

Size**Patient records per year****X-Large**

1,000,000 +

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
Software Licenses								
Core System License	12	£ 82 116	Recurring	£0 00	£985 390 43	£1 024 806 05	£1 065 798 29	£1 108 430 22
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 1 680	Recurring	£9 600 00	£20 155 16	£20 961 37	£21 799 83	£22 671 82
Optional (Clinical Audit) - Setup & License	12	£ 1 680	Recurring	£9 600 00	£20 155 16	£20 961 37	£21 799 83	£22 671 82
Optional (Complex Patient Management) - Setup & License	12	£ 1 680	Recurring	£9 600 00	£20 155 16	£20 961 37	£21 799 83	£22 671 82
Optional (UTC / Med Centre) - Setup & License	12	£ 1 680	Recurring	£9 600 00	£20 155 16	£20 961 37	£21 799 83	£22 671 82
Optional (Referrals Management) - Setup & License	12	£ 1 680	Recurring	£9 600 00	£20 155 16	£20 961 37	£21 799 83	£22 671 82
Design, Development & Implementation								
Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								
Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 15 113	Recurring	£0 00	£15 113 35	£15 717 88	£16 346 60	£17 000 46

Size**Patient records per year****Large**

500,000 - 1,000,000

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
Software Licenses								
Core System License	12	£ 61 965	Recurring	£0 00	£743 576 83	£773 319 90	£804 252 70	£836 422 80
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 1 209	Recurring	£9 600 00	£14 508 82	£15 089 17	£15 692 74	£16 320 44
Optional (Clinical Audit) - Setup & License	12	£ 1 209	Recurring	£9 600 00	£14 508 82	£15 089 17	£15 692 74	£16 320 44
Optional (Complex Patient Management) - Setup & License	12	£ 1 209	Recurring	£9 600 00	£14 508 82	£15 089 17	£15 692 74	£16 320 44
Optional (UTC / Med Centre) - Setup & License	12	£ 1 209	Recurring	£9 600 00	£14 508 82	£15 089 17	£15 692 74	£16 320 44

Optional (Referrals Management) - Setup & License	12	£ 1 209	Recurring	£9 600 00	£14 508 82	£15 089 17	£15 692 74	£16 320 44
Design, Development & Implementation								
Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								
Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 10 579	Recurring	£0 00	£10 579 35	£11 002 52	£11 442 62	£11 900 32

Size**Medium****Patient records per year**

250,000 - 500,000

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
Software Licenses								
Core System License	12	£ 51 889	Recurring	£0 00	£622 670 03	£647 576 83	£673 479 90	£700 419 10
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 1 008	Recurring	£9 600 00	£12 090 68	£12 574 31	£13 077 28	£13 600 37
Optional (Clinical Audit) - Setup & License	12	£ 1 008	Recurring	£9 600 00	£12 090 68	£12 574 31	£13 077 28	£13 600 37
Optional (Complex Patient Management) - Setup & License	12	£ 1 008	Recurring	£9 600 00	£12 090 68	£12 574 31	£13 077 28	£13 600 37
Optional (UTC / Med Centre) - Setup & License	12	£ 1 008	Recurring	£9 600 00	£12 090 68	£12 574 31	£13 077 28	£13 600 37
Optional (Referrals Management) - Setup & License	12	£ 1 008	Recurring	£9 600 00	£12 090 68	£12 574 31	£13 077 28	£13 600 37
			Recurring					
Design, Development & Implementation								
Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								

Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 8 564	Recurring	£0 00	£8 564 23	£8 906 80	£9 263 07	£9 633 60

Size**Small**

Patient records per year

100,000 - 250,000

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
Software Licenses								
Core System License	12	£ 31 738	Recurring	£0 00	£380 856 42	£396 090 68	£411 934 31	£428 411 68
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 630	Recurring	£9 600 00	£7 556 68	£7 858 94	£8 173 30	£8 500 23
Optional (Clinical Audit) - Setup & License	12	£ 630	Recurring	£9 600 00	£7 556 68	£7 858 94	£8 173 30	£8 500 23
Optional (Complex Patient Management) - Setup & License	12	£ 630	Recurring	£9 600 00	£7 556 68	£7 858 94	£8 173 30	£8 500 23
Optional (UTC / Med Centre) - Setup & License	12	£ 630	Recurring	£9 600 00	£7 556 68	£7 858 94	£8 173 30	£8 500 23
Optional (Referrals Management) - Setup & License	12	£ 630	Recurring	£9 600 00	£7 556 68	£7 858 94	£8 173 30	£8 500 23
Design, Development & Implementation								
Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								
Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 5 542	Recurring	£0 00	£5 541 56	£5 763 22	£5 993 75	£6 233 50

