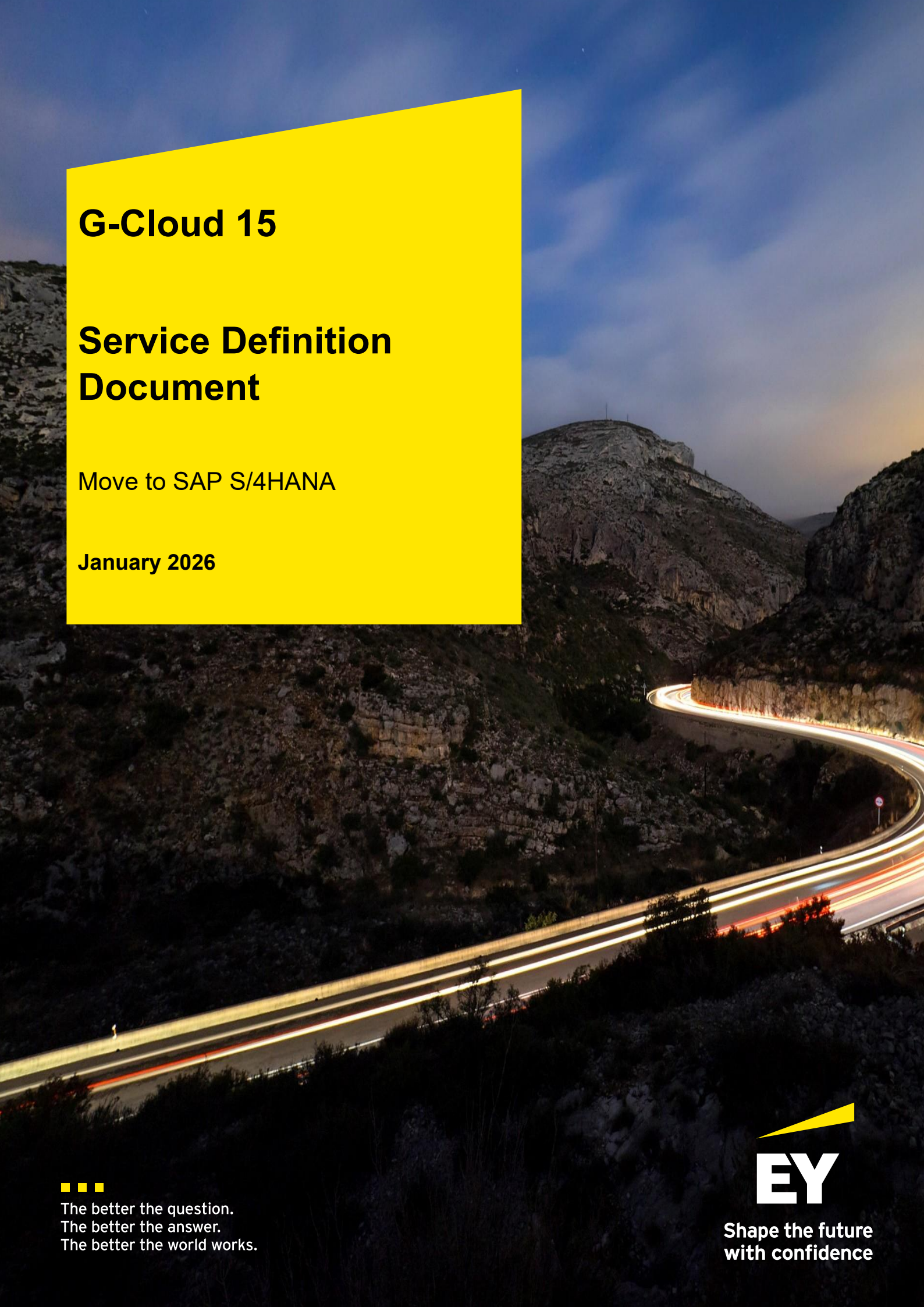




G-Cloud 15

Service Definition Document

Move to SAP S/4HANA

January 2026



The better the question.
The better the answer.
The better the world works.



Shape the future
with confidence

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1. Service detail

We have world class SAP professionals bringing in a huge depth and variety of experience in S/4HANA delivery. We have proven experience in moving client landscapes both to On-Premise and Cloud for a wide variety of client scenarios including complex landscapes with Legacy systems and external and internal integrations.

We bring end-to-end business transformation experience to design the right business processes and add focus on change management to ensure successful adoption. We recognise that any change has its challenges, and we partner with our customers every step of the way to ensure success.

EY's proactive approach to project management prioritises structured governance and hands-on coordination of stakeholders. Our programme management team will provide high-visibility project management metrics and a laser-focus on progress tracking to drive towards the overall timeline, cost, quality and risk goals.

EY's approach to testing is pro-active and continuous. Successful test completion forms a key exit-criteria for every programme phase, to assure the build quality of all deliverables and to drive the adoption of sustainable change.

Our approach to Hypercare focuses on reducing business disruptions after a major implementation/go-live. We work collaboratively with customers through clearly defined Hypercare transition activities.

