



G-Cloud 15 pricing document Qualys Software Subscriptions and Renewals



A Tegria Company

1. Pricing

We are able to provide Qualys Software to support organisations with the following subscriptions:

ASSET MANAGEMENT

- CyberSecurity Asset Management (CSAM) ***MOST POPULAR***
- External Attack Surface Management (EASM)

VULNERABILITY & CONFIGURATION MANAGEMENT

- Vulnerability Management, Detection & Response (VMDR) ***MOST POPULAR***
- Enterprise TruRisk Management (ETM)
- Web App Scanning (WAS)
- Cloud Workload Protection (CWP)
- Kubernetes and Container Security (KCS)

RISK REMEDIATION

- Patch Management (PM) ***MOST POPULAR***
- Custom Assessment and Remediation (CAR)

THREAT DETECTION & RESPONSE

- Multi-Vector EDR
- Context XDR

COMPLIANCE

- Policy Compliance
- File Integrity Monitoring (FIM)

CLOUD SECURITY

- TotalCloud (CNAPP)
- Cloud Security Posture Management (CSPM)
- Infrastructure as Code Security (IaC)
- SaaS Security Posture Management (SSPM)
- Cloud Workload Protection (CWP)
- Cloud Detection and Response (CDR)
- Kubernetes and Container Security (KCS)

More information can be found at <https://www.qualys.com/>

Cloud21 CareCERT Compliance Dashboard

Assets	Expected delivery duration	Cost (Ex. VAT)
Cloud21 Visibility Module (Requires Qualys VMDR subscription)	Annual	£12,800
Cloud21 Qualys Deployment Support	Per day	£950

QUALYS VMDR

# of Assets	Expected delivery duration	Cost (Ex. VAT)
1,000	Annual	£15,150
3,000	Annual	£26,310
5,000	Annual	£43,850
>5,000	Annual	POA

QUALYS CSAM (Cyber Security Asset Management)

# of Assets	Expected delivery duration	Cost (Ex. VAT)
1,000	Annual	£10,870
3,000	Annual	£18,870
5,000	Annual	£31,450
>5,000	Annual	POA

QUALYS Patch Management (PM)

# of Assets	Expected delivery duration	Cost (Ex. VAT)
1,000	Annual	£14,310
3,000	Annual	£31,560
5,000	Annual	£45,600
>5,000	Annual	POA

QUALYS Policy Compliance (PC)

# of Assets	Expected delivery duration	Cost (Ex. VAT)
1,000	Annual	£7,685
3,000	Annual	£20,395
5,000	Annual	£33,575
>5,000	Annual	POA

QUALYS Web App Scanning (WAS)

# of Assets	Expected delivery duration	Cost (Ex. VAT)
20	Annual	£5,647

File Integrity Monitoring (FIM)

# of Assets	Expected delivery duration	Cost (Ex. VAT)
100	Annual	£11,611
3,000	Annual	£20,395
5,000	Annual	£33,575
>5,000	Annual	POA

Professional Services

Please see Cloud21's rate card for rates for our technical resources to help support deployment or services around Qualys.

These could include:

- Infrastructure build support for Qualys servers on-premise
- Setting up patching schedules / scripts
- Scheduling reports
- Assessing vulnerabilities for the infrastructure / endpoints
- Interpreting risk and developing risk management strategies with client
- Integration with other products

2. Terms & Conditions

- All costs exclude VAT at the prevailing rate
- Tasks and timelines have been determined by the information provided by the customer, delays or changes outside the control of Cloud21 which delay delivery could result in additional charges based on a day rate charge
- Cloud21 requires a purchase order before starting work on this project

- Minimum term 12 Months, based on an asset.