

## Pricing Document G-Cloud 15 Framework Services

### Our pricing approach

Cloud21 provide services through the following pricing approach:

- Consultancy services are offered as either day rates based upon time and materials; or
- Fixed price, risk sharing agreements, based upon an output / milestone deliverable specification

Invoicing is monthly in arrears and payable in 30 days.

The day rates are provided by job role in the pricing area, within this portal.

### Discount Offers

Dependant on the volume of services, some projects/programmes may qualify for discounts of up to 25% per day and can be discussed at procurement stage.

### Ordering our services

Cloud21 services can be ordered by contacting a member of our team on 0845 838 8694, emailing [bids@cloud21.net](mailto:bids@cloud21.net) or using the contact form on [www.cloud21.net](http://www.cloud21.net).

Public Sector customers can order Cloud21 services through the G-Cloud Framework via the Digital Marketplace, search for “Cloud 21 Limited” to browse our services.