

Surevine believes in building an enduring relationship with our clients based on openness, honesty and plain speaking. This commitment to openness extends to our pricing.

Standard deployment pricing structure

Depending on the nature and scope of your requirements, the following guide will give you an indication of the budget needed for different sized projects.

Self-hosted

Offering you complete control over your communications and data.

Size	Description / Complexity	Price (ex VAT)
Small	Up to 100 users. • Simple cloud or on-prem deployments • Limited theming • Smaller user communities • Basic support training	£400,000
Medium	Up to 1,000 users. • Enterprise deployment • Integration into standard services, e.g., directory, SSO, monitoring • Standard support training	£600,000
Large	1,000 – 5,000 users. • Large user base • Complex deployments • Full integration • Advanced support training	£750,000

Pricing for larger instances on demand.

SaaS

As well as self-hosted deployments, we can also provide a secure, sovereign, UK hosted unified communications service as Software as a Service (SaaS). This includes high service availability SLAs, routine data backups, disaster recovery, secure-by-default configuration, vulnerability management and patching, IDAM management, continuous updates, access to support desk, onboarding and basic configuration support.

The pricing model for self-hosted deployments is indicative of the pricing for a SaaS deployment. Bespoke integrations and theming are available on-demand and charged by the day, based on our professional services rate card.

Custom deployment

Non-standard deployment (e.g. complex customisations) can be priced on demand and are charged by the day, based on our professional services rate card.

Standard rate card

	Strategy & architecture	Business change	Solutions development & implementation	Service management	Procurement & management support	Client interface
1. Follow	-	-	-	-	-	-
2. Assist	-	-	-	-	-	-
3. Apply	-	-	-	-	-	-
4. Enable	-	-	1100	-	-	-
5. Ensure/Advise	1300	-	1300	-	-	1300
6. Initiate/Influence	1700	-	1700	-	-	1700
7. Set Strategy/Inspire	2100	-	2100	-	-	2100

Standards for Day Rates**Working Day**

7.5 hours exclusive of lunch

Working Week

Monday to Friday excluding national holidays

Office Hours

09:00 -17:00 Monday to Friday

Travel and Subsistence

Rates do not include travel and subsistence

Other expenses

These rates do not include other project expenses e.g.
software licences

Discounts

A discount may be applied for larger projects

VAT

All prices exclude VAT.