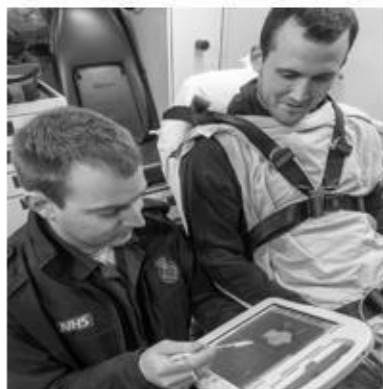




Quicksilva Cloud Application Management Services - Pricing

G-Cloud 15

Lot 3 Cloud Application Management Support



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1 Introduction

This document sets out the pricing for Quicksilva's Cloud Application Management Services as described in the accompanying Service Definition. All pricing assumptions and full descriptions of the services to which these costs relate are contained within the Service Definition. All prices exclude VAT.

2 Charging Structure

Service Component	Charging Structure
Service Desk	Due to the bespoke nature of these services, pricing will vary according to the scope of services required and type of Application to be managed, such as: Telephone Helpdesk service hours required; number of End Users, configuration of service architecture; service levels required etc.
Web-Portal	
24x7 Monitoring	
Incident Management	
Change and Release Management	Application Management Service Pricing is therefore calculated with reference to the estimated number of days' effort required to provide the desired Application Management service, as described in our SFIA Day Rate Table below.
Hosting Provisioning and Management	
On-Boarding and Off-Boarding to Application Management Service	

3 SFIA Day Rate Pricing

Software Development and Implementation Consultancy Level	Daily Rate £
1. Follow	750
2. Assist	825
3. Apply	900
4. Enable	975
5. Ensure/Advise	1175
6. Initiate/Influence	1275
7. Set Strategy/Inspire	1500

Quicksilva's Day Rates are based on a mix of role and experience and do not apply to a named individual who may be used in more than one role throughout the life of any project. Specifically:

- Day Rates are role and experience based;
- Applies to a working day of 7.5 hours;
- Includes travel time on designated customer business;
- Expenses will be agreed before expenditure; and
- All prices are exclusive of Value Added Tax.