



G-Cloud 15 Pricing Document: Qodea Google Threat Intelligence (GTI)

1. Introduction

This document outlines the pricing structure for Google Threat Intelligence services under the G-Cloud 15 Framework (RM1557.15), Lot 2b. Qodea is a specialised reseller of Google Cloud services, providing public sector buyers with access to GCP and Google Cloud Security full suite of services, such as:

- SecOps
- Google Unified Security
- Google Threat Intelligence
- Mandiant Cyber Incident Response
- Cloud Armor
- Model Armor

2. Baseline Pricing (List Prices)

In accordance with G-Cloud transparency requirements, our baseline pricing is dynamic and reflects the live market rates set by Google Cloud. Buyers can access the most up-to-date service SKU's via the official Google Cloud Security Website:

- **Live services** – <https://cloud.google.com/solutions/security>

As a premium partner to Google, Qodea is entitled to significant discounts on general list prices, which will be made available to our customers. The level of discount will vary depending on the size of the commitment, the Google Cloud services consumed, length of commitment and other factors. The table below provides an indication of the level of standard pricing for this service.

Google Threat Intelligence - pre discounted pricing

Google Threat Intelligence Packaging Overview		STANDARD	ENTERPRISE	ENTERPRISE+
CORE FEATURES				
Web searching (reports, IoCs, IoC modifiers, etc.)		10K / month	Unlimited (*)	Unlimited (**)
Browser extension		✓ (API call driven)	✓ (API call driven)	✓ (API call driven)
Gemini Search		○	✓	✓
AUTOMATION & TECHNOLOGY INTEGRATIONS				
API Request ceiling		5K / day	30K / day	3M / day
IoC lookups (reputation & analysis)		All Google visibility	All Google visibility	All Google visibility
IoC lookups (adversary attribution & malware associations, Campaigns and Fintel)		○	✓	✓
API Vulnerability lookups (Curated data)		○	✓	✓
THREAT INVESTIGATION & TRACKING				
IoC hunting Livehunt YARA rules		25	100	Unlimited (**)
IoC hunting Retrohunt jobs		5 / month	25 / month	Unlimited (**)
Retrohunt / IoC searches retrospection window		3 months	Max.	Max.
Automatic YARA rule generation		25 / month	100 / month	Unlimited (**)
Private threat graph investigations		○	20 priv. graphs	Unlimited (***)
Private IoC collections & sharing		○	✓	✓
FINISHED INTELLIGENCE REPORTING				
Strategic Reporting - Region, Industry, and Trends		○	✓	✓
Adversary Motivations, Methods, Tools, and Behaviors Reporting		○	✓	✓
Threat Activity Alerts, Emerging Threats, and Trend Reporting		○	✓	✓
Mandiant Research Reporting		○	✓	✓
Mandiant Vulnerability Analysis		○	✓	✓
News & analysis		○	✓	✓
Community References		○	✓	✓
MALWARE ANALYSIS				
Private file scanning (reputation, static, dynamic, code analysis)		○	100 / month	1K / month
Private URL scanning (reputation, static, dynamic)		○	100 / month	1K / month
(Malware) file corpus downloads via web interface		1K / month	Unlimited (*)	Unlimited (*)

Technical caps will apply – (*) 100K / month, (**) 20K, (***) 10K priv. graphs

Google Threat Intelligence Packaging Overview

STANDARD

ENTERPRISE

ENTERPRISE+

DIGESTED / CURATED THREAT INTELLIGENCE				
Threat Profiles	○	Unlimited (*)	Unlimited (*)	
Malware family associations & knowledge base	○	✓	✓	
Campaign associations & knowledge base	○	✓	✓	
Threat actor attribution & knowledge base	○	✓	✓	
{Malware, campaign, actor, vuln, collection} add to threat profile	○	✓	✓	
VULNERABILITY INTELLIGENCE				
Open Source Vuln data (API & UI)	○	✓	✓	
Curated Vuln Intel (including Risk rating)	○	✓	✓	
DIGITAL RISK PROTECTION (Threats beyond your perimeter)				
Credential monitoring	✓	✓	✓	
Malicious domain monitoring	✓	✓	✓	
Data leak monitoring	✓	✓	✓	
Underground monitoring	○	✓	✓	
Custom monitoring and search	○	✓	✓	
API alerting & integrations	✓	✓	✓	
ATTACK SURFACE MANAGEMENT				
Asset discovery and monitoring	25K	500K	5M	
Integrated vulnerability intelligence	○	✓	✓	
Scanning frequency	Daily	Daily	Daily	
API Alerting & Integrations	✓	✓	✓	
CATEGORISED THREAT LISTS				
Ransomware	✓	✓	✓	
Malicious network infrastructure	✓	✓	✓	
TOP / Trending IoCs	○	✓	✓	
Threat actors	○	✓	✓	
Malware	○	✓	✓	
Additional threat lists - e.g. Mobile, OS X, Linux, IoT, etc.	○	○	✓	
EXPERTISE				
Mandiant Academy Intel On-Demand Courses	1 seat / year	6 seats / year	24 seats / year	
ANNUAL PRICE	\$75K	\$600K	\$1.1M	

Technical caps will apply - (*) 1K



Google Threat Intelligence Add-ons				STANDARD	ENTERPRISE	ENTERPRISE+
API SLOTS <i>(can add as many API slots as desired in each package)</i>						
Additional API calls per day				15K	100K	250K
ANNUAL PRICE				\$75K	\$100K	\$150K
Private Scanning <i>(can add as many units as desired in each package)</i>				ANNUAL PRICE		
1K Files / URLs month				\$60K		
10K Files / URLs month				\$300K		
100K Files / URLs month				\$1.5M		
ASM Assets <i>(can add as many units as desired in each package)</i>				ANNUAL PRICE		
25K Assets				\$50K		
100K Assets				\$150K		
250K Assets				\$200K		
500K Assets				\$250K		
1M Assets				\$300K		
IOC FEEDS (Data lake & continuous in-stack enrichment)				ANNUAL PRICE		
File analysis feed				○	○	\$468K
URL analysis feed				○	○	\$340K
Domain analysis feed				○	○	\$340K
IP address analysis feed				○	○	\$260K
File sandbox analysis feed				○	○	\$260K

3. Additional Information

- **Expenses:** Prices are exclusive of travel and subsistence, which must be agreed upon in advance with the Buyer.
- **Termination and Exit:** Data extraction costs are aligned with Google Cloud's standard egress rates, which are transparently listed in the live price link above.