



G-Cloud 15 Pricing Document: Qodea Google Cloud Security – SecOps

1. Introduction

This document outlines the pricing structure for Google SecOps services under the G-Cloud 15 Framework (RM1557.15), Lot 2a. Qodea is a specialised reseller of Google Cloud services, providing public sector buyers with access to GCP and Google Cloud Security full suite of services, such as:

- SecOps
- Google Unified Security
- Google Threat Intelligence
- Mandiant Cyber Incident Response
- Cloud Armor
- Model Armor

2. Baseline Pricing (List Prices)

In accordance with G-Cloud transparency requirements, our baseline pricing is dynamic and reflects the live market rates set by Google Cloud. Buyers can access the most up-to-date service SKU's via the official Google Cloud Security Website:

- **Live services** – <https://cloud.google.com/solutions/security>

As a premium partner to Google, Qodea is entitled to significant discounts on general list prices, which will be made available to our customers. The level of discount will vary depending on the size of the commitment, the Google Cloud services consumed, length of commitment and other factors. The table below provides an indication of the level of standard pricing for this service.

SecOps Pricing

Detail	SecOps Standard	Enterprise	Enterprise+
None Discounted List Price (Subscription, CUD (per GB per annum)	\$1.95	\$2.40	\$4.60
Minimum GB Per Annum	None	None	No minimum ingest, however, minimum spend (ACV) - \$400k
Description	For organisations seeking a hyper-scale, fast, and cost-efficient data lake and analytics platform. (For example, customers look to augment existing SIEMs).	For mature SecOps teams with moderate alert volumes and fairly complex environments.	For mature SecOps teams dealing with very high alert volumes and high degrees of complexity, often supporting multiple environments.
Threat Intelligence	Bring your own intelligence	Bring your own intelligence	Google Threat Intelligence included

5. Additional Information

- **Expenses:** Prices are exclusive of travel and subsistence, which must be agreed upon in advance with the Buyer.
- **Termination and Exit:** Data extraction costs are aligned with Google Cloud's standard egress rates, which are transparently listed in the live price link above.