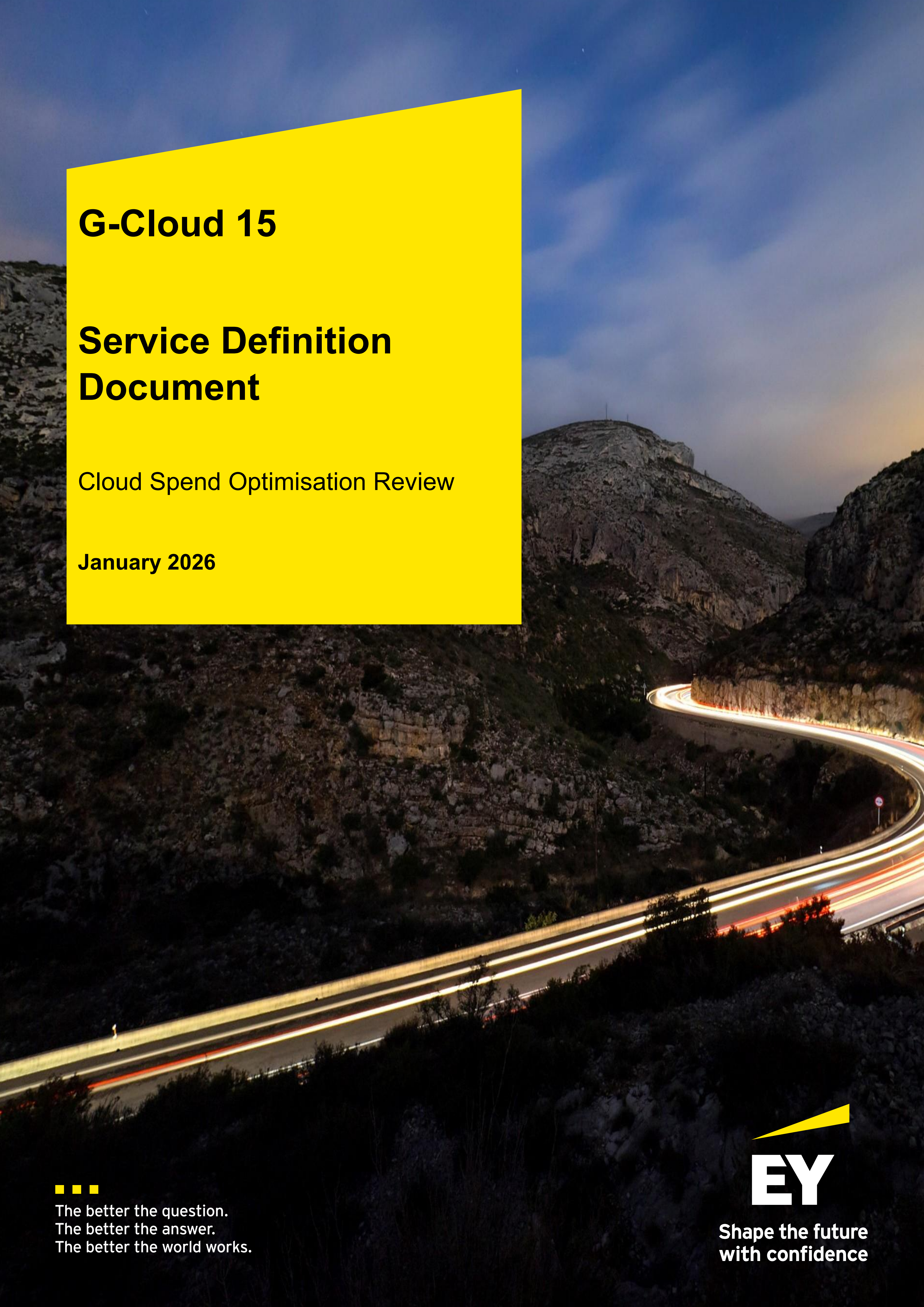

G-Cloud 15

Service Definition Document

Cloud Spend Optimisation Review

January 2026

The better the question.
The better the answer.
The better the world works.

