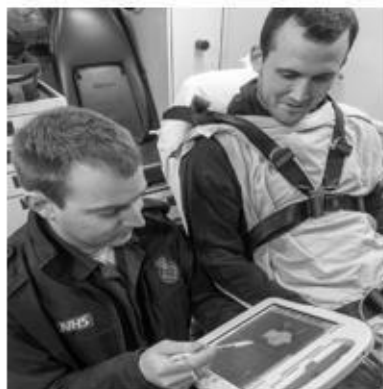




Cloud Consultancy Services Pricing

G-Cloud 15
Lot 3 Cloud Consultancy Services



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1 Introduction

This document sets out the pricing for Quicksilva's Cloud Integration Consultancy Services as described in the accompanying Service Definition. All pricing assumptions and full descriptions of the services to which these costs relate are contained within the Service Definition. All prices exclude VAT.

2 On-Boarding Services

Service	Pricing Structure
orQestra®	On-boarding activities are charged on a Time and Materials basis with reference to Quicksilva's SFIA Day Rate Card.
conduQtor®	
conneQt®	
Cloud Application Management Services	As a guide, On-Boarding costs are typically between £2,800 and £5,400. Bespoke Cloud Application Management Services will be subject to quotation based on your requirements.
Spine-in-a-Box®	Fixed On-Boarding Charge of £2,500 per customer.

3 Delivery Services

All delivery services are provided on a time and materials basis with reference to Quicksilva's SFIA Day Rate Card. Quicksilva's Day Rates are based on a mix of role and experience and do not apply to a named individual who may be used in more than one role throughout the life of any project. Any project expenses will be agreed in advance prior to them being incurred.

4 Training Services

Training is tailored to meet Customer requirements and is charged at Quicksilva's Training Day rate of £1,800 per day. This rate is for one trainer to deliver training for up to ten delegates and includes provision of training documents where appropriate.

5 Consultancy Services

Consultancy Services are charged on a Time and Materials basis with reference to Quicksilva's SFIA Day Rate Card.

6 Off-Boarding Services

Off-Boarding Services are charged on a Time and Materials basis with reference to Quicksilva's SFIA Day Rate Card.

7 SFIA Day Rate Card

Software Development and Implementation – Consultancy Level		Daily Rate £
1.	Follow	750
2.	Assist	825
3.	Apply	900
4.	Enable	975
5.	Ensure/Advise	1125
6.	Initiate/Influence	1275
7.	Set Strategy/Inspire	1500

Quicksilva's Day Rates are based on a mix of role and experience and do not apply to a named individual who may be used in more than one role throughout the life of any project. Specifically:

- Day Rates are role and experience based;
- Applies to a working day of 7.5 hours;
- Includes travel time on designated customer business;
- Expenses will be agreed before expenditure; and
- All prices are exclusive of Value Added Tax.