRA-1USER-12MO	Ultra AI for Business New/Renewal (per annum)	\$2,520.00	€2,184.00	£1,860.00
Google Vault	GAPPS-VAULT-UPG-1USER-12MO	Google Vault	\$60.00	€52.80	£43.20
Pooled Storage	GAPPS-STOR-10TB-1MO	Google Workspace Pooled Storage 10TB	\$300.00	€262.50	£232.50
	GAPPS-STOR-100GB-1MO	Google Workspace Additional	\$15.00	€13.05	£11.55

		Storage 100G			
	GAPPS-STOR-1TB-1MO	Google Workspace Additional Storage 1TB	\$40.00	€34.80	£30.80
Google Workspace Assured Controls	GAPPS-ASSURED-CONTROL-1USER-1MO	Google Workspace Assured Controls;	\$20.00	€17.30	£15.30
	GAPPS-ASSURED-CONTROL-PLUS-1USER-1MO	Google Workspace Assured Controls Plus;	\$30.00	€28.86	£25.20
Google Workspace Business Continuity	GAPPS-BUSINESS-CONTINUITY-1USER	Google Workspace Business Continuity	\$96.00	€93.60	£80.40
Google Workspace Business Continuity Plus	GAPPS-BUSINESS-CONTINUITY-PLUS-1USER	Google Workspace Business Continuity Plus	\$180.00	€175.20	£151.68

2. Pricing Glossary and Unit Definitions

- **Unit of Measure:** All prices listed are Per User.
- **Period:** The '12MO' suffix in the SKU indicates a 12-month (Annual) commitment. The '1MO' suffix in the sku indicates the 1-month cost which can either be procured as pay as you go or on a commitment basis.
- **Archived User (AU):** These SKUs are for former employees' data retention only and do not provide active access to Workspace services.
- **Currency Master:** While GBP (£) is the primary billing currency for UK Public Sector contracts, the USD and EUR rates are provided for reference based on the exchange rate at the time of publication.

3. Service Dependencies

Note on Google Workspace Ultra AI: Please note that the Ultra AI for Business license is an "Add-on" SKU. It requires an underlying qualifying base license (such as Enterprise Standard or Plus) to be active for the same user

4. Onboarding and Implementation Fees

Onboarding and initial setup support for these licenses is provided at no additional cost (£0.00)

4. VAT and Currency Statement

All prices listed are exclusive of VAT.