Shape the future
with confidence

Contents

1. Service detail

1.1. Introduction to the Service

This service provides the framework for gaining assurance over spend in the cloud. With the increasing ease of provisioning capacity in the cloud, it is important for service and operations owners of public sector organisations to have assurance over value for money spent on the cloud. The key features of the service include:

- Identifying cost drivers for the cloud estate
- Assess and evaluate the value for money spent on the cloud estate
- Ensure optimum balance between effectiveness and efficiency for spend
- Determine gaps and provide recommendations for enhancing value return
- Impart training to stakeholders to adopt and sustain the optimisation framework

The illustration below details the phases where spend can be optimised in the cloud:

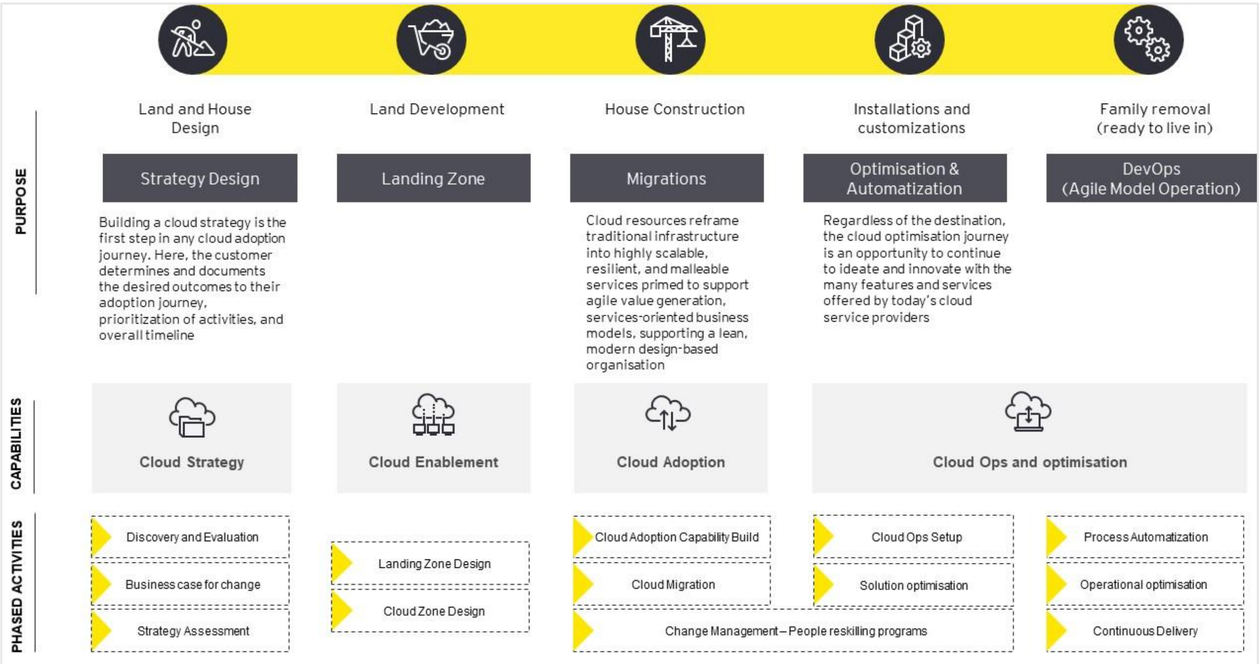

Figure 1 – Focus Areas to Optimise Spend

Through this service, organisations will be able to:

- Gain assurance over value return on cloud spend
- Gain insights on opportunities for optimisation of spend
- Determine gaps in current sourcing and use practices
- Develop remediation plans for extracting greater value return on spend

1.2. Service Description

We help companies and public sector organisations to thrive in the transformative age by refreshing themselves constantly, experimenting with new ideas and scaling successes. Our services include strategy, architecture, governance, service design, innovation management, commercial management and advice pertaining to legal and compliance matters. We help businesses transform and evolve quickly to seize the opportunities and help mitigate the risks that digital transformation creates.

