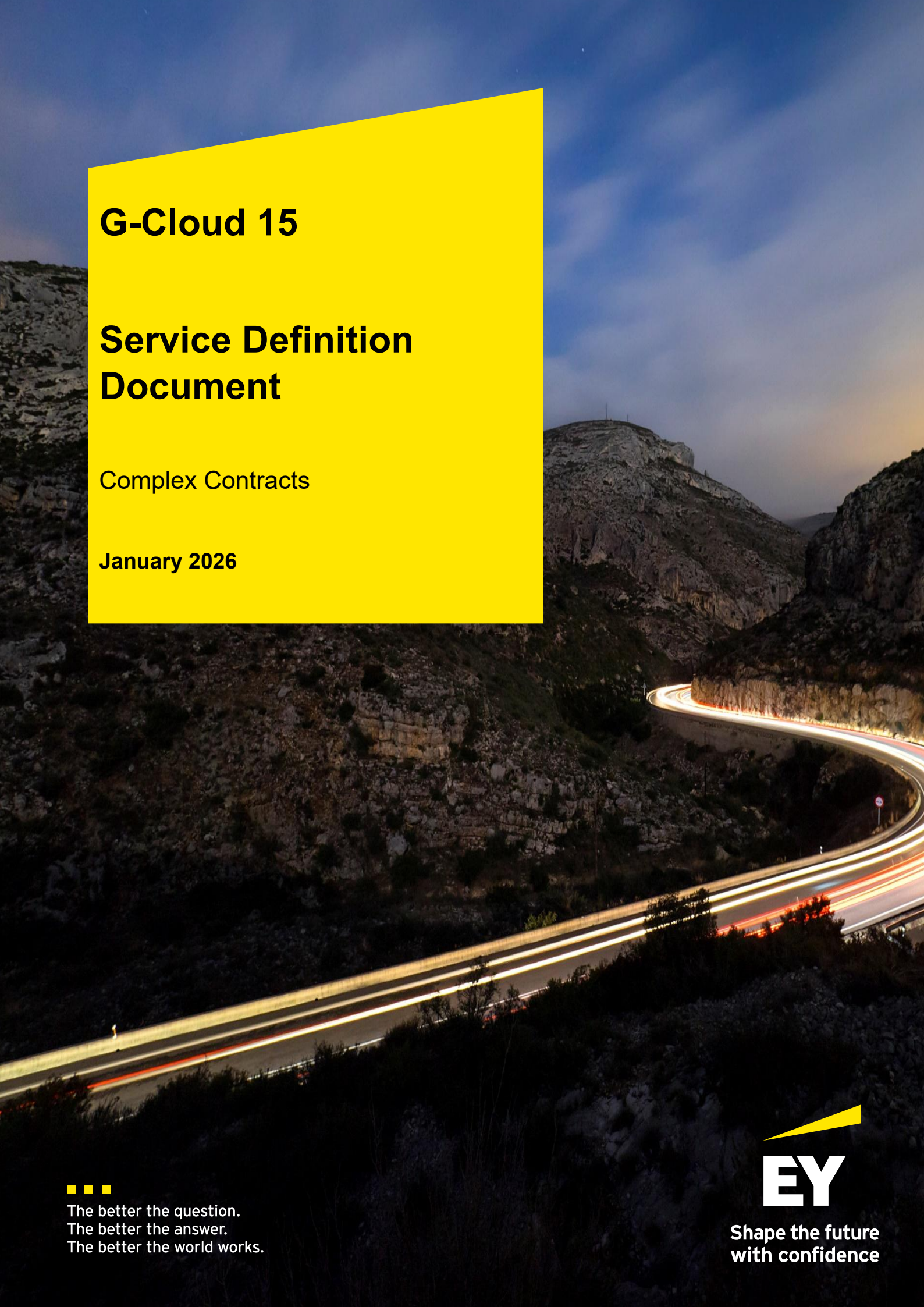




G-Cloud 15

Service Definition Document

Complex Contracts

January 2026



The better the question.
The better the answer.
The better the world works.



Shape the future
with confidence

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1. Service detail

1.1. Service Description

The services cover all stages of the contract lifecycle, including:

- **Pre-competition:** Modelling and analytics for Delivery Model Assessments, 'Should Cost' models and business case models; developing operational and financial bidder model templates and the associated competition instructions; drafting contract provisions, especially relating to post contract award supplier transparency to be delivered through updatable models and supporting analytics
- **Competition:** bidder training; negotiation support to help ensure suppliers submit fit-for-purpose operational and financial models; evaluation of bidder operational and financial model submissions, including transparency assessment
- **Service life:** commissioning the updatable contract life versions of the supplier operational and financial bid models to support in-life contract management; commissioning supplier contract MI and analytics reporting; data analytics and modelling relating to supplier data, including benchmarking reviews
- **Exit/re-competition:** data analytics to support early termination (cause and convenience); data analytics to support baselining for the re-competition

Our approach:

- Our team brings a blend of deep data analytics and modelling skills together with extensive experience of business operations and commercial finance in the field of large and complex outsourced Government services
- Across the range of services we offer, we tailor our approach to support the client need:
 - ✓ We can materially deliver the services with client oversight only
 - ✓ We can work alongside our clients in a hybrid team
 - ✓ We can act materially in a coaching role to client staff delivering these services in-house

2. Key contacts

For further information please get in touch via the email address below.



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