
Service Definition Pricing

For the Provision of Services
Provided via G Cloud 15
Cloud Support



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1. Pricing

1.1. Nimbus Cloud Support Services Pricing

Nimbus can offer several flexible pricing models to suit our customers' needs, including Time-and-Materials and Fixed-based pricing. Our Cloud Delivery and Support Services include:

Services:

- Cloud Centre of Excellence (CCOE) Services
- Cloud Readiness Assessment Services
- Cloud Service Design & Service Management Services
- Cloud Adoption, Migration & Transformation Services
- Cloud Network Design, Implementation & Support Services
- Cloud End User Compute (EUC) Design, Implementation & Support Services
- Cloud Application Migration & Support Services
- Cloud Data Migration & Support Services
- Cloud Integration & Support Services
- Cloud Security Operations (SecOps) Support Services
- Cloud Development Operations (DevOps) Support Services
- Cloud Technical Operations (TechOps) Support Services

Consultant's Working Day: 8.0 hours exclusive of travel and lunch.

Working Week: Monday to Friday, excluding national holidays.

Office Hours: 08:00 – 18:00, Monday to Friday.

Travel and Subsistence: Included in day rate within 25 miles of Nimbus offices. Payable at the department's standard rates outside of 25 miles of Nimbus offices or as otherwise stated.

Mileage: As Travel and Subsistence.

Professional Indemnity Insurance: Included in day rates.

Public Liability Insurance: Included in day rates.

All pricing will be based on the customer's Statement of Requirements and will be constructed using the published SFIA Rate Card, with our published discounts applied where they apply.

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£495	£445	£395	£295	£445	£445
2. Assist	£595	£545	£495	£395	£545	£545
3. Apply	£695	£645	£595	£495	£645	£645
4. Enable	£795	£745	£695	£595	£745	£745
5. Ensure/Advise	£895	£845	£795	£695	£845	£845
6. Initiate/Influence	£1,095	£995	£945	£845	£945	£995
7. Set Strategy/Inspire	£1,295	£1,195	£1,095	£995	£1,045	£1,145

Our pricing enables us to deliver solutions in line with our customers' desired outcomes, whether product- or service-based.

Further volume discounts are available for Cloud Support services; see the Volume Discounts section for details.

2. Volume Discounts

2.1. Nimbus Cloud Support Services Volume Discounts

Nimbus can offer the following Volume discounts for Cloud Delivery and Support Services for all SFIA grades:

Duration	Educational/Charity Customers	Non-Educational/Charity Customers
Contracts 0 to 6 months	1.5%	0%
Contracts 6 to 12 months	3.5%	1.5%
Contracts 12+ months	6.5%	3.5%

Nimbus can offer an additional 0.5% volume discount on Cloud Delivery and Support Services. Applies to all 12-month agreements with a value of over £250,000.

Nimbus can offer an additional 1.0% volume discount on Cloud Delivery and Support Services. Applies to all 12-month agreements with a value of over £500,000.

Nimbus can offer an additional 1.5% volume discount on Cloud Delivery and Support Services. Applies to all 12-month agreements with a value of over £750,000.

Nimbus can offer an additional 2.0% volume discount on Cloud Delivery and Support Services. Applies to all 12-month agreements with a value of over £1,000,000.

3. Payment Terms

For Time and Materials contracts, invoices will be raised monthly and submitted to the customer for payment, subject to customer approval as defined in our Terms and Conditions of Business.

They must be paid in full within thirty (30) days of the invoice date.

For Fixed-based contracts, a payment schedule will be agreed upon as part of the contract. Invoices will be raised per the agreed schedule and submitted to the customer for payment, subject to customer approval as defined in our Terms and Conditions of Business, in full within thirty (30) days of the invoice date.

For Cloud Hosting and Software Services, a payment schedule will be agreed upon as part of the contract. Invoices will be raised per the agreed schedule and submitted to the customer for payment, subject to customer approval as defined in our Terms and Conditions of Business, in full within thirty (30) days of the invoice date.

4. Contact Us

We are ideally placed to help organisations adopt cloud platforms using our cloud services. As a certified partner, we will work with you to identify your needs and help you realise your vision of running your IT solutions cost-effectively in the cloud.

We are committed to working with you in line with agile principles and practices, supporting and promoting a modern DevOps culture.

Our services can be used separately or combined to help you evolve and manage your IT solutions using the cloud.

For further information on the range of services we offer, please contact:

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