



G-Cloud 15 Pricing Document: Google Unified Security (GUS)

1. Introduction

This document outlines the pricing structure for Google Threat Intelligence services under the G-Cloud 15 Framework (RM1557.15), Lot 2b. Qodea is a specialised reseller of Google Cloud services, providing public sector buyers with access to GCP and Google Cloud Security full suite of services, such as:

- SecOps
- Google Unified Security
- Google Threat Intelligence
- Mandiant Cyber Incident Response
- Cloud Armor
- Model Armor

2. Baseline Pricing (List Prices)

In accordance with G-Cloud transparency requirements, our baseline pricing is dynamic and reflects the live market rates set by Google Cloud. Buyers can access the most up-to-date service SKU's via the official Google Cloud Security Website:

- **Live services** – <https://cloud.google.com/solutions/security>

As a premium partner to Google, Qodea is entitled to significant discounts on general list prices, which will be made available to our customers. The level of discount will vary depending on the size of the commitment, the Google Cloud services consumed, length of commitment and other factors. The table below provides an indication of the level of standard pricing for this service.



Google Unified Security - **pre discounted** pricing

The pricing for [Google Unified Security \(GUS\)](#) is structured into two main components: a product SKU and a consulting SKU.

- **Product SKU:** This is priced at \$7.50 per gigabyte (GB) of data ingest. The price for other included products (Google Security Operations (Enterprise+), Threat Intelligence, Security Command Center (Enterprise), Mandiant Threat Defense (MTD), and Chrome Enterprise Premium) is baked into this \$/GB price. GUS is not an "all-you-can-eat" Enterprise License Agreement (ELA).
- **Consulting SKU** (Mandiant Effort on Demand – EOD units): 120 EOD units per year are included in GUS but are priced separately from the ingest cost. These units have regional pricing:
 - EMEA: \$1,300 per Unit

Billing Model: GUS uses a subscription-based pricing model. Customers agree to a negotiated rate (\$/GB) for a specific data ingestion amount over their contract term. They are billed subscription charges monthly in arrears, and overage charges apply if the agreed data ingestion limit is exceeded. There will be two separate invoices: one for the product SKU and one for the consulting SKU.

3. Additional Information

- **Expenses:** Prices are exclusive of travel and subsistence, which must be agreed upon in advance with the Buyer.
- **Termination and Exit:** Data extraction costs are aligned with Google Cloud's standard egress rates, which are transparently listed in the live price link above.
- **VAT** – prices are exclusive of VAT.