Public sector organisations are unique in that they hold a position of trust amongst the general public which is all the more reason why they should achieve and sustain maximum return for the public spend budget that they hold 'in trust'. To this end, it is important for public sector organisations to determine the aspects of cloud spend that are relevant to their business and measure their value return on an ongoing basis to ensure that they continue to be trusted custodians of public budgets.

To achieve this goal, our approach will be focused on the following activities:

- ► Evaluate the services in use and their relation to the objectives for which cloud services are commissioned
- ► Identify relevant metrics that provide objective insights into value return on cloud spend
- ► Identify the areas of potential savings/value extraction in terms of value/cost
- ► Determine the next steps to realise the value/optimise costs
- ► Determine gaps and corresponding execution plan based on recommendations
- ► Embed metrics to report on relevant costs for cloud usage to provide continued management information
- ► Train the stakeholders on devising metrics fit for purpose to monitor and control spend

The figure below highlights the areas that may be scoped in for the review, as applicable to realise value for cloud spend, across the cloud lifecycle:

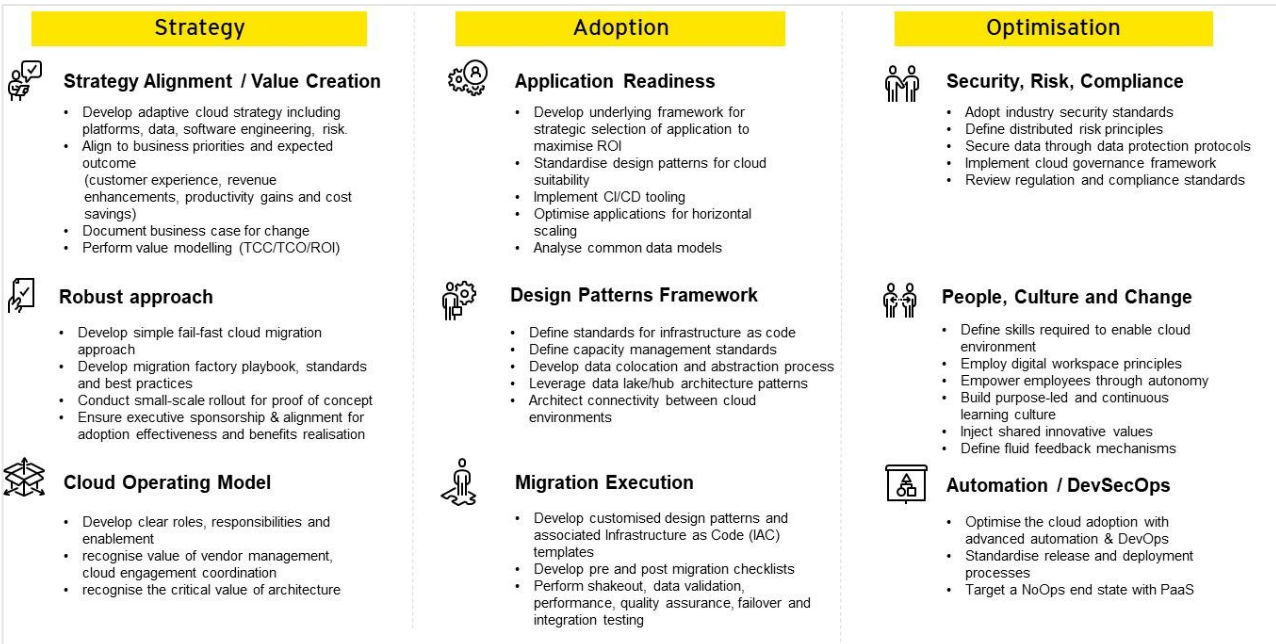

Figure 2 – Key Components of a Successful Cloud Journey

1.3. Pricing

This service is priced in accordance with the SFIA rate card provided and can be modelled using a range of commercial approaches e.g. time & materials, fixed price, etc. 'Ordering and Invoicing' and 'Termination' are to be undertaken in accordance with G-Cloud 15 contract terms unless varied by mutual agreement and detailed within a call-off contract.

2. Key contacts

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