Our service relies upon usage of on our delivery accelerators across each phase. We have called out two key accelerators below:

Our Migration Approach

EY has a one stop solution that helps in easy and smooth migration to S/4HANA. It comprises of 3 sections focussed on Design, Deploy, and Move.

It helps answer key questions in a S/4HANA Move.

- What are our clients struggling with relative to moving to S/4HANA
- The priority of replacing a largely functional ERP versus other strategic investments
- What actually is and is not new in S/4HANA, what will bring new value
- What would be the cost implication for S/4HANA migration
- How to achieve the value and control the cost given past experiences with SAP
- How long will the business be disrupted

Use cases of this approach are in the following:

- Carveouts
- Greenfield
- Brownfield
- Rightfield Migration (hybrid)
- Configuration Analysis
- Configuration Movement
- Data Analysis and Movement
- BTP

The benefits of this approach are:

- Make the best decision on what can be reused vs what should be redesigned
- Compare and consolidate your requirements from multiple system sources
- Perform selective remediation, cleansing and consolidation

Our S/4HANA Delivery Method

EY's SAP S/4HANA delivery method (Transform for SAP) extends SAP Activate to incorporate key EY differentiators such as our approach to business-led transformation and use of accelerators for every phase of delivery. This provides a more people-centric, data-driven and value-focused approach to SAP-enabled business transformations.

- ▶ Focus on value management
- ▶ Business Model Innovation

While baseline SAP Activate is focused more on key performance indicators (KPIs) and process performance indicators (PPIs), EY delivery method takes a long-term value approach using drivers in four different dimensions: financial, customer, people, and societal. This focus drives long-term, sustainable value across the stakeholder ecosystem.

▶ Integration with broader business transformation

While SAP Activate is focused specifically on SAP S/4HANA implementation activities, our methodology is tightly coupled with our overall business transformation methodology—to promote integration of the SAP implementation into the company's overall business transformation agenda and roadmap.

▶ Decomposed Realise phase

We have divided the Realise phase into two distinct phases: Realise-Build and Realise-Test. Like SAP Activate, our method encourages and incorporates business feedback into the build cycle through business playback sessions before the objects are considered "complete." However, to remove the parallel burden on teams, provide the proper stage gates and enable a more predictable go-live by performing rigorous testing on a more "stable" solution, our method has thoughtfully split the phase.

▶ Incorporation of Kanban techniques

SAP Activate makes use of agile techniques to manage build delivery. Our delivery method has enhanced those techniques with the incorporation of Kanban techniques to limit work-in-progress, expand throughput and visualise work using DevOps boards.

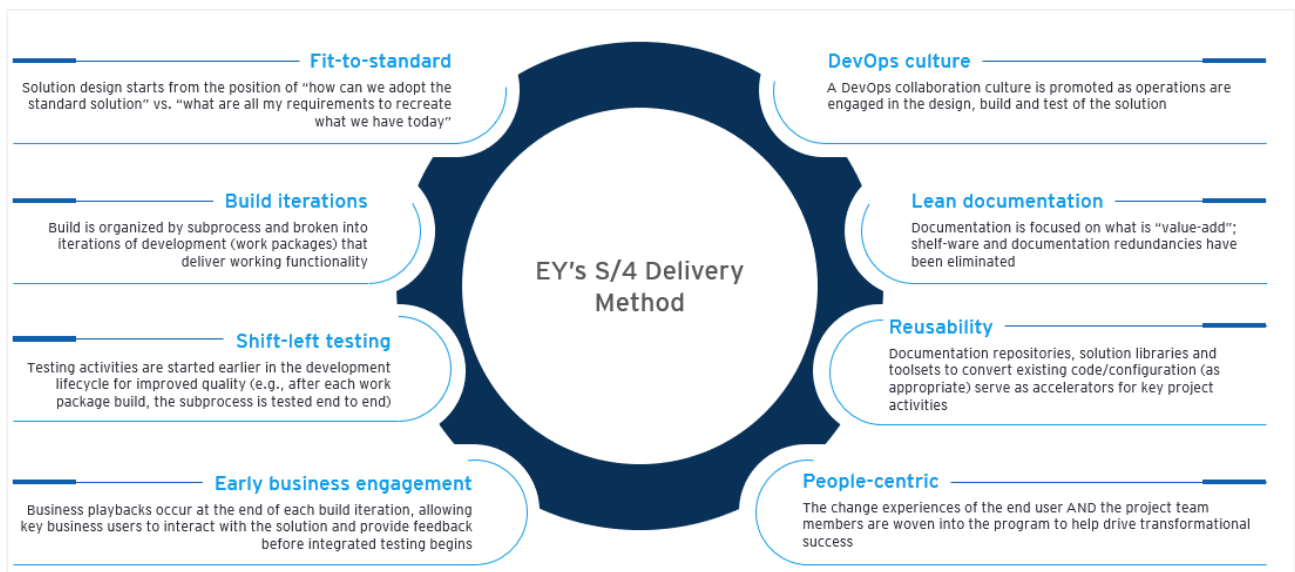


Figure 1 - New ways of working with our S/4 delivery method

2. Key contacts

For further information please get in touch via the email address below.



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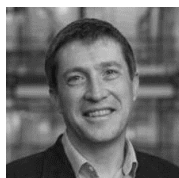
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