Size**X Small**

Patient records per year

50,000 - 100,000

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
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Software Licenses								
Core System License	12	£ 16 625	Recurring	£0 00	£199 496 22	£207 476 07	£215 775 11	£224 406 12
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Clinical Audit) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Complex Patient Management) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (UTC / Med Centre) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Referrals Management) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Design, Development & Implementation								
Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								
Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 3 526	Recurring	£0 00	£3 526 45	£3 667 51	£3 814 21	£3 966 77

Size**XX Small****Patient records per year**

<50,000

Item Description	Quantity	Unit Cost	Frequency (One-Off / Recurring)	Implementation Price	Year 1 Price	Year 2 Price	Year 3 Price	Year 4 Price
Software Licenses								
Core System License	12	£ 7 557	Recurring	£0 00	£90 680 10	£94 307 30	£98 079 60	£102 002 78
Optional Software Module and Integration Licenses Costs								
Optional PDS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional CP-IS Monthly Costs - Setup & License	12	£ 1 965	Recurring	£1 950 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional SCR Monthly Costs - Setup & License	12	£ 1 965	Recurring	£3 900 00	£23 576 83	£24 519 90	£25 500 70	£26 520 72
Optional Send Consultation for 500 GP additional GP can be added at £1.52 per month	12	£ 1 788	Recurring	£7 375 00	£21 460 96	£22 319 40	£23 212 17	£24 140 66
Optional (CPD: MyPortfolio) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Clinical Audit) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Complex Patient Management) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (UTC / Med Centre) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Optional (Referrals Management) - Setup & License	12	£ 420	Recurring	£9 600 00	£5 041 81	£5 243 49	£5 453 23	£5 671 35
Design, Development & Implementation								

Initial System Development & Configuration including Testing & Quality Assurance	50	£ 967	One Off	£48 362 72	£0 00			
System Interfaces with 3rd Party Systems (e.g. CAD)	10	£ 967	One Off	£9 672 54	£0 00			
Initial System Implementation inc Testing & Quality Assurance (includes technical documentation)	30	£ 967	One Off	£29 017 63	£0 00			
Resources								
Project Management	25	£ 967	One Off	£24 181 36	£0 00			
Installation, implementation and rollout costs (staff)	40	£ 967	One Off	£38 690 18	£0 00			
Other project resourcing costs - includes Program Management & Solutions Architecture & CSO	15	£ 1 259	One Off	£18 891 69	£0 00			
Training								
Train the Trainer Costs	10	£ 967	One Off	£9 672 54	£0 00			
Training Material Production	10	£ 967	One Off	£9 672 54	£0 00			
Support & Maintenance								
Managed Service Support - Standard Support (8.30am - 5.30pm M-F) - Included	12		Recurring	£0 00	£0 00			
Managed Service Support - GOLD Support (365 x 24 x 7) - This may be able to be a shared costs between Trusts	12	£ 25 995	Recurring	£0 00	£311 939 55	£324 417 13	£337 393 81	£350 889 57
Interfaces Support	12	£ 967	Recurring	£0 00	£11 607 05	£12 071 34	£12 554 19	£13 056 36
Other - Storage	1	£ 1 763	Recurring	£0 00	£1 763 22	£1 833 75	£1 907 10	£1 983 39

RATE CARD – Optional professional services, not required for standard setup or core service operation

Job Title	Skill Set	Rate (£)	Notes
Software Developer (Research & Development)	Design, Development, Testing & Quality Assurance for new software features.	£ 96725	Per Day
Configuration Engineer / Manager	System Administration and Configuration.	£ 96725	Per Day
Trainer	Production of training materials & delivering training.	£ 96725	Per Day
Project Manager	Prince2 / PMI trained project manager.	£ 96725	Per Day
Program Manager / Solutions Architect / CSO	Senior / Consultancy Level Skills	£ 125945	Per Day