



MOZΔIC

Sourcing Strategy, Commercial and Procurement Support

A Mozaic Service

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A Digital Service Management (DSM) enabler, this service provides you with a full set of capabilities to develop a commercial and procurement strategy for IT Service and support. It covers cloud, commodity services and managed service procurements. This service helps you challenge incumbents, re-compete existing requirements or buy new services.

Features

- ▶ Expert commercial consultants
- ▶ Deep industry experience utilising our extensive market connections
- ▶ Full understanding of public procurement requirements
- ▶ Use of our best practice, proven, multi-supplier models
- ▶ Standard methodology aligned to your requirements
- ▶ Uses market ready service descriptions, SLAs and pricing models
- ▶ Commercial and sourcing activities aligned to your operating model
- ▶ Delivers a collaborative multi-supplier model

Benefits

- ▶ Delivers best practice commercial models
- ▶ Drives best value for money
- ▶ Provides in-depth market insight
- ▶ Accelerates delivery of procurement activities
- ▶ Using established methodology, templates and skilled professionals reduces commercial risk
- ▶ Ensures a collaborative eco-system across traditional and cloud environments





The Operating Model Experts

Become Future Ready with Mozaic

Mozaic is an **award-winning specialist consultancy** and **partner of choice** for organisations looking to improve their strategy, delivery and operations.

Fostering Future Ready organisations that deliver outstanding customer experiences.

Operating models tailored to your business that drive agility and enable continuous value.

Industry-leading tools, improving workflows, user experience and value for money.

Trusted by the World's Leading Organisations

With experience that spans all industries and business functions, from scale-ups to global household names, Mozaic has enabled more operating model change than any other organisation.

Our deep industry coverage and extensive track record enables us to understand the unique challenges you are facing - from driving efficiencies and reducing risk to ensuring your technologies are Future Ready.

Whatever your industry, we have the expertise to deliver transformative solutions tailored to your needs.

A selection of our clients





Operating Model Dimensions

Functions

Tools

Processes

Governance

People

Sourcing

Data

Getting the Foundations Right

The Fundamentals to Overall Business Success

An effective operating model is the essential foundation for how an organisation delivers its strategy and successfully manages day-to-day operations.

It encompasses the critical elements - processes, technology, people, and organisational structure - that collectively drive business outcomes, ensuring these elements align and work seamlessly towards achieving strategic goals.

Shaping a Better Future

We believe that business has a responsibility to deliver more than results, it should contribute positively to people's lives, the communities we operate in, and the environment we all share. That's why we are dedicated to acting responsibly in every aspect of our work, from how we run our firm to how we support our clients.

To accelerate our journey to Net Zero, we have committed to reducing CO₂ emissions by 15% year on year, achieving a 73% overall reduction by 2030 and continuing to reduce emissions to reach full Net Zero by 2040 or sooner.



For